

# CENTRIS RESIDENTIAL STATISTICS



## September 2019

### ▶ Province of Quebec

#### ■ Montreal CMA

- Island of Montreal
- Laval
- North Shore of Montreal
- South Shore of Montreal
- Vaudreuil-Soulanges
- Saint-Jean-sur-Richelieu

#### ■ Gatineau CMA

#### ■ Quebec City CMA

#### ■ Saguenay CMA

#### ■ Sherbrooke CMA

#### ■ Trois-Rivières CMA

# CENTRIS RESIDENTIAL STATISTICS

Province of Quebec

September 2019

## Summary of Residential Activity

	September			Year-to-date		
	2019	2018	Variation	2019	2018	Variation
<b>Total sales</b>	7,191	6,189	↑ 16%	74,326	67,678	↑ 10%
<b>New listings</b>	11,811	11,571	↑ 2%	110,490	111,624	↓ -1%
<b>Active listings</b>	54,119	61,557	↓ -12%	58,490	65,605	↓ -11%
<b>Sales volume</b>	\$2,341,543,265	\$1,915,310,927	↑ 22%	\$23,126,327,177	\$20,398,729,521	↑ 13%

## Detailed Statistics by Property Category

	September			Year-to-date		
	2019	2018	Variation	2019	2018	Variation
<b>Single-family home</b>						
Sales	4,779	4,110	↑ 16%	49,774	46,067	↑ 8%
Active listings	37,662	41,745	↓ -10%	39,946	44,066	↓ -9%
Median price	\$259,000	\$247,500	↑ 4%	\$260,000	\$250,000	↑ 4%
Average selling time (days)	99	111	↑ 12	99	108	↓ -9
<b>Condominium</b>						
Sales	1,757	1,508	↑ 17%	18,312	15,973	↑ 15%
Active listings	10,276	13,261	↓ -23%	11,982	14,967	↓ -20%
Median price	\$262,000	\$245,000	↑ 7%	\$240,000	\$235,000	↑ 2%
Average selling time (days)	93	113	↓ -20	95	112	↓ -17
<b>Plex (2-5 units)</b>						
Sales	614	537	↑ 14%	5,885	5,318	↑ 11%
Active listings	5,454	5,848	↓ -7%	5,851	5,857	↔ 0%
Median price	\$444,287	\$405,000	↑ 10%	\$415,000	\$395,000	↑ 5%
Average selling time (days)	98	100	↓ -2	100	99	↑ 2

\*\* Number of transactions too low to produce reliable statistics.

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Variations are calculated in relation to the same period of the previous year.

Source: QPAREB by the Centris system

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# CENTRIS RESIDENTIAL STATISTICS

Gatineau Metropolitan Area

September 2019

## Summary of Residential Activity

	September			Cumul annuel		
	2019	2018	Variation	2019	2018	Variation
<b>Total sales</b>	<b>405</b>	<b>330</b>	<b>↑ 23%</b>	<b>4,067</b>	<b>3,571</b>	<b>↑ 14%</b>
<b>New listings</b>	<b>547</b>	<b>567</b>	<b>↓ -4%</b>	<b>5,954</b>	<b>6,450</b>	<b>↓ -8%</b>
<b>Active listings</b>	<b>1,997</b>	<b>2,664</b>	<b>↓ -25%</b>	<b>2,318</b>	<b>2,847</b>	<b>↓ -19%</b>
<b>Sales volume</b>	<b>\$109,840,725</b>	<b>\$84,105,371</b>	<b>↑ 31%</b>	<b>\$1,089,398,132</b>	<b>\$932,867,642</b>	<b>↑ 17%</b>

## Detailed Statistics by Property Category

	September			Year-to-date		
	2019	2018	Variation	2019	2018	Variation
<b>Single-family home</b>						
Sales	315	263	↑ 20%	3,125	2,878	↑ 9%
Active listings	1,470	1,927	↓ -24%	1,661	2,053	↓ -19%
Median price	\$261,000	\$255,000	↑ 2%	\$260,000	\$249,700	↑ 4%
Average selling time (days)	57	71	↓ -14	65	75	↓ -10
<b>Condominium</b>						
Sales	58	51	↑ 14%	677	482	↑ 40%
Active listings	299	448	↓ -33%	395	508	↓ -22%
Median price	\$163,750	\$161,000	↑ 2%	\$166,000	\$162,500	↑ 2%
Average selling time (days)	91	110	↓ -19	86	103	↓ -17
<b>Plex (2-5 units)</b>						
Sales	31	15	**	258	206	↑ 25%
Active listings	210	267	↓ -21%	242	269	↓ -10%
Median price	\$350,000	**	**	\$293,600	\$274,500	↑ 7%
Average selling time (days)	84	**	**	100	95	↑ 5

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# CENTRIS RESIDENTIAL STATISTICS

Quebec City Metropolitan Area

September 2019

## Summary of Residential Activity

	September			Cumul annuel		
	2019	2018	Variation	2019	2018	Variation
<b>Total sales</b>	<b>553</b>	<b>451</b>	<b>↑ 23%</b>	<b>6,297</b>	<b>5,511</b>	<b>↑ 14%</b>
<b>New listings</b>	<b>1,255</b>	<b>1,155</b>	<b>↑ 9%</b>	<b>10,997</b>	<b>10,614</b>	<b>↑ 4%</b>
<b>Active listings</b>	<b>7,480</b>	<b>7,614</b>	<b>↓ -2%</b>	<b>7,776</b>	<b>7,781</b>	<b>↔ 0%</b>
<b>Sales volume</b>	<b>\$151,683,795</b>	<b>\$122,176,263</b>	<b>↑ 24%</b>	<b>\$1,734,419,257</b>	<b>\$1,495,308,005</b>	<b>↑ 16%</b>

## Detailed Statistics by Property Category

	September			Year-to-date		
	2019	2018	Variation	2019	2018	Variation
<b>Single-family home</b>						
Sales	382	304	↑ 26%	4,463	3,911	↑ 14%
Active listings	4,531	4,712	↓ -4%	4,679	4,765	↓ -2%
Median price	\$257,500	\$245,000	↑ 5%	\$260,000	\$252,000	↑ 3%
Average selling time (days)	126	121	↑ 5	123	129	↓ -6
<b>Condominium</b>						
Sales	128	114	↑ 12%	1,421	1,199	↑ 19%
Active listings	2,280	2,297	↓ -1%	2,443	2,413	↑ 1%
Median price	\$187,250	\$204,000	↓ -8%	\$191,000	\$190,000	↑ 1%
Average selling time (days)	152	169	↓ -17	168	168	↔ 0
<b>Plex (2-5 units)</b>						
Sales	42	33	↑ 27%	410	399	↑ 3%
Active listings	650	594	↑ 9%	638	591	↑ 8%
Median price	\$312,500	\$301,500	↑ 4%	\$304,750	\$295,000	↑ 3%
Average selling time (days)	117	92	↑ 25	119	123	↓ -4

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# CENTRIS RESIDENTIAL STATISTICS

Montreal Metropolitan Area

September 2019

## Summary of Residential Activity

	September			Cumul annuel		
	2019	2018	Variation	2019	2018	Variation
Total sales	3,659	3,196	↑ 14%	39,568	36,574	↑ 8%
New listings	5,683	5,566	↑ 2%	52,200	53,216	↓ -2%
Active listings	16,830	21,175	↓ -21%	19,392	23,633	↓ -18%
Sales volume	\$1,525,957,280	\$1,257,431,962	↑ 21%	\$15,321,396,661	\$13,634,057,259	↑ 12%

## Detailed Statistics by Property Category

	September			Year-to-date		
	2019	2018	Variation	2019	2018	Variation
<b>Single-family home</b>						
Sales	1,888	1,641	↑ 15%	21,461	20,391	↑ 5%
Active listings	9,028	10,675	↓ -15%	10,067	11,703	↓ -14%
Median price	\$354,990	\$336,000	↑ 6%	\$336,500	\$320,000	↑ 5%
Average selling time (days)	62	77	↓ -15	66	76	↓ -10
<b>Condominium</b>						
Sales	1,381	1,202	↑ 15%	14,494	12,835	↑ 13%
Active listings	5,818	8,139	↓ -29%	7,064	9,537	↓ -26%
Median price	\$290,000	\$262,950	↑ 10%	\$261,204	\$252,000	↑ 4%
Average selling time (days)	76	98	↓ -22	80	99	↓ -19
<b>Plex (2-5 units)</b>						
Sales	386	348	↑ 11%	3,574	3,307	↑ 8%
Active listings	1,910	2,289	↓ -17%	2,190	2,313	↓ -5%
Median price	\$555,750	\$504,040	↑ 10%	\$540,000	\$509,000	↑ 6%
Average selling time (days)	72	77	↓ -5	76	75	↑ 1

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# CENTRIS RESIDENTIAL STATISTICS

Island of Montreal

September 2019

## Summary of Residential Activity

	September			Cumul annuel		
	2019	2018	Variation	2019	2018	Variation
<b>Total sales</b>	<b>1,435</b>	<b>1,316</b>	<b>↑ 9%</b>	<b>14,416</b>	<b>14,086</b>	<b>↑ 2%</b>
<b>New listings</b>	<b>2,261</b>	<b>2,174</b>	<b>↑ 4%</b>	<b>20,302</b>	<b>20,726</b>	<b>↓ -2%</b>
<b>Active listings</b>	<b>6,435</b>	<b>7,587</b>	<b>↓ -15%</b>	<b>7,068</b>	<b>8,342</b>	<b>↓ -15%</b>
<b>Sales volume</b>	<b>\$779,666,573</b>	<b>\$646,188,403</b>	<b>↑ 21%</b>	<b>\$7,264,590,483</b>	<b>\$6,723,768,933</b>	<b>↑ 8%</b>

## Detailed Statistics by Property Category

	September			Year-to-date		
	2019	2018	Variation	2019	2018	Variation
<b>Single-family home</b>						
Sales	401	383	↑ 5%	4,099	4,251	↓ -4%
Active listings	2,088	2,066	↑ 1%	2,086	2,096	↔ 0%
Median price	\$532,000	\$495,000	↑ 7%	\$505,500	\$475,000	↑ 6%
Average selling time (days)	53	62	↓ -9	58	62	↓ -4
<b>Condominium</b>						
Sales	766	703	↑ 9%	7,797	7,499	↑ 4%
Active listings	3,200	4,084	↓ -22%	3,654	4,819	↓ -24%
Median price	\$356,750	\$325,000	↑ 10%	\$335,000	\$308,000	↑ 9%
Average selling time (days)	69	85	↓ -16	68	87	↓ -19
<b>Plex (2-5 units)</b>						
Sales	268	230	↑ 17%	2,520	2,336	↑ 8%
Active listings	1,147	1,437	↓ -20%	1,329	1,426	↓ -7%
Median price	\$615,000	\$565,000	↑ 9%	\$590,000	\$554,750	↑ 6%
Average selling time (days)	57	73	↓ -16	69	67	↑ 2

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# CENTRIS RESIDENTIAL STATISTICS

Laval

September 2019

## Summary of Residential Activity

	September			Cumul annuel		
	2019	2018	Variation	2019	2018	Variation
<b>Total sales</b>	<b>346</b>	<b>323</b>	<b>↑ 7%</b>	<b>4,064</b>	<b>3,658</b>	<b>↑ 11%</b>
<b>New listings</b>	<b>554</b>	<b>620</b>	<b>↓ -11%</b>	<b>5,298</b>	<b>5,684</b>	<b>↓ -7%</b>
<b>Active listings</b>	<b>1,743</b>	<b>2,324</b>	<b>↓ -25%</b>	<b>2,081</b>	<b>2,586</b>	<b>↓ -20%</b>
<b>Sales volume</b>	<b>\$119,726,436</b>	<b>\$115,890,830</b>	<b>↑ 3%</b>	<b>\$1,404,987,563</b>	<b>\$1,236,799,392</b>	<b>↑ 14%</b>

## Detailed Statistics by Property Category

	September			Year-to-date		
	2019	2018	Variation	2019	2018	Variation
<b>Single-family home</b>						
Sales	204	196	↑ 4%	2,542	2,419	↑ 5%
Active listings	986	1,275	↓ -23%	1,157	1,384	↓ -16%
Median price	\$350,000	\$340,000	↑ 3%	\$350,000	\$330,000	↑ 6%
Average selling time (days)	65	72	↓ -7	66	73	↓ -7
<b>Condominium</b>						
Sales	125	106	↑ 18%	1,321	1,035	↑ 28%
Active listings	620	878	↓ -29%	775	1,017	↓ -24%
Median price	\$248,500	\$240,000	↑ 4%	\$237,000	\$229,250	↑ 3%
Average selling time (days)	92	98	↓ -6	93	112	↓ -19
<b>Plex (2-5 units)</b>						
Sales	17	21	↓ **	200	204	↓ -2%
Active listings	137	170	↓ -19%	148	185	↓ -20%
Median price	**	**	**	\$506,000	\$483,000	↑ 5%
Average selling time (days)	**	**	**	94	78	↑ 16

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# CENTRIS RESIDENTIAL STATISTICS

North Shore of Montreal

September 2019

## Summary of Residential Activity

	September			Cumul annuel		
	2019	2018	Variation	2019	2018	Variation
<b>Total sales</b>	768	612	↑ 25%	8,897	7,875	↑ 13%
<b>New listings</b>	1,268	1,247	↑ 2%	11,461	11,840	↓ -3%
<b>Active listings</b>	4,172	5,454	↓ -24%	4,844	6,076	↓ -20%
<b>Sales volume</b>	\$231,333,048	\$176,718,680	↑ 31%	\$2,561,118,965	\$2,162,823,709	↑ 18%

## Detailed Statistics by Property Category

	September			Year-to-date		
	2019	2018	Variation	2019	2018	Variation
<b>Single-family home</b>						
Sales	555	448	↑ 24%	6,644	6,113	↑ 9%
Active listings	2,955	3,765	↓ -22%	3,366	4,208	↓ -20%
Median price	\$285,000	\$267,000	↑ 7%	\$281,400	\$265,000	↑ 6%
Average selling time (days)	67	92	↓ -25	74	89	↓ -15
<b>Condominium</b>						
Sales	164	128	↑ 28%	1,932	1,464	↑ 32%
Active listings	890	1,375	↓ -35%	1,141	1,538	↓ -26%
Median price	\$198,000	\$185,000	↑ 7%	\$187,000	\$179,950	↑ 4%
Average selling time (days)	97	126	↓ -29	103	128	↓ -25
<b>Plex (2-5 units)</b>						
Sales	45	34	↑ 32%	290	270	↑ 7%
Active listings	282	263	↑ 7%	287	276	↑ 4%
Median price	\$443,575	\$425,000	↑ 4%	\$390,000	\$372,000	↑ 5%
Average selling time (days)	103	86	↑ 17	90	98	↓ -8

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# CENTRIS RESIDENTIAL STATISTICS

South Shore of Montreal

September 2019

## Summary of Residential Activity

	September			Cumul annuel		
	2019	2018	Variation	2019	2018	Variation
<b>Total sales</b>	820	713	↑ 15 %	9,207	8,200	↑ 12 %
<b>New listings</b>	1,175	1,128	↑ 4 %	11,174	11,064	↑ 1 %
<b>Active listings</b>	3,140	4,157	↓ -24 %	3,841	4,808	↓ -20 %
<b>Sales volume</b>	301,266,840 \$	240,961,252 \$	↑ 25 %	3,157,436,389 \$	2,674,724,971 \$	↑ 18 %

## Detailed Statistics by Property Category

	September			Year-to-date		
	2019	2018	Variation	2019	2018	Variation
<b>Single-family home</b>						
Sales	502	447	↑ 12%	5,894	5,471	↑ 8%
Active listings	1,940	2,324	↓ -17%	2,260	2,673	↓ -15%
Median price	\$357,500	\$328,450	↑ 9%	\$335,000	\$315,000	↑ 6%
Average selling time (days)	60	74	↓ -14	59	72	↓ -13
<b>Condominium</b>						
Sales	275	212	↑ 30%	2,855	2,329	↑ 23%
Active listings	940	1,505	↓ -38%	1,248	1,795	↓ -30%
Median price	\$232,000	\$210,000	↑ 10%	\$216,000	\$205,000	↑ 5%
Average selling time (days)	76	121	↓ -45	88	110	↓ -22
<b>Plex (2-5 units)</b>						
Sales	43	52	↓ -17%	452	394	↑ 15%
Active listings	247	318	↓ -22%	323	327	↓ -1%
Median price	\$475,000	\$431,000	↑ 10%	\$424,000	\$394,000	↑ 8%
Average selling time (days)	84	85	↓ -1	87	95	↓ -8

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# CENTRIS RESIDENTIAL STATISTICS

Vaudreuil-Soulanges

September 2019

## Summary of Residential Activity

	September			Cumul annuel		
	2019	2018	Variation	2019	2018	Variation
<b>Total sales</b>	197	161	↑ 22%	1,871	1,815	↑ 3%
<b>New listings</b>	280	252	↑ 11%	2,585	2,555	↑ 1%
<b>Active listings</b>	858	1,018	↓ -16%	962	1,168	↓ -18%
<b>Sales volume</b>	\$66,090,383	\$59,280,247	↑ 11%	\$627,878,246	\$591,637,997	↑ 6%

## Detailed Statistics by Property Category

	September			Year-to-date		
	2019	2018	Variation	2019	2018	Variation
<b>Single-family home</b>						
Sales	153	117	↑ 31%	1,447	1,399	↑ 3%
Active listings	701	806	↓ -13%	778	884	↓ -12%
Median price	\$321,000	\$331,000	↓ -3%	\$330,000	\$320,000	↑ 3%
Average selling time (days)	69	81	↓ -12	73	78	↓ -5
<b>Condominium</b>						
Sales	41	40	↑ 3%	390	377	↑ 3%
Active listings	110	176	↓ -38%	150	246	↓ -39%
Median price	\$220,000	\$194,750	↑ 13%	\$208,512	\$195,000	↑ 7%
Average selling time (days)	72	84	↓ -12	72	89	↓ -17
<b>Plex (2-5 units)</b>						
Sales	3	3	↑ **	33	34	↓ -3%
Active listings	34	27	↑ **	27	27	↔ **
Median price	**	**	**	\$350,000	\$308,000	↑ 14%
Average selling time (days)	**	**	**	122	95	↑ 27

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# CENTRIS RESIDENTIAL STATISTICS

Saint-Jean-sur-Richelieu

September 2019

## Summary of Residential Activity

	September			Cumul annuel		
	2019	2018	Variation	2019	2018	Variation
<b>Total sales</b>	93	71	↑ 31%	1,113	940	↑ 18%
<b>New listings</b>	145	145	↔ 0%	1,380	1,347	↑ 2%
<b>Active listings</b>	482	635	↓ -24%	595	654	↓ -9%
<b>Sales volume</b>	\$27,874,000	\$18,392,550	↑ 52%	\$305,385,015	\$244,302,257	↑ 25%

## Detailed Statistics by Property Category

	September			Year-to-date		
	2019	2018	Variation	2019	2018	Variation
<b>Single-family home</b>						
Sales	73	50	↑ 46%	835	738	↑ 13%
Active listings	358	439	↓ -18%	420	459	↓ -8%
Median price	\$265,000	\$267,500	↓ -1%	\$272,500	\$255,000	↑ 7%
Average selling time (days)	63	101	↓ -38	77	90	↓ -13
<b>Condominium</b>						
Sales	10	13	↓ -23%	199	131	↑ 52%
Active listings	58	121	↓ -52%	97	122	↓ -20%
Median price	**	**	**	\$189,000	\$172,000	↑ 10%
Average selling time (days)	**	**	**	109	126	↓ -17
<b>Plex (2-5 units)</b>						
Sales	10	8	**	79	69	↑ 14%
Active listings	63	74	↓ -15%	76	72	↑ 5%
Median price	**	**	**	\$303,000	\$277,000	↑ 9%
Average selling time (days)	**	**	**	111	105	↑ 6

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# CENTRIS RESIDENTIAL STATISTICS

Saguenay Metropolitan Area

September 2019

## Summary of Residential Activity

	September			Cumul annuel		
	2019	2018	Variation	2019	2018	Variation
<b>Total sales</b>	86	67	↑ 28%	1,083	937	↑ 16%
<b>New listings</b>	171	209	↓ -18%	1,883	2,014	↓ -7%
<b>Active listings</b>	1,325	1,551	↓ -15%	1,491	1,576	↓ -5%
<b>Sales volume</b>	\$16,847,700	\$12,823,130	↑ 31%	\$204,029,385	\$174,957,942	↑ 17%

## Detailed Statistics by Property Category

	September			Year-to-date		
	2019	2018	Variation	2019	2018	Variation
<b>Single-family home</b>						
Sales	72	57	↑ 26 %	919	795	↑ 16%
Active listings	959	1,167	↓ -18 %	1,097	1,198	↓ -8%
Median price	\$170,000	\$175,500	↓ -3 %	\$178,000	\$175,000	↑ 2%
Average selling time (days)	143	152	↓ -9	144	145	↓ -1
<b>Condominium</b>						
Sales	5	3	**	54	58	↓ -7%
Active listings	144	169	↓ -15%	155	158	↓ -2%
Median price	**	**	**	\$151,000	\$154,500	↓ -2%
Average selling time (days)	**	**	**	193	176	↑ 17
<b>Plex (2-5 units)</b>						
Sales	9	7	**	109	82	↑ 33%
Active listings	216	215	↔ 0%	234	218	↑ 8%
Median price	**	**	**	\$170,000	\$196,250	↓ -13%
Average selling time (days)	**	**	**	156	168	↓ -12

\*\* Number of transactions too low to produce reliable statistics.

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Source: QPAREB by the Centris system

### [Definitions and explanatory notes](#)

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# CENTRIS RESIDENTIAL STATISTICS

Sherbrooke Metropolitan Area

September 2019

## Summary of Residential Activity

	September			Cumul annuel		
	2019	2018	Variation	2019	2018	Variation
<b>Total sales</b>	150	119	↑ 26%	1,530	1,440	↑ 6%
<b>New listings</b>	262	231	↑ 13%	2,211	2,357	↓ -6%
<b>Active listings</b>	1,236	1,462	↓ -15%	1,342	1,574	↓ -15%
<b>Sales volume</b>	\$42,417,629	\$34,975,400	↑ 21%	\$385,778,496	\$354,260,644	↑ 9%

## Detailed Statistics by Property Category

	September			Year-to-date		
	2019	2018	Variation	2019	2018	Variation
<b>Single-family home</b>						
Sales	111	93	↑ 19%	1,155	1,089	↑ 6%
Active listings	807	975	↓ -17%	886	1,055	↓ -16%
Median price	\$230,000	\$255,000	↓ -10%	\$215,000	\$215,000	↔ 0%
Average selling time (days)	106	109	↓ -3	110	126	↓ -16
<b>Condominium</b>						
Sales	25	15	**	218	212	↑ 3%
Active listings	192	263	↓ -27%	215	296	↓ -27%
Median price	**	**	**	\$159,950	\$161,750	↓ -1%
Average selling time (days)	**	**	**	151	145	↑ 6
<b>Plex (2-5 units)</b>						
Sales	14	10	**	153	132	↑ 16%
Active listings	218	204	↑ 7%	220	205	↑ 7%
Median price	**	**	**	\$227,000	\$226,600	↔ 0%
Average selling time (days)	**	**	**	141	137	↓ 4

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# CENTRIS RESIDENTIAL STATISTICS

Trois-Rivières Metropolitan Area

September 2019

## Summary of Residential Activity

	September			Cumul annuel		
	2019	2018	Variation	2019	2018	Variation
<b>Total sales</b>	100	92	↑ 9%	1,051	868	↑ 21%
<b>New listings</b>	154	162	↓ -5%	1,481	1,406	↑ 5%
<b>Active listings</b>	700	750	↓ -7%	785	791	↓ -1%
<b>Sales volume</b>	\$16,204,954	\$14,841,198	↑ 9%	\$182,687,002	\$140,045,931	↑ 30%

## Detailed Statistics by Property Category

	September			Year-to-date		
	2019	2018	Variation	2019	2018	Variation
<b>Single-family home</b>						
Sales	73	66	↑ 11%	772	657	↑ 18%
Active listings	431	490	↓ -12%	476	511	↓ -7%
Median price	\$154,950	\$160,000	↓ -3%	\$165,250	\$152,000	↑ 9%
Average selling time (days)	75	90	↓ -17	86	93	↓ -7
<b>Condominium</b>						
Sales	10	9	**	120	85	↑ 41%
Active listings	96	103	↓ -7%	117	119	↓ -2%
Median price	**	**	**	\$134,000	\$134,000	↔ 0%
Average selling time (days)	**	**	**	115	148	↓ -33
<b>Plex (2-5 units)</b>						
Sales	16	16	**	152	121	↑ 26%
Active listings	161	149	↑ 8%	179	153	↑ 17%
Median price	**	**	**	\$152,500	\$161,500	↓ -6%
Average selling time (days)	**	**	**	113	128	↓ -15

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