



# statistics

residential real estate market



## March 2020

### ▶ Province of Quebec

#### ■ Montreal CMA

- Island of Montreal
- Laval
- North Shore of Montreal
- South Shore of Montreal
- Vaudreuil-Soulanges
- Saint-Jean-sur-Richelieu

#### ■ Gatineau CMA

#### ■ Quebec City CMA

#### ■ Saguenay CMA

#### ■ Sherbrooke CMA

#### ■ Trois-Rivières CMA

## Summary of Residential Activity

|                        | March                  |                        |               | Year-to-date           |                        |               |
|------------------------|------------------------|------------------------|---------------|------------------------|------------------------|---------------|
|                        | 2020                   | 2019                   | Variation     | 2020                   | 2019                   | Variation     |
| <b>Total sales</b>     | <b>11,119</b>          | <b>10,022</b>          | <b>↑ 11%</b>  | <b>27,817</b>          | <b>23,541</b>          | <b>↑ 18%</b>  |
| <b>Active listings</b> | <b>47,212</b>          | <b>62,822</b>          | <b>↓ -25%</b> | <b>48,787</b>          | <b>61,604</b>          | <b>↓ -21%</b> |
| <b>New listings</b>    | <b>11,128</b>          | <b>14,612</b>          | <b>↓ -24%</b> | <b>36,375</b>          | <b>40,738</b>          | <b>↓ -11%</b> |
| <b>Sales volume</b>    | <b>\$3,631,065,961</b> | <b>\$3,065,804,949</b> | <b>↑ 18%</b>  | <b>\$9,087,837,843</b> | <b>\$7,083,318,257</b> | <b>↑ 28%</b>  |

## Detailed Statistics by Property Category

|                             | March     |           |           | Year-to-date |           |           |
|-----------------------------|-----------|-----------|-----------|--------------|-----------|-----------|
|                             | 2020      | 2019      | Variation | 2020         | 2019      | Variation |
| <b>Single-family home</b>   |           |           |           |              |           |           |
| Sales                       | 7,601     | 6,745     | ↑ 13%     | 18,709       | 15,925    | ↑ 17%     |
| Active listings             | 32,970    | 42,326    | ↓ -22%    | 34,224       | 41,451    | ↓ -17%    |
| Median price                | \$280,000 | \$262,000 | ↑ 7%      | \$275,000    | \$255,000 | ↑ 8%      |
| Average selling time (days) | 90        | 99        | ↓ -9      | 93           | 104       | ↓ -11     |
| <b>Condominium</b>          |           |           |           |              |           |           |
| Sales                       | 2,679     | 2,565     | ↑ 4%      | 6,885        | 5,845     | ↑ 18%     |
| Active listings             | 8,643     | 13,553    | ↓ -36%    | 8,995        | 13,410    | ↓ -33%    |
| Median price                | \$253,000 | \$229,100 | ↑ 10%     | \$250,000    | \$231,000 | ↑ 8%      |
| Average selling time (days) | 70        | 94        | ↓ -24     | 79           | 101       | ↓ -22     |
| <b>Plex (2-5 units)</b>     |           |           |           |              |           |           |
| Sales                       | 804       | 680       | ↑ 18%     | 2,127        | 1,677     | ↑ 27%     |
| Active listings             | 4,925     | 6,251     | ↓ -21%    | 4,917        | 6,073     | ↓ -19%    |
| Median price                | \$421,000 | \$385,000 | ↑ 9%      | \$425,000    | \$382,000 | ↑ 11%     |
| Average selling time (days) | 88        | 89        | ↓ -1      | 96           | 99        | ↓ -3      |

\*\* Number of transactions too low to produce reliable statistics.

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**Summary of Residential Activity**

|                        | March                 |                       |                | Year-to-date          |                       |                |
|------------------------|-----------------------|-----------------------|----------------|-----------------------|-----------------------|----------------|
|                        | 2020                  | 2019                  | Variation      | 2020                  | 2019                  | Variation      |
| <b>Total sales</b>     | <b>544</b>            | <b>462</b>            | <b>↑ 18 %</b>  | <b>1,306</b>          | <b>1,052</b>          | <b>↑ 24 %</b>  |
| <b>Active listings</b> | <b>1,512</b>          | <b>2,511</b>          | <b>↓ -40 %</b> | <b>1,537</b>          | <b>2,432</b>          | <b>↓ -37 %</b> |
| <b>New listings</b>    | <b>579</b>            | <b>715</b>            | <b>↓ -19 %</b> | <b>1,725</b>          | <b>1,962</b>          | <b>↓ -12 %</b> |
| <b>Sales volume</b>    | <b>159,948,578 \$</b> | <b>120,969,637 \$</b> | <b>↑ 32 %</b>  | <b>369,690,143 \$</b> | <b>274,541,252 \$</b> | <b>↑ 35 %</b>  |

**Detailed Statistics by Property Category**

|                             | March      |            |           | Year-to-date |            |           |
|-----------------------------|------------|------------|-----------|--------------|------------|-----------|
|                             | 2020       | 2019       | Variation | 2020         | 2019       | Variation |
| <b>Single-family home</b>   |            |            |           |              |            |           |
| Sales                       | 406        | 360        | ↑ 13 %    | 965          | 828        | ↑ 17 %    |
| Active listings             | 1,103      | 1,771      | ↓ -38 %   | 1,128        | 1,715      | ↓ -34 %   |
| Median price                | 290,000 \$ | 255,000 \$ | ↑ 14 %    | 280,000 \$   | 252,500 \$ | ↑ 11 %    |
| Average selling time (days) | 56         | 66         | ↓ -10     | 65           | 77         | ↓ -12     |
| <b>Condominium</b>          |            |            |           |              |            |           |
| Sales                       | 102        | 72         | ↑ 42 %    | 255          | 163        | ↑ 56 %    |
| Active listings             | 240        | 458        | ↓ -48 %   | 239          | 436        | ↓ -45 %   |
| Median price                | 190,500 \$ | 161,250 \$ | ↑ 18 %    | 177,000 \$   | 160,000 \$ | ↑ 11 %    |
| Average selling time (days) | 46         | 99         | ↓ -53     | 57           | 103        | ↓ -46     |
| <b>Plex (2-5 units)</b>     |            |            |           |              |            |           |
| Sales                       | 36         | 30         | ↑ 20 %    | 85           | 60         | ↑ 42 %    |
| Active listings             | 154        | 261        | ↓ -41 %   | 157          | 259        | ↓ -40 %   |
| Median price                | 325,000 \$ | 304,050 \$ | ↑ 7 %     | 320,000 \$   | 290,000 \$ | ↑ 10 %    |
| Average selling time (days) | 133        | 94         | ↑ 39      | 108          | 113        | ↓ -5      |

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**Summary of Residential Activity**

|                 | March          |                |           | Year-to-date   |                |           |
|-----------------|----------------|----------------|-----------|----------------|----------------|-----------|
|                 | 2020           | 2019           | Variation | 2020           | 2019           | Variation |
| Total sales     | 1,139          | 879            | ↑ 30 %    | 2,960          | 2,210          | ↑ 34 %    |
| Active listings | 6,923          | 8,128          | ↓ -15 %   | 7,220          | 8,000          | ↓ -10 %   |
| New listings    | 1,058          | 1,419          | ↓ -25 %   | 3,910          | 4,212          | ↓ -7 %    |
| Sales volume    | 318,228,521 \$ | 240,466,792 \$ | ↑ 32 %    | 812,660,425 \$ | 594,074,872 \$ | ↑ 37 %    |

**Detailed Statistics by Property Category**

|                             | March      |            |           | Year-to-date |            |           |
|-----------------------------|------------|------------|-----------|--------------|------------|-----------|
|                             | 2020       | 2019       | Variation | 2020         | 2019       | Variation |
| <b>Single-family home</b>   |            |            |           |              |            |           |
| Sales                       | 811        | 642        | ↑ 26 %    | 2,097        | 1,623      | ↑ 29 %    |
| Active listings             | 4,132      | 4,910      | ↓ -16 %   | 4,367        | 4,814      | ↓ -9 %    |
| Median price                | 267,900 \$ | 258,000 \$ | ↑ 4 %     | 260,000 \$   | 255,000 \$ | ↑ 2 %     |
| Average selling time (days) | 117        | 117        | ↔ 0       | 117          | 127        | ↓ -10     |
| <b>Condominium</b>          |            |            |           |              |            |           |
| Sales                       | 261        | 184        | ↑ 42 %    | 679          | 464        | ↑ 46 %    |
| Active listings             | 2,195      | 2,571      | ↓ -15 %   | 2,238        | 2,555      | ↓ -12 %   |
| Median price                | 188,000 \$ | 186,000 \$ | ↑ 1 %     | 192,000 \$   | 189,000 \$ | ↑ 2 %     |
| Average selling time (days) | 166        | 175        | ↓ -9      | 164          | 171        | ↓ -7      |
| <b>Plex (2-5 units)</b>     |            |            |           |              |            |           |
| Sales                       | 66         | 53         | ↑ 25 %    | 179          | 123        | ↑ 46 %    |
| Active listings             | 575        | 633        | ↓ -9 %    | 593          | 618        | ↓ -4 %    |
| Median price                | 313,000 \$ | 320,000 \$ | ↓ -2 %    | 318,414 \$   | 310,000 \$ | ↑ 3 %     |
| Average selling time (days) | 99         | 112        | ↓ -13     | 108          | 113        | ↓ -5      |

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## Summary of Residential Activity

|                 | March            |                  |           | Year-to-date     |                  |           |
|-----------------|------------------|------------------|-----------|------------------|------------------|-----------|
|                 | 2020             | 2019             | Variation | 2020             | 2019             | Variation |
| Total sales     | 5,907            | 5,660            | ↑ 4 %     | 14,662           | 12,946           | ↑ 13 %    |
| Active listings | 14,070           | 22,300           | ↓ -37 %   | 14,785           | 21,761           | ↓ -32 %   |
| New listings    | 5,752            | 7,407            | ↓ -22 %   | 18,087           | 20,572           | ↓ -12 %   |
| Sales volume    | 2,402,422,408 \$ | 2,104,964,580 \$ | ↑ 14 %    | 6,006,020,791 \$ | 4,775,227,625 \$ | ↑ 26 %    |

## Detailed Statistics by Property Category

|                             | March      |            |           | Year-to-date |            |           |
|-----------------------------|------------|------------|-----------|--------------|------------|-----------|
|                             | 2020       | 2019       | Variation | 2020         | 2019       | Variation |
| <b>Single-family home</b>   |            |            |           |              |            |           |
| Sales                       | 3,348      | 3,167      | ↑ 6 %     | 8,099        | 7,239      | ↑ 12 %    |
| Active listings             | 7,781      | 11,470     | ↓ -32 %   | 8,237        | 11,172     | ↓ -26 %   |
| Median price                | 365,000 \$ | 333,000 \$ | ↑ 10 %    | 360,000 \$   | 325,000 \$ | ↑ 11 %    |
| Average selling time (days) | 53         | 69         | ↓ -16     | 58           | 72         | ↓ -14     |
| <b>Condominium</b>          |            |            |           |              |            |           |
| Sales                       | 2,089      | 2,070      | ↑ 1 %     | 5,317        | 4,699      | ↑ 13 %    |
| Active listings             | 4,582      | 8,284      | ↓ -45 %   | 4,865        | 8,144      | ↓ -40 %   |
| Median price                | 287,000 \$ | 247,000 \$ | ↑ 16 %    | 279,500 \$   | 249,500 \$ | ↑ 12 %    |
| Average selling time (days) | 52         | 78         | ↓ -26     | 61           | 87         | ↓ -26     |
| <b>Plex (2-5 units)</b>     |            |            |           |              |            |           |
| Sales                       | 466        | 417        | ↑ 12 %    | 1,234        | 995        | ↑ 24 %    |
| Active listings             | 1,642      | 2,475      | ↓ -34 %   | 1,621        | 2,380      | ↓ -32 %   |
| Median price                | 610,375 \$ | 500,000 \$ | ↑ 22 %    | 595,000 \$   | 515,000 \$ | ↑ 16 %    |
| Average selling time (days) | 54         | 71         | ↓ -17     | 63           | 76         | ↓ -13     |

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## Summary of Residential Activity

|                 | March          |                |           | Year-to-date     |                  |           |
|-----------------|----------------|----------------|-----------|------------------|------------------|-----------|
|                 | 2020           | 2019           | Variation | 2020             | 2019             | Variation |
| Total sales     | 1,846          | 1,938          | ↓ -5 %    | 4,766            | 4,432            | ↑ 8 %     |
| Active listings | 5,228          | 7,826          | ↓ -33 %   | 5,240            | 7,505            | ↓ -30 %   |
| New listings    | 2,163          | 2,732          | ↓ -21 %   | 6,517            | 7,490            | ↓ -13 %   |
| Sales volume    | 995,606,274 \$ | 937,758,816 \$ | ↑ 6 %     | 2,616,819,303 \$ | 2,142,661,086 \$ | ↑ 22 %    |

## Detailed Statistics by Property Category

|                             | March      |            |           | Year-to-date |            |           |
|-----------------------------|------------|------------|-----------|--------------|------------|-----------|
|                             | 2020       | 2019       | Variation | 2020         | 2019       | Variation |
| <b>Single-family home</b>   |            |            |           |              |            |           |
| Sales                       | 547        | 572        | ↓ -4 %    | 1,378        | 1,257      | ↑ 10 %    |
| Active listings             | 1,670      | 2,130      | ↓ -22 %   | 1,668        | 2,026      | ↓ -18 %   |
| Median price                | 540,000 \$ | 501,750 \$ | ↑ 8 %     | 542,000 \$   | 485,000 \$ | ↑ 12 %    |
| Average selling time (days) | 50         | 62         | ↓ -12     | 58           | 64         | ↓ -6      |
| <b>Condominium</b>          |            |            |           |              |            |           |
| Sales                       | 992        | 1,079      | ↓ -8 %    | 2,582        | 2,480      | ↑ 4 %     |
| Active listings             | 2,576      | 4,155      | ↓ -38 %   | 2,606        | 4,010      | ↓ -35 %   |
| Median price                | 385,000 \$ | 320,000 \$ | ↑ 20 %    | 380,000 \$   | 320,000 \$ | ↑ 19 %    |
| Average selling time (days) | 48         | 65         | ↓ -17     | 57           | 73         | ↓ -16     |
| <b>Plex (2-5 units)</b>     |            |            |           |              |            |           |
| Sales                       | 307        | 287        | ↑ 7 %     | 806          | 695        | ↑ 16 %    |
| Active listings             | 982        | 1,541      | ↓ -36 %   | 966          | 1,469      | ↓ -34 %   |
| Median price                | 670,000 \$ | 567,500 \$ | ↑ 18 %    | 660,000 \$   | 568,000 \$ | ↑ 16 %    |
| Average selling time (days) | 46         | 65         | ↓ -19     | 55           | 71         | ↓ -16     |

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## Summary of Residential Activity

|                 | March          |                |           | Year-to-date   |                |           |
|-----------------|----------------|----------------|-----------|----------------|----------------|-----------|
|                 | 2020           | 2019           | Variation | 2020           | 2019           | Variation |
| Total sales     | 640            | 543            | ↑ 18 %    | 1,646          | 1,309          | ↑ 26 %    |
| Active listings | 1,505          | 2,453          | ↓ -39 %   | 1,607          | 2,375          | ↓ -32 %   |
| New listings    | 566            | 811            | ↓ -30 %   | 1,952          | 2,138          | ↓ -9 %    |
| Sales volume    | 248,559,617 \$ | 181,861,159 \$ | ↑ 37 %    | 619,810,539 \$ | 442,623,768 \$ | ↑ 40 %    |

## Detailed Statistics by Property Category

|                             | March      |            |           | Year-to-date |            |           |
|-----------------------------|------------|------------|-----------|--------------|------------|-----------|
|                             | 2020       | 2019       | Variation | 2020         | 2019       | Variation |
| <b>Single-family home</b>   |            |            |           |              |            |           |
| Sales                       | 400        | 351        | ↑ 14 %    | 1,020        | 830        | ↑ 23 %    |
| Active listings             | 890        | 1,358      | ↓ -34 %   | 954          | 1,316      | ↓ -28 %   |
| Median price                | 386,250 \$ | 340,000 \$ | ↑ 14 %    | 375,500 \$   | 341,000 \$ | ↑ 10 %    |
| Average selling time (days) | 52         | 70         | ↓ -18     | 53           | 72         | ↓ -19     |
| <b>Condominium</b>          |            |            |           |              |            |           |
| Sales                       | 211        | 171        | ↑ 23 %    | 540          | 419        | ↑ 29 %    |
| Active listings             | 511        | 929        | ↓ -45 %   | 548          | 896        | ↓ -39 %   |
| Median price                | 270,000 \$ | 235,000 \$ | ↑ 15 %    | 260,000 \$   | 234,900 \$ | ↑ 11 %    |
| Average selling time (days) | 65         | 82         | ↓ -17     | 74           | 97         | ↓ -23     |
| <b>Plex (2-5 units)</b>     |            |            |           |              |            |           |
| Sales                       | 29         | 21         | -         | 86           | 59         | ↑ 46 %    |
| Active listings             | 103        | 165        | ↓ -38 %   | 105          | 162        | ↓ -35 %   |
| Median price                | **         | **         | -         | 527,000 \$   | 480,000 \$ | ↑ 10 %    |
| Average selling time (days) | **         | **         | -         | 73           | 97         | ↓ -24     |

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## Summary of Residential Activity

|                 | March          |                |           | Year-to-date     |                |           |
|-----------------|----------------|----------------|-----------|------------------|----------------|-----------|
|                 | 2020           | 2019           | Variation | 2020             | 2019           | Variation |
| Total sales     | 1,568          | 1,381          | ↑ 14 %    | 3,639            | 3,100          | ↑ 17 %    |
| Active listings | 3,558          | 5,664          | ↓ -37 %   | 3,915            | 5,673          | ↓ -31 %   |
| New listings    | 1,287          | 1,641          | ↓ -22 %   | 4,185            | 4,775          | ↓ -12 %   |
| Sales volume    | 477,280,726 \$ | 397,318,203 \$ | ↑ 20 %    | 1,103,283,022 \$ | 872,215,340 \$ | ↑ 26 %    |

## Detailed Statistics by Property Category

|                             | March      |            |           | Year-to-date |            |           |
|-----------------------------|------------|------------|-----------|--------------|------------|-----------|
|                             | 2020       | 2019       | Variation | 2020         | 2019       | Variation |
| <b>Single-family home</b>   |            |            |           |              |            |           |
| Sales                       | 1,131      | 1,039      | ↑ 9 %     | 2,649        | 2,351      | ↑ 13 %    |
| Active listings             | 2,577      | 3,945      | ↓ -35 %   | 2,817        | 3,939      | ↓ -28 %   |
| Median price                | 305,000 \$ | 282,000 \$ | ↑ 8 %     | 300,000 \$   | 278,250 \$ | ↑ 8 %     |
| Average selling time (days) | 59         | 78         | ↓ -19     | 62           | 81         | ↓ -19     |
| <b>Condominium</b>          |            |            |           |              |            |           |
| Sales                       | 373        | 298        | ↑ 25 %    | 828          | 664        | ↑ 25 %    |
| Active listings             | 672        | 1,377      | ↓ -51 %   | 792          | 1,400      | ↓ -43 %   |
| Median price                | 195,000 \$ | 186,800 \$ | ↑ 4 %     | 196,000 \$   | 182,950 \$ | ↑ 7 %     |
| Average selling time (days) | 64         | 101        | ↓ -37     | 75           | 111        | ↓ -36     |
| <b>Plex (2-5 units)</b>     |            |            |           |              |            |           |
| Sales                       | 61         | 40         | ↑ 53 %    | 152          | 78         | ↑ 95 %    |
| Active listings             | 266        | 288        | ↓ -8 %    | 267          | 284        | ↓ -6 %    |
| Median price                | 375,000 \$ | 358,750 \$ | ↑ 5 %     | 391,000 \$   | 358,750 \$ | ↑ 9 %     |
| Average selling time (days) | 76         | 66         | ↑ 10      | 89           | 68         | ↑ 21      |

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### Summary of Residential Activity

|                 | March          |                |           | Year-to-date     |                  |           |
|-----------------|----------------|----------------|-----------|------------------|------------------|-----------|
|                 | 2020           | 2019           | Variation | 2020             | 2019             | Variation |
| Total sales     | 1,388          | 1,387          | ↔ 0 %     | 3,515            | 3,136            | ↑ 12 %    |
| Active listings | 2,567          | 4,591          | ↓ -44 %   | 2,786            | 4,496            | ↓ -38 %   |
| New listings    | 1,260          | 1,668          | ↓ -24 %   | 4,034            | 4,607            | ↓ -12 %   |
| Sales volume    | 520,152,780 \$ | 459,167,457 \$ | ↑ 13 %    | 1,296,695,538 \$ | 1,023,346,931 \$ | ↑ 27 %    |

### Detailed Statistics by Property Category

|                             | March      |            |           | Year-to-date |            |           |
|-----------------------------|------------|------------|-----------|--------------|------------|-----------|
|                             | 2020       | 2019       | Variation | 2020         | 2019       | Variation |
| <b>Single-family home</b>   |            |            |           |              |            |           |
| Sales                       | 901        | 894        | ↑ 1 %     | 2,196        | 2,063      | ↑ 6 %     |
| Active listings             | 1,690      | 2,699      | ↓ -37 %   | 1,822        | 2,601      | ↓ -30 %   |
| Median price                | 375,000 \$ | 330,000 \$ | ↑ 14 %    | 372,500 \$   | 325,000 \$ | ↑ 15 %    |
| Average selling time (days) | 44         | 55         | ↓ -11     | 51           | 63         | ↓ -12     |
| <b>Condominium</b>          |            |            |           |              |            |           |
| Sales                       | 430        | 435        | ↓ -1 %    | 1,164        | 941        | ↑ 24 %    |
| Active listings             | 654        | 1,506      | ↓ -57 %   | 744          | 1,523      | ↓ -51 %   |
| Median price                | 245,000 \$ | 205,000 \$ | ↑ 20 %    | 235,000 \$   | 207,000 \$ | ↑ 14 %    |
| Average selling time (days) | 48         | 93         | ↓ -45     | 54           | 99         | ↓ -45     |
| <b>Plex (2-5 units)</b>     |            |            |           |              |            |           |
| Sales                       | 57         | 56         | ↑ 2 %     | 155          | 128        | ↑ 21 %    |
| Active listings             | 213        | 377        | ↓ -44 %   | 211          | 363        | ↓ -42 %   |
| Median price                | 465,000 \$ | 357,250 \$ | ↑ 30 %    | 465,000 \$   | 380,000 \$ | ↑ 22 %    |
| Average selling time (days) | 63         | 101        | ↓ -38     | 67           | 101        | ↓ -34     |

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|                 | March          |               |           | Year-to-date   |                |           |
|-----------------|----------------|---------------|-----------|----------------|----------------|-----------|
|                 | 2020           | 2019          | Variation | 2020           | 2019           | Variation |
| Total sales     | 287            | 247           | ↑ 16 %    | 652            | 605            | ↑ 8 %     |
| Active listings | 781            | 1,074         | ↓ -27 %   | 789            | 1,019          | ↓ -23 %   |
| New listings    | 305            | 361           | ↓ -16 %   | 880            | 1,001          | ↓ -12 %   |
| Sales volume    | 106,762,498 \$ | 83,583,490 \$ | ↑ 28 %    | 237,941,576 \$ | 198,293,657 \$ | ↑ 20 %    |

### Detailed Statistics by Property Category

|                             | March      |            |           | Year-to-date |            |           |
|-----------------------------|------------|------------|-----------|--------------|------------|-----------|
|                             | 2020       | 2019       | Variation | 2020         | 2019       | Variation |
| <b>Single-family home</b>   |            |            |           |              |            |           |
| Sales                       | 236        | 191        | ↑ 24 %    | 529          | 462        | ↑ 15 %    |
| Active listings             | 633        | 864        | ↓ -27 %   | 647          | 814        | ↓ -21 %   |
| Median price                | 366,000 \$ | 335,800 \$ | ↑ 9 %     | 365,000 \$   | 320,000 \$ | ↑ 14 %    |
| Average selling time (days) | 67         | 88         | ↓ -21     | 69           | 85         | ↓ -16     |
| <b>Condominium</b>          |            |            |           |              |            |           |
| Sales                       | 45         | 53         | ↓ -15 %   | 112          | 130        | ↓ -14 %   |
| Active listings             | 119        | 186        | ↓ -36 %   | 112          | 181        | ↓ -38 %   |
| Median price                | 225,000 \$ | 203,000 \$ | ↑ 11 %    | 219,500 \$   | 203,000 \$ | ↑ 8 %     |
| Average selling time (days) | 26         | 56         | ↓ -30     | 37           | 76         | ↓ -39     |
| <b>Plex (2-5 units)</b>     |            |            |           |              |            |           |
| Sales                       | 6          | 3          | -         | 10           | 12         | -         |
| Active listings             | 20         | 19         | -         | 21           | 19         | -         |
| Median price                | **         | **         | -         | 371,000 \$   | 350,000 \$ | -         |
| Average selling time (days) | **         | **         | -         | 60           | 35         | -         |

\*\* Number of transactions too low to produce reliable statistics.

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### Summary of Residential Activity

|                 | March         |               |           | Year-to-date   |               |           |
|-----------------|---------------|---------------|-----------|----------------|---------------|-----------|
|                 | 2020          | 2019          | Variation | 2020           | 2019          | Variation |
| Total sales     | 178           | 164           | ↑ 9 %     | 444            | 364           | ↑ 22 %    |
| Active listings | 431           | 692           | ↓ -38 %   | 448            | 694           | ↓ -35 %   |
| New listings    | 171           | 194           | ↓ -12 %   | 519            | 561           | ↓ -7 %    |
| Sales volume    | 54,060,513 \$ | 45,275,455 \$ | ↑ 19 %    | 131,470,813 \$ | 96,086,843 \$ | ↑ 37 %    |

### Detailed Statistics by Property Category

|                             | March      |            |           | Year-to-date |            |           |
|-----------------------------|------------|------------|-----------|--------------|------------|-----------|
|                             | 2020       | 2019       | Variation | 2020         | 2019       | Variation |
| <b>Single-family home</b>   |            |            |           |              |            |           |
| Sales                       | 133        | 120        | ↑ 11 %    | 327          | 276        | ↑ 18 %    |
| Active listings             | 321        | 474        | ↓ -32 %   | 330          | 475        | ↓ -31 %   |
| Median price                | 295,000 \$ | 284,000 \$ | ↑ 4 %     | 297,000 \$   | 279,500 \$ | ↑ 6 %     |
| Average selling time (days) | 58         | 84         | ↓ -26     | 66           | 86         | ↓ -20     |
| <b>Condominium</b>          |            |            |           |              |            |           |
| Sales                       | 38         | 34         | ↑ 12 %    | 91           | 65         | ↑ 40 %    |
| Active listings             | 50         | 131        | ↓ -62 %   | 65           | 134        | ↓ -52 %   |
| Median price                | 236,085 \$ | 192,250 \$ | ↑ 23 %    | 216,500 \$   | 184,500 \$ | ↑ 17 %    |
| Average selling time (days) | 60         | 98         | ↓ -38     | 64           | 117        | ↓ -53     |
| <b>Plex (2-5 units)</b>     |            |            |           |              |            |           |
| Sales                       | 6          | 10         | -         | 25           | 23         | -         |
| Active listings             | 58         | 85         | ↓ -32 %   | 51           | 82         | ↓ -38 %   |
| Median price                | **         | **         | -         | 310,000 \$   | 280,500 \$ | -         |
| Average selling time (days) | **         | **         | -         | 114          | 86         | -         |

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### Summary of Residential Activity

|                 | March         |               |           | Year-to-date  |               |           |
|-----------------|---------------|---------------|-----------|---------------|---------------|-----------|
|                 | 2020          | 2019          | Variation | 2020          | 2019          | Variation |
| Total sales     | 143           | 162           | ↓ -12 %   | 349           | 334           | ↑ 4 %     |
| Active listings | 1,206         | 1,608         | ↓ -25 %   | 1,220         | 1,569         | ↓ -22 %   |
| New listings    | 172           | 273           | ↓ -37 %   | 608           | 751           | ↓ -19 %   |
| Sales volume    | 25,618,876 \$ | 30,392,229 \$ | ↓ -16 %   | 64,780,313 \$ | 60,975,279 \$ | ↑ 6 %     |

### Detailed Statistics by Property Category

|                             | March      |            |           | Year-to-date |            |           |
|-----------------------------|------------|------------|-----------|--------------|------------|-----------|
|                             | 2020       | 2019       | Variation | 2020         | 2019       | Variation |
| <b>Single-family home</b>   |            |            |           |              |            |           |
| Sales                       | 118        | 142        | ↓ -17 %   | 290          | 284        | ↑ 2 %     |
| Active listings             | 874        | 1,192      | ↓ -27 %   | 891          | 1,161      | ↓ -23 %   |
| Median price                | 170,250 \$ | 170,000 \$ | ↔ 0 %     | 170,000 \$   | 170,000 \$ | ↔ 0 %     |
| Average selling time (days) | 147        | 155        | ↓ -8      | 154          | 150        | ↑ 4       |
| <b>Condominium</b>          |            |            |           |              |            |           |
| Sales                       | 10         | 7          | -         | 24           | 19         | -         |
| Active listings             | 131        | 164        | ↓ -20 %   | 131          | 164        | ↓ -20 %   |
| Median price                | **         | **         | -         | 165,000 \$   | 155,000 \$ | -         |
| Average selling time (days) | **         | **         | -         | 149          | 189        | -         |
| <b>Plex (2-5 units)</b>     |            |            |           |              |            |           |
| Sales                       | 15         | 12         | -         | 35           | 30         | ↑ 17 %    |
| Active listings             | 197        | 249        | ↓ -21 %   | 195          | 240        | ↓ -19 %   |
| Median price                | **         | **         | -         | 174,000 \$   | 158,000 \$ | ↑ 10 %    |
| Average selling time (days) | **         | **         | -         | 238          | 157        | ↑ 81      |

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### Summary of Residential Activity

|                 | March         |               |           | Year-to-date   |                |           |
|-----------------|---------------|---------------|-----------|----------------|----------------|-----------|
|                 | 2020          | 2019          | Variation | 2020           | 2019           | Variation |
| Total sales     | 232           | 208           | ↑ 12 %    | 614            | 537            | ↑ 14 %    |
| Active listings | 1,067         | 1,455         | ↓ -27 %   | 1,119          | 1,463          | ↓ -24 %   |
| New listings    | 221           | 277           | ↓ -20 %   | 767            | 839            | ↓ -9 %    |
| Sales volume    | 57,838,407 \$ | 51,554,909 \$ | ↑ 12 %    | 159,480,057 \$ | 130,114,084 \$ | ↑ 23 %    |

### Detailed Statistics by Property Category

|                             | March      |            |           | Year-to-date |            |           |
|-----------------------------|------------|------------|-----------|--------------|------------|-----------|
|                             | 2020       | 2019       | Variation | 2020         | 2019       | Variation |
| <b>Single-family home</b>   |            |            |           |              |            |           |
| Sales                       | 170        | 162        | ↑ 5 %     | 446          | 421        | ↑ 6 %     |
| Active listings             | 699        | 956        | ↓ -27 %   | 730          | 976        | ↓ -25 %   |
| Median price                | 224,750 \$ | 220,000 \$ | ↑ 2 %     | 224,000 \$   | 210,000 \$ | ↑ 7 %     |
| Average selling time (days) | 95         | 114        | ↓ -19     | 93           | 122        | ↓ -29     |
| <b>Condominium</b>          |            |            |           |              |            |           |
| Sales                       | 37         | 26         | -         | 89           | 70         | ↑ 27 %    |
| Active listings             | 169        | 247        | ↓ -32 %   | 185          | 243        | ↓ -24 %   |
| Median price                | 165,000 \$ | **         | -         | 160,000 \$   | 166,500 \$ | ↓ -4 %    |
| Average selling time (days) | 105        | **         | -         | 99           | 181        | ↓ -82     |
| <b>Plex (2-5 units)</b>     |            |            |           |              |            |           |
| Sales                       | 25         | 20         | -         | 79           | 46         | ↑ 72 %    |
| Active listings             | 181        | 233        | ↓ -22 %   | 189          | 228        | ↓ -17 %   |
| Median price                | **         | **         | -         | 233,000 \$   | 221,750 \$ | ↑ 5 %     |
| Average selling time (days) | **         | **         | -         | 113          | 137        | ↓ -24     |

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### Summary of Residential Activity

|                 | March         |               |           | Year-to-date  |               |           |
|-----------------|---------------|---------------|-----------|---------------|---------------|-----------|
|                 | 2020          | 2019          | Variation | 2020          | 2019          | Variation |
| Total sales     | 157           | 141           | ↑ 11 %    | 412           | 341           | ↑ 21 %    |
| Active listings | 619           | 854           | ↓ -28 %   | 650           | 842           | ↓ -23 %   |
| New listings    | 131           | 204           | ↓ -36 %   | 489           | 551           | ↓ -11 %   |
| Sales volume    | 28,244,613 \$ | 25,653,546 \$ | ↑ 10 %    | 72,646,663 \$ | 58,171,171 \$ | ↑ 25 %    |

### Detailed Statistics by Property Category

|                             | March      |            |           | Year-to-date |            |           |
|-----------------------------|------------|------------|-----------|--------------|------------|-----------|
|                             | 2020       | 2019       | Variation | 2020         | 2019       | Variation |
| <b>Single-family home</b>   |            |            |           |              |            |           |
| Sales                       | 115        | 103        | ↑ 12 %    | 305          | 251        | ↑ 22 %    |
| Active listings             | 391        | 530        | ↓ -26 %   | 416          | 525        | ↓ -21 %   |
| Median price                | 175,000 \$ | 173,000 \$ | ↑ 1 %     | 169,450 \$   | 167,000 \$ | ↑ 1 %     |
| Average selling time (days) | 80         | 90         | ↓ -10     | 81           | 95         | ↓ -14     |
| <b>Condominium</b>          |            |            |           |              |            |           |
| Sales                       | 17         | 16         | -         | 46           | 36         | ↑ 28 %    |
| Active listings             | 75         | 134        | ↓ -44 %   | 80           | 127        | ↓ -37 %   |
| Median price                | **         | **         | -         | 121,750 \$   | 135,400 \$ | ↓ -10 %   |
| Average selling time (days) | **         | **         | -         | 120          | 123        | ↓ -3      |
| <b>Plex (2-5 units)</b>     |            |            |           |              |            |           |
| Sales                       | 24         | 21         | -         | 58           | 52         | ↑ 12 %    |
| Active listings             | 139        | 176        | ↓ -21 %   | 141          | 175        | ↓ -20 %   |
| Median price                | **         | **         | -         | 166,250 \$   | 159,000 \$ | ↑ 5 %     |
| Average selling time (days) | **         | **         | -         | 159          | 106        | ↑ 53      |

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