

# CENTRIS<sup>®</sup> RESIDENTIAL STATISTICS



**June 2018**

## PROVINCE

- ▶ Province of Québec

## CENSUS METROPOLITAN AREAS

- ▶ Gatineau
- ▶ Saguenay
- ▶ Montréal
- ▶ Sherbrooke
- ▶ Québec City
- ▶ Trois-Rivières

June 2018

## Province of Québec

### Summary of Centris<sup>®</sup> Activity

| Total Residential |                 |   |     |                  |       |
|-------------------|-----------------|---|-----|------------------|-------|
|                   | June 2018       |   |     | Cumul 2018       |       |
| Total Sales       | 7,594           | ↑ | 3%  | 49,030           | ↑ 4%  |
| New Listings      | 11,013          | ↓ | -4% | 80,149           | ↓ -3% |
| Active Listings   | 64,475          | ↓ | -9% | 67,709           | ↓ -9% |
| Sales Volume      | \$2,371,999,672 | ↑ | 7%  | \$14,685,869,787 | ↑ 9%  |

### Detailed Statistics per Property Category

| Single-Family Homes |           |   |     |            |       |
|---------------------|-----------|---|-----|------------|-------|
|                     | June 2018 |   |     | Cumul 2018 |       |
| Sales               | 5,214     | ↑ | 2%  | 33,406     | ↑ 2%  |
| Active Listings     | 43,503    | ↓ | -7% | 45,211     | ↓ -8% |
| Median Price        | \$250,000 | ↑ | 1%  | \$250,000  | ↑ 2%  |
| Average days        | 101       | ↓ | -13 | 108        | ↓ -7  |

| Condominiums    |           |   |      |            |        |
|-----------------|-----------|---|------|------------|--------|
|                 | June 2018 |   |      | Cumul 2018 |        |
| Sales           | 1,709     | ↑ | 7%   | 11,606     | ↑ 14%  |
| Active Listings | 14,297    | ↓ | -17% | 15,732     | ↓ -14% |
| Median Price    | \$245,000 | ↑ | 4%   | \$232,000  | ↑ 3%   |
| Average days    | 105       | ↓ | -18  | 111        | ↓ -14  |

| Plex (2-5 units) |           |   |     |            |       |
|------------------|-----------|---|-----|------------|-------|
|                  | June 2018 |   |     | Cumul 2018 |       |
| Sales            | 634       | ↓ | -4% | 3,794      | ↑ 2%  |
| Active Listings  | 5,840     | ↑ | 2%  | 5,957      | ↓ -3% |
| Median Price     | \$400,000 | ↑ | 7%  | \$390,000  | ↑ 4%  |
| Average days     | 92        | ↓ | -8  | 99         | ↓ -5  |

\*\* Number of transactions too low to produce reliable statistics

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Note: Variations from the same period the previous year.

Source: QFREB by the Centris<sup>®</sup> System

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## Gatineau Metropolitan Area

### Summary of Centris<sup>®</sup> Activity

| Total Residential |               |   |     |               |   |      |
|-------------------|---------------|---|-----|---------------|---|------|
|                   | June 2018     |   |     | Cumul 2018    |   |      |
| Total Sales       | 492           | ↑ | 28% | 2,445         | ↑ | 5%   |
| New Listings      | 750           | ↑ | 2%  | 4,683         | ↓ | -1%  |
| Active Listings   | 3,027         | ↓ | -8% | 2,897         | ↓ | -11% |
| Sales Volume      | \$131,095,272 | ↑ | 34% | \$642,828,704 | ↑ | 6%   |

