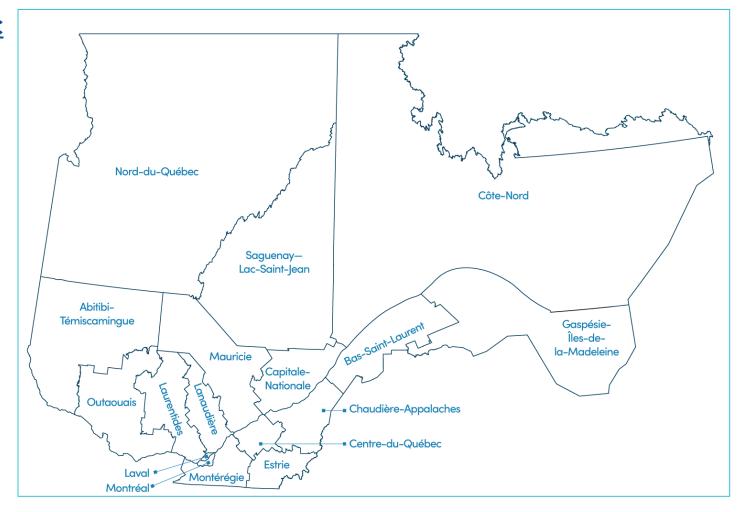


October 2023

## **PROVINCE OF QUEBEC**

**MONTREAL CMA** 

**QUEBEC CITY CMA** 





# Province of Québec

October 2023

#### **Residential: Summary of Centris Activity**

	October			Year-to-date				
	2023	2022	Va	riation	2023	2022	Va	ariation
Total sales	6 011	5 929	1	1%	65 988	76 589	•	-14%
Active listings	36 198	31 865	•	14%	31 862	25 172	•	27%
New listings	11 624	10 463	•	11%	105 163	111 980	•	-6%
Sales volume	\$2 803 045 886	\$2 632 015 810	<b>1</b>	6%	\$30 639 331 639	\$35 803 538 317	•	-14%

		October						
Single-family home	2023	2022	Va	riation	2023	2022	Va	ariation
Sales	3 912	3 955	+	-1%	43 101	48 424		-11%
Active listings	21 587	18 713	•	15%	18 785	14 326	•	31%
Median price	\$410 000	\$392 800	•	4%	\$419 900	\$420 000	⇆	0%
Average selling time (days)	51	44	•	7	54	40	•	14
Condominium	2023	2022	Va	riation	2023	2022	Va	ariation
Sales	1 464	1 401	•	4%	16 896	20 154		-16%
Active listings	9 460	8 315	•	14%	8 537	6 684	•	28%
Median price	\$359 000	\$353 000	•	2%	\$360 000	\$370 000		-3%
Average selling time (days)	54	47	•	7	57	42	•	15
Plex (2-5 units)	2023	2022	Va	riation	2023	2022	Va	ariation
Sales	605	555	•	9%	5 752	7 706	+	-25%
Active listings	4 691	4 566	•	3%	4 198	3 934	•	7%
Median price	\$563 500	\$489 900	•	15%	\$525 000	\$520 000	•	1%
Average selling time (days)	64	63	•	1	76	60	•	16





October 2023

# **MONTÉAL CMA**

<u>Island of Montreal</u>

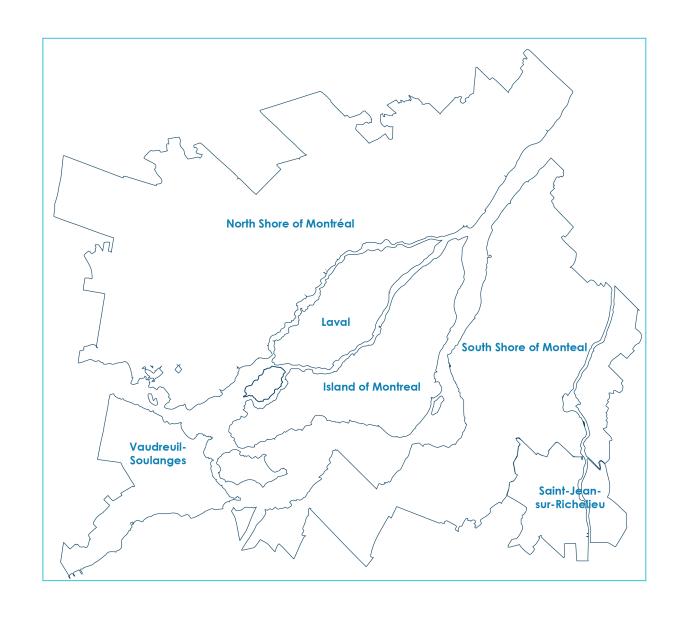
Laval

North Shore of Montreal

South Shore of Montreal

Vaudreuil-Soulanges

Saint-Jean-sur-Richelieu





# Montreal CMA

October 2023

## **Residential: Summary of Centris Activity**

		October		Year-to-date		
	2023	2022		2023	2022	
Total sales	2 675	2 740	-2%	31 663	37 559	-16%
Active listings	17 518	15 708	12%	15 553	11 848	31%
New listings	5 816	5 306	10%	53 360	58 287	-8%
Sales volume	\$1 547 218 460	\$1 523 169 657	2%	\$18 185 069 585	\$21 969 634 175	-17%

		October		Y	ear-to-date	
Single-family home	2023	2022		2023	2022	
Sales	1 347	1 438	-6%	16 435	18 762	-12%
Active listings	7 652	6 837	12%	6 678	4 856	38%
Median price	\$545 000	\$510 000	7%	\$544 500	\$555 500	-2%
Average selling time (days)	43	38	5	50	29	21
Condominium	2023	2022		2023	2022	
Sales	1 018	1 021	0%	12 296	15 031	-18%
Active listings	7 255	6 417	13%	6 548	5 033	30%
Median price	\$390 000	\$380 000	3%	\$390 000	\$399 900	-2%
Average selling time (days)	53	46	7	56	37	19
Plex (2-5 units)	2023	2022		2023	2022	
Sales	307	279	10%	2 903	3 733	-22%
Active listings	2 551	2 419	5%	2 281	1 929	18%
Median price	\$735 000	\$700 000	5%	\$724 500	\$750 000	-1%
Average selling time (days)	60	54	6	72	49	23





# **Island of Montreal**

October 2023

## **Residential: Summary of Centris Activity**

		October			Year-to-date			
	2023	2022	Va	riation	2023	2022	Vá	ariation
Total sales	1 022	957	1	7%	11 687	13 845	•	-16%
Active listings	8 595	7 882	•	9%	7 774	6 223	•	25%
New listings	2 375	2 214	•	7%	22 718	24 635	•	-8%
Sales volume	\$682 867 427	\$635 158 890	1	8%	\$7 796 973 463	\$9 399 680 778	•	-17%

		October				Year-to-date		
Single-family home	2023	2022	Varia	tion	2023	2022	Va	riation
Sales	289	248	<b>1</b>	7%	3 226	3 439		-6%
Active listings	2 073	1 899	<b>1</b> 9	9%	1 851	1 382	•	34%
Median price	\$693 500	\$701 000	<b>.</b>	1%	\$715 000	\$730 000	•	-2%
Average selling time (days)	51	52	•	-1	61	36	•	25
Condominium	2023	2022	Varia	tion	2023	2022	Va	riation
Sales	539	530	<b>1</b> 2	2%	6 566	8 113		-19%
Active listings	4 961	4 367	<b>1</b>	4%	4 470	3 551	•	26%
Median price	\$451 000	\$442 500	<b>1</b> 2	2%	\$443 000	\$449 000	•	-1%
Average selling time (days)	57	53	•	4	62	45	•	17
Plex (2-5 units)	2023	2022	Varia	tion	2023	2022	Va	riation
Sales	194	179	<b>1</b> 8	3%	1 895	2 293	+	-17%
Active listings	1 561	1 616	<b>.</b> -3	3%	1 453	1 291	•	13%
Median price	\$775 000	\$760 000	<b>1</b> 2	2%	\$770 000	\$805 000	•	-4%
Average selling time (days)	56	53	•	3	72	50	•	22





## Laval

October 2023

## **Residential: Summary of Centris Activity**

	October			Year-to-date				
	2023	2022	Va	riation	2023	2022	Va	ariation
Total sales	235	283	•	-17%	2 950	3 631	•	-19%
Active listings	1 402	1 276	<b>1</b>	10%	1 247	942	•	32%
New listings	494	490	•	1%	4 650	5 223	•	-11%
Sales volume	\$132 593 800	\$147 112 214	•	-10%	\$1 597 766 625	\$2 018 237 768	•	-21%

		October		Year-to-date			
Single-family home	2023	2022	Variation	2023	2022	Variation	
Sales	144	180	<b>↓</b> -20%	1 837	2 199	<b>-</b> -16%	
Active listings	783	736	<b>1</b> 6%	670	526	<b>1</b> 28%	
Median price	\$538 750	\$525 000	<b>1</b> 3%	\$535 000	\$560 000	<b>-</b> 4%	
Average selling time (days)	37	37	<b>≒</b> 0	47	30	<b>1</b> 17 <b>1</b> 17	
Condominium	2023	2022	Variation	2023	2022	Variation	
Sales	71	91	<b>-22</b> %	962	1 215	<b>-21</b> %	
Active listings	458	388	<b>18</b> %	415	301	<b>1</b> 38%	
Median price	\$358 000	\$365 000	<b>-</b> 2%	\$380 000	\$386 000	-2%	
Average selling time (days)	53	43	<b>1</b> 0	54	36	<b>1</b> 8	
Plex (2-5 units)	2023	2022	Variation	2023	2022	Variation	
Sales	20	12	**	150	217	<b>-31</b> %	
Active listings	159	151	<b>1</b> 5%	160	115	<b>1</b> 39%	
Median price	**	**	**	\$725 000	\$730 000	<b>-</b> 1%	
Average selling time (days)	**	**	**	76	52	<b>1</b> 24	





# North Shore of Montreal

October 2023

## **Residential: Summary of Centris Activity**

		October	Year-to-date			
	2023	2022	Variation	2023	2022	Variation
Total sales	607	688	<b>-</b> -12%	7 298	8 756	<b>↓</b> -17%
Active listings	3 122	2 575	<b>1</b> 21%	2 591	1 854	<b>1</b> 40%
New listings	1 287	1 119	<b>15</b> %	10 918	11 876	-8%
Sales volume	\$301 776 977	\$328 574 456	-8%	\$3 609 833 438	\$4 370 151 667	<b>↓</b> -17%

		October				Year-to-date		
Single-family home	2023	2022	Va	riation	2023	2022	Va	ariation
Sales	424	487		-13%	5 101	6 059		-16%
Active listings	2 059	1 718	•	20%	1 698	1 204	•	41%
Median price	\$487 000	\$460 000	•	6%	\$490 250	\$500 000	•	-2%
Average selling time (days)	41	32	•	9	44	27	•	17
Condominium	2023	2022	Va	riation	2023	2022	Va	ariation
Sales	144	154	•	-6%	1 796	2 123		-15%
Active listings	635	559	•	14%	566	405	•	40%
Median price	\$339 000	\$322 950	•	5%	\$330 000	\$339 850	•	-3%
Average selling time (days)	45	34	•	11	47	26	•	21
Plex (2-5 units)	2023	2022	Va	riation	2023	2022	Vá	ariation
Sales	37	46		-20%	388	553		-30%
Active listings	389	282	•	38%	297	231	•	29%
Median price	\$599 000	\$547 500	•	9%	\$568 750	\$600 000		-5%
Average selling time (days)	55	55	≒	0	75	46	•	29





# South Shore of Montreal

October 2023

**Residential: Summary of Centris Activity** 

		October			Year-to-date			
	2023	2022	Va	riation	2023	2022	Va	ariation
Total sales	654	608	<b>1</b>	8%	7 447	8 683		-14%
Active listings	3 234	2 937	•	10%	2 932	2 075	•	41%
New listings	1 275	1 093	•	17%	11 391	12 574		-9%
Sales volume	\$346 775 811	\$308 255 121	•	12%	\$3 984 098 029	\$4 770 790 582		-16%

		October		Year-to-date		
Single-family home	2023	2022	Variatio	on 2023	2022	Variation
Sales	385	374	<b>1</b> 3%	4 594	5 167	<b>-</b> 11%
Active listings	1 950	1 778	<b>1</b> 0%	1 769	1 237	<b>1</b> 43%
Median price	\$540 000	\$510 000	<b>1</b> 6%	\$538 000	\$560 000	<b>-</b> 4%
Average selling time (days)	42	36	<b>1</b> 6	49	27	<b>1</b> 22
Condominium	2023	2022	Variatio	on 2023	2022	Variation
Sales	226	204	<b>1</b> 1%	2 486	2 981	<b>-</b> 17%
Active listings	931	869	<b>1</b> 7%	871	613	<b>1</b> 42%
Median price	\$350 000	\$340 000	<b>1</b> 3%	\$356 000	\$368 250	-3%
Average selling time (days)	48	38	<b>1</b> 0	49	28	<b>1</b> 21
Plex (2-5 units)	2023	2022	Variatio	on 2023	2022	Variation
Sales	43	30	<b>1</b> 43%	361	530	<b>-</b> 32%
Active listings	345	282	<b>1</b> 22%	286	217	<b>1</b> 32%
Median price	\$640 000	\$647 000	<b>↓</b> -1%	\$628 500	\$676 500	<b>₽</b> -7%
Average selling time (days)	77	46	<b>1</b> 31	73	48	<b>1</b> 25





# Vaudreuil-Soulanges

October 2023

## **Residential: Summary of Centris Activity**

	October			Year-to-date		
	2023	2022	Variation	2023	2022	Variation
Total sales	105	130	-19%	1 405	1 668	<b>-</b> 16%
Active listings	773	674 1	15%	656	490	<b>1</b> 34%
New listings	222	254	-13%	2 360	2 590	-9%
Sales volume	\$56 882 000	\$73 037 708	-22%	\$786 861 580	\$944 184 737	<b>-</b> 17%

		October			Year-to-date	
Single-family home	2023	2022	Variation	2023	2022	Variation
Sales	73	98	<b>-</b> -26%	1 055	1 193	<b>-</b> 12%
Active listings	526	468	<b>12</b> %	459	340	<b>1</b> 35%
Median price	\$555 000	\$567 500	<b>-</b> -2%	\$550 000	\$575 000	<b>-</b> 4%
Average selling time (days)	52	42	<b>1</b> 0	50	28	<b>1</b> 22
Condominium	2023	2022	Variation	2023	2022	Variation
Sales	26	27	**	316	420	<b>-</b> -25%
Active listings	210	170	<b>1</b> 24%	163	116	<b>1</b> 41%
Median price	**	**	**	\$360 000	\$360 000	<b>⇒</b> 0%
Average selling time (days)	**	**	**	62	34	<b>1</b> 28
Plex (2-5 units)	2023	2022	Variation	2023	2022	Variation
Sales	5	4	**	26	48	**
Active listings	30	28	**	27	28	**
Median price	**	**	**	**	\$602 500	**
Average selling time (days)	**	**	**	**	47	**





# Saint-Jean-sur-Richelieu

October 2023

**Residential: Summary of Centris Activity** 

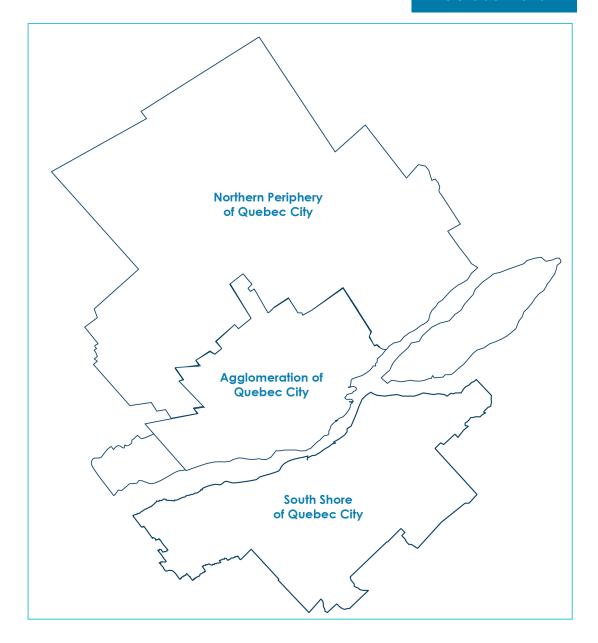
	October			Year-to-date		
	2023	2022	Variation	2023	2022	Variation
Total sales	52	74	<b>■</b> -30%	876	976	<b>-</b> 10%
Active listings	392	364	<b>1</b> 8%	354	263	<b>1</b> 35%
New listings	163	136	<b>1</b> 20%	1 323	1 389	-5%
Sales volume	\$26 322 445	\$31 031 268	<b>-</b> 15%	\$409 536 450	\$466 588 643	<b>-</b> 12%

		October			Year-to-date	
Single-family home	2023	2022	Variation	2023	2022	Variation
Sales	32	51	-37%	622	705	<b>-</b> 12%
Active listings	261	238	<b>10</b> %	230	167	<b>1</b> 38%
Median price	\$489 000	\$444 000	<b>10</b> %	\$485 000	\$487 000	<b>≒</b> 0%
Average selling time (days)	38	31	<b>1</b> 7	52	30	<b>1</b> 22
Condominium	2023	2022	Variation	2023	2022	Variation
Sales	12	15	**	170	179	-5%
Active listings	60	64	<b>-</b> 6%	63	47	<b>1</b> 34%
Median price	**	**	**	\$329 250	\$329 450	<b>⇒</b> 0%
Average selling time (days)	**	**	**	46	21	<b>1</b> 25
Plex (2-5 units)	2023	2022	Variation	2023	2022	Variation
Sales	8	8	**	83	92	<b>-</b> 10%
Active listings	67	60	<b>12</b> %	58	48	<b>1</b> 22%
Median price	**	**	**	\$450 000	\$450 000	<b>≒</b> 0%
Average selling time (days)	**	**	**	63	50	<b>1</b> 3

October 2023

## **QUEBEC CITY CMA**

Agglomeration of Quebec City Northern Periphery of Québec City South Shore of Québec City







# Quebec City CMA

October 2023

**Residential: Summary of Centris Activity** 

	October			Year-to-date			
	2023	2022		2023	2022		
Total sales	729	640	14%	7 151	7 805	-8%	
Active listings	3 029	2 999	1%	2 886	2 540	14%	
New listings	1 056	1 017	4%	9 328	10 079	-7%	
Sales volume	\$275 497 453	\$232 618 988	18%	\$2 599 125 565	\$2 734 589 451	-5%	

		October		Year-to-date		
Single-family home	2023	2022		2023	2022	
Sales	443	425	4%	4 443	4 799	-7%
Active listings	1 856	1 796	3%	1 758	1 413	24%
Median price	\$350 000	\$345 500	1%	\$349 000	\$340 400	3%
Average selling time (days)	44	42	2	49	43	6
Condominium	2023	2022		2023	2022	
Sales	224	172	30%	2 157	2 363	-9%
Active listings	783	802	-2%	802	774	4%
Median price	\$249 000	\$239 800	4%	\$239 000	\$232 000	3%
Average selling time (days)	57	53	4	60	71	-11
Plex (2-5 units)	2023	2022		2023	2022	
Sales	61	43	42%	545	639	-15%
Active listings	382	396	-4%	321	348	-8%
Median price	\$385 000	\$425 000	-9%	\$385 000	\$386 750	0%
Average selling time (days)	65	60	5	70	62	8





# Agglomeration of Quebec City

October 2023

**Residential: Summary of Centris Activity** 

		October			Year-to-date		
	2023	2022	Variation	2023	2022	Variation	
Total sales	507	437	<b>1</b> 6%	4 935	5 365	<b>-</b> 8%	
Active listings	1 704	1 814	-6%	1 645	1 594	<b>1</b> 3%	
New listings	705	658	<b>1</b> 7%	6 151	6 657	-8%	
Sales volume	\$188 220 808	\$158 715 297	<b>1</b> 9%	\$1 781 143 219	\$1 861 016 729	<b>-</b> 4%	

		October			Year-to-date	
Single-family home	2023	2022	Variation	2023	2022	Variation
Sales	270	254	<b>1</b> 6%	2 658	2 828	-6%
Active listings	733	826	<b>-</b> 11%	711	666	<b>1</b> 7%
Median price	\$350 000	\$348 000	<b>1</b> %	\$350 000	\$341 000	<b>1</b> 3%
Average selling time (days)	37	37	<b>≒</b> 0	43	38	<b>1</b> 5
Condominium	2023	2022	Variation	2023	2022	Variation
Sales	190	149	<b>1</b> 28%	1 859	2 032	-9%
Active listings	680	691	<b>-</b> 2%	693	671	<b>1</b> 3%
Median price	\$255 000	\$241 500	<b>1</b> 6%	\$245 000	\$238 000	<b>1</b> 3%
Average selling time (days)	54	54	<b>≒</b> 0	58	72	<b>■</b> -14
Plex (2-5 units)	2023	2022	Variation	2023	2022	Variation
Sales	47	34	<b>1</b> 38%	418	505	<b>↓</b> -17%
Active listings	289	296	<b>-</b> 2%	240	256	<b>-</b> 6%
Median price	\$416 000	\$448 500	<b>-</b> 7%	\$406 000	\$400 250	<b>1</b> %
Average selling time (days)	66	56	<b>1</b> 0	64	59	<b>1</b> 5





# Northern Periphery of Québec City

October 2023

**Residential: Summary of Centris Activity** 

	C	October			Year-to-date			
	2023	2022	Va	riation	2023	2022	Va	ariation
Total sales	90	73	1	23%	796	954	•	-17%
Active listings	665	502	•	32%	599	371	•	61%
New listings	137	143	•	-4%	1 248	1 416	•	-12%
Sales volume	\$41 502 365	\$28 933 993	•	43%	\$340 346 359	\$378 348 158	•	-10%

		October			Year-to-date	
Single-family home	2023	2022	Variation	2023	2022	Variation
Sales	78	68	<b>1</b> 5%	711	825	<b>-</b> 14%
Active listings	604	446	<b>1</b> 35%	550	320	<b>1</b> 72%
Median price	\$399 000	\$391 000	<b>1</b> 2%	\$380 000	\$380 000	<b>≒</b> 0%
Average selling time (days)	63	42	<b>1</b> 21	57	44	<b>1</b> 3
Condominium	2023	2022	Variation	2023	2022	Variation
Sales	10	4	**	72	104	<b>-</b> 31%
Active listings	33	45	<b>-</b> 27%	32	38	<b>-</b> 15%
Median price	**	**	**	\$199 500	\$202 750	-2%
Average selling time (days)	**	**	**	87	65	<b>1</b> 22
Plex (2-5 units)	2023	2022	Variation	2023	2022	Variation
Sales	2	1	**	13	24	**
Active listings	24	11	**	15	12	**
Median price	**	**	**	**	**	**
Average selling time (days)	**	**	**	**	**	**





# South Shore of Quebec City

October 2023

**Residential: Summary of Centris Activity** 

	Oc	tober			Year-to-date			
	2023	2022	Var	iation	2023	2022	Va	riation
Total sales	132	130	<b>1</b>	2%	1 420	1 486		-4%
Active listings	660	683	•	-3%	642	576	•	12%
New listings	214	216	•	-1%	1 929	2 006	•	-4%
Sales volume	\$45 774 280	\$44 969 698	•	2%	\$477 635 987	\$495 224 564	•	-4%

		October			Year-to-date	
Single-family home	2023	2022	Variation	2023	2022	Variation
Sales	95	103	<b>-</b> 8%	1 074	1 146	-6%
Active listings	519	524	<b>-</b> 1%	497	427	<b>1</b> 6%
Median price	\$340 000	\$329 950	<b>1</b> 3%	\$329 000	\$318 000	<b>1</b> 3%
Average selling time (days)	50	55	<b>♣</b> -5	57	53	<b>1</b> 4
Condominium	2023	2022	Variation	2023	2022	Variation
Sales	24	19	**	226	227	<b>≒</b> 0%
Active listings	70	66	<b>1</b> 6%	77	65	<b>17</b> %
Median price	**	**	**	\$218 250	\$207 900	<b>1</b> 5%
Average selling time (days)	**	**	**	66	65	<b>1</b>
Plex (2-5 units)	2023	2022	Variation	2023	2022	Variation
Sales	12	8	**	114	110	<b>1</b> 4%
Active listings	69	89	<b>-22</b> %	66	80	<b>-</b> 17%
Median price	**	**	**	\$328 500	\$323 500	<b>1</b> 2%
Average selling time (days)	**	**	**	91	75	<b>1</b> 6



#### About the Quebec Professional Association of Real Estate Brokers

The Quebec Professional Association of Real Estate Brokers (QPAREB) is a non-profit association that brings together more than 14,000 real estate brokers and agencies. It is responsible for promoting and defending their interests while taking into account the issues facing the profession and the various professional and regional realities of its members. The QPAREB is also an important player in many real estate dossiers, including the implementation of measures that promote homeownership. The Association reports on Quebec's residential real estate market statistics, provides training, tools and services relating to real estate, and facilitates the collection, dissemination and exchange of information. The QPAREB is headquartered in Quebec City, has its administrative offices in Montreal and a regional office in Ville de Saguenay. It has two subsidiaries: Centris Inc. and the Collège de l'immobilier du Québec. Follow its activities at <u>apareb.ca</u> or via its social media pages: <u>Facebook</u>, <u>LinkedIn</u>, <u>Twitter</u> and <u>Instagram</u>.

#### Information

This publication is produced by the Market Analysis Department of the QPAREB.

Contact us at: stats@apareb.ca

## Copyright, terms and conditions

© 2022 Quebec Professional Association of Real Estate Brokers. All rights reserved.

The content of this publication is protected by copyright laws and is owned by the Quebec Professional Association of Real Estate Brokers. Any reproduction of the information contained in this publication, in whole or in part, directly or indirectly, is specifically forbidden except with the prior written permission of the owner of the copyright.