### Detailed Statistics per Property Category

| Single-Family Homes |           |   |     |            |   |      |
|---------------------|-----------|---|-----|------------|---|------|
|                     | June 2018 |   |     | Cumul 2018 |   |      |
| Sales               | 413       | ↑ | 30% | 1,964      | ↑ | 3%   |
| Active Listings     | 2,175     | ↓ | -9% | 2,088      | ↓ | -12% |
| Median Price        | \$245,000 | ↑ | 2%  | \$252,000  | ↑ | 2%   |
| Average days        | 68        | ↓ | -10 | 78         | ↓ | -8   |

| Condominiums    |           |   |      |            |   |      |
|-----------------|-----------|---|------|------------|---|------|
|                 | June 2018 |   |      | Cumul 2018 |   |      |
| Sales           | 55        | ↑ | 20%  | 334        | ↑ | 20%  |
| Active Listings | 546       | ↓ | -14% | 521        | ↓ | -14% |
| Median Price    | \$166,000 | ↑ | 6%   | \$165,000  | ↑ | 3%   |
| Average days    | 82        | ↓ | -32  | 99         | ↓ | -26  |

| Plex (2-5 units) |           |    |    |            |   |    |
|------------------|-----------|----|----|------------|---|----|
|                  | June 2018 |    |    | Cumul 2018 |   |    |
| Sales            | 24        | ** | ** | 143        | ↑ | 2% |
| Active Listings  | 285       | ↑  | 8% | 271        | ↑ | 1% |
| Median Price     | **        | ** | ** | \$278,000  | ↑ | 1% |
| Average days     | **        | ** | ** | 94         | ↓ | -5 |

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## Montréal Metropolitan Area

### Summary of Centris<sup>®</sup> Activity

| Total Residential |                 |   |      |                 |   |      |
|-------------------|-----------------|---|------|-----------------|---|------|
|                   | June 2018       |   |      | Cumul 2018      |   |      |
| Total Sales       | 4,081           | ↑ | 1%   | 27,054          | ↑ | 5%   |
| New Listings      | 4,758           | ↓ | -7%  | 38,770          | ↓ | -6%  |
| Active Listings   | 22,333          | ↓ | -17% | 24,989          | ↓ | -16% |
| Sales Volume      | \$1,574,697,364 | ↑ | 4%   | \$9,906,997,056 | ↑ | 9%   |

### Detailed Statistics per Property Category

| Single-Family Homes |           |   |      |            |   |      |
|---------------------|-----------|---|------|------------|---|------|
|                     | June 2018 |   |      | Cumul 2018 |   |      |
| Sales               | 2,290     | ↓ | -2%  | 15,288     | ↔ | 0%   |
| Active Listings     | 11,066    | ↓ | -13% | 12,346     | ↓ | -15% |
| Median Price        | \$325,089 | ↑ | 1%   | \$316,800  | ↑ | 4%   |
| Average days        | 74        | ↓ | -9   | 76         | ↓ | -10  |

| Condominiums    |           |   |      |            |   |      |
|-----------------|-----------|---|------|------------|---|------|
|                 | June 2018 |   |      | Cumul 2018 |   |      |
| Sales           | 1,383     | ↑ | 7%   | 9,392      | ↑ | 15%  |
| Active Listings | 8,908     | ↓ | -24% | 10,176     | ↓ | -19% |
| Median Price    | \$256,000 | ↔ | 0%   | \$249,000  | ↑ | 3%   |
| Average days    | 93        | ↓ | -18  | 98         | ↓ | -14  |

| Plex (2-5 units) |           |   |     |            |   |     |
|------------------|-----------|---|-----|------------|---|-----|
|                  | June 2018 |   |     | Cumul 2018 |   |     |
| Sales            | 404       | ↓ | -3% | 2,348      | ↑ | 3%  |
| Active Listings  | 2,266     | ↓ | -4% | 2,371      | ↓ | -9% |
| Median Price     | \$507,000 | ↑ | 7%  | \$500,000  | ↑ | 6%  |
| Average days     | 67        | ↓ | -13 | 73         | ↓ | -8  |

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## Québec City Metropolitan Area

### Summary of Centris<sup>®</sup> Activity

| Total Residential |               |   |    |                 |   |    |
|-------------------|---------------|---|----|-----------------|---|----|
|                   | June 2018     |   |    | Cumul 2018      |   |    |
| Total Sales       | 546           | ↑ | 4% | 4,149           | ↑ | 3% |
| New Listings      | 1,011         | ↑ | 6% | 7,593           | ↑ | 5% |
| Active Listings   | 7,667         | ↑ | 4% | 7,903           | ↑ | 2% |
| Sales Volume      | \$158,296,013 | ↑ | 9% | \$1,122,509,965 | ↑ | 6% |

### Detailed Statistics per Property Category

| Single-Family Homes |           |   |     |            |   |    |
|---------------------|-----------|---|-----|------------|---|----|
|                     | June 2018 |   |     | Cumul 2018 |   |    |
| Sales               | 394       | ↑ | 11% | 2,970      | ↑ | 6% |
| Active Listings     | 4,683     | ↑ | 3%  | 4,829      | ↑ | 3% |
| Median Price        | \$255,000 | ↑ | 1%  | \$254,945  | ↑ | 2% |
| Average days        | 111       | ↓ | -22 | 129        | ↔ | 0  |

| Condominiums    |           |   |      |            |   |     |
|-----------------|-----------|---|------|------------|---|-----|
|                 | June 2018 |   |      | Cumul 2018 |   |     |
| Sales           | 112       | ↓ | -10% | 881        | ↓ | -4% |
| Active Listings | 2,381     | ↑ | 3%   | 2,465      | ↓ | -1% |
| Median Price    | \$198,000 | ↑ | 2%   | \$190,000  | ↑ | 1%  |
| Average days    | 154       | ↓ | -26  | 168        | ↓ | -13 |

| Plex (2-5 units) |           |   |      |            |   |     |
|------------------|-----------|---|------|------------|---|-----|
|                  | June 2018 |   |      | Cumul 2018 |   |     |
| Sales            | 40        | ↓ | -13% | 297        | ↑ | 3%  |
| Active Listings  | 588       | ↑ | 11%  | 595        | ↑ | 5%  |
| Median Price     | \$332,500 | ↑ | 18%  | \$290,000  | ↓ | -2% |
| Average days     | 170       | ↑ | 86   | 124        | ↑ | 13  |

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## Saguenay Metropolitan Area

### Summary of Centris<sup>®</sup> Activity

| Total Residential |              |   |      |               |      |
|-------------------|--------------|---|------|---------------|------|
|                   | June 2018    |   |      | Cumul 2018    |      |
| Total Sales       | 104          | ↓ | -12% | 672           | ↑ 7% |
| New Listings      | 218          | ↑ | 7%   | 1,488         | ↑ 6% |
| Active Listings   | 1,632        | ↑ | 5%   | 1,585         | ↑ 3% |
| Sales Volume      | \$19,866,295 | ↓ | -10% | \$124,610,757 | ↑ 7% |

### Detailed Statistics per Property Category

| Single-Family Homes |           |   |     |            |       |
|---------------------|-----------|---|-----|------------|-------|
|                     | June 2018 |   |     | Cumul 2018 |       |
| Sales               | 94        | ↑ | 6%  | 566        | ↑ 9%  |
| Active Listings     | 1,251     | ↑ | 2%  | 1,206      | ↓ -1% |
| Median Price        | \$175,500 | ↓ | -5% | \$175,000  | ↓ -1% |
| Average days        | 122       | ↓ | -10 | 151        | ↑ 10  |

| Condominiums    |           |   |     |            |       |
|-----------------|-----------|---|-----|------------|-------|
|                 | June 2018 |   |     | Cumul 2018 |       |
| Sales           | 4         |   | **  | 45         | ↑ 5%  |
| Active Listings | 161       | ↑ | 18% | 154        | ↑ 13% |
| Median Price    | **        |   | **  | \$152,000  | ↑ 1%  |
| Average days    | **        |   | **  | 168        | ↓ -38 |

| Plex (2-5 units) |           |   |     |            |       |
|------------------|-----------|---|-----|------------|-------|
|                  | June 2018 |   |     | Cumul 2018 |       |
| Sales            | 6         |   | **  | 60         | ↓ -9% |
| Active Listings  | 218       | ↑ | 17% | 220        | ↑ 22% |
| Median Price     | **        |   | **  | \$192,500  | ↑ 10% |
| Average days     | **        |   | **  | 162        | ↑ 54  |

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## Sherbrooke Metropolitan Area

### Summary of Centris<sup>®</sup> Activity

| Total Residential |              |   |      |               |        |
|-------------------|--------------|---|------|---------------|--------|
|                   | June 2018    |   |      | Cumul 2018    |        |
| Total Sales       | 154          | ↑ | 1%   | 1,061         | ↑ 4%   |
| New Listings      | 226          | ↓ | -8%  | 1,688         | ↓ -2%  |
| Active Listings   | 1,518        | ↓ | -11% | 1,648         | ↓ -11% |
| Sales Volume      | \$38,498,584 | ↓ | -3%  | \$251,201,061 | ↑ 3%   |

### Detailed Statistics per Property Category

| Single-Family Homes |           |   |      |            |        |
|---------------------|-----------|---|------|------------|--------|
|                     | June 2018 |   |      | Cumul 2018 |        |
| Sales               | 113       | ↓ | -3%  | 819        | ↑ 2%   |
| Active Listings     | 983       | ↓ | -17% | 1,097      | ↓ -15% |
| Median Price        | \$213,000 | ↑ | 7%   | \$211,700  | ↑ 4%   |
| Average days        | 122       | ↓ | -26  | 126        | ↓ -6   |

| Condominiums    |           |   |     |            |       |
|-----------------|-----------|---|-----|------------|-------|
|                 | June 2018 |   |     | Cumul 2018 |       |
| Sales           | 22        |   | **  | 146        | ↑ 18% |
| Active Listings | 309       | ↓ | -6% | 320        | ↓ -9% |
| Median Price    | **        |   | **  | \$162,000  | ↑ 2%  |
| Average days    | **        |   | **  | 145        | ↓ -2  |

| Plex (2-5 units) |           |   |     |            |       |
|------------------|-----------|---|-----|------------|-------|
|                  | June 2018 |   |     | Cumul 2018 |       |
| Sales            | 18        |   | **  | 92         | ↑ 2%  |
| Active Listings  | 207       | ↑ | 18% | 211        | ↑ 13% |
| Median Price     | **        |   | **  | \$211,000  | ↑ 1%  |
| Average days     | **        |   | **  | 153        | ↑ 25  |

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## Trois-Rivières Metropolitan Area

### Summary of Centris<sup>®</sup> Activity

| Total Residential |              |   |      |              |        |
|-------------------|--------------|---|------|--------------|--------|
|                   | June 2018    |   |      | Cumul 2018   |        |
| Total Sales       | 90           | ↔ | 0%   | 620          | ↔ 0%   |
| New Listings      | 129          | ↑ | 6%   | 996          | ↓ -7%  |
| Active Listings   | 767          | ↓ | -13% | 821          | ↓ -12% |
| Sales Volume      | \$14,360,400 | ↓ | -7%  | \$98,821,883 | ↔ 0%   |

### Detailed Statistics per Property Category

| Single-Family Homes |           |   |      |            |        |
|---------------------|-----------|---|------|------------|--------|
|                     | June 2018 |   |      | Cumul 2018 |        |
| Sales               | 72        | ↑ | 6%   | 481        | ↑ 1%   |
| Active Listings     | 480       | ↓ | -15% | 528        | ↓ -12% |
| Median Price        | \$145,000 | ↓ | -9%  | \$149,700  | ↔ 0%   |
| Average days        | 89        | ↓ | -2   | 91         | ↓ -9   |

| Condominiums    |           |   |      |            |        |
|-----------------|-----------|---|------|------------|--------|
|                 | June 2018 |   |      | Cumul 2018 |        |
| Sales           | 6         |   | **   | 58         | ↓ -9%  |
| Active Listings | 114       | ↓ | -25% | 127        | ↓ -20% |
| Median Price    | **        |   | **   | \$134,000  | ↑ 1%   |
| Average days    | **        |   | **   | 164        | ↑ 23   |

| Plex (2-5 units) |           |   |    |            |        |
|------------------|-----------|---|----|------------|--------|
|                  | June 2018 |   |    | Cumul 2018 |        |
| Sales            | 11        |   | ** | 77         | ↓ -4%  |
| Active Listings  | 163       | ↑ | 5% | 155        | ↓ -10% |
| Median Price     | **        |   | ** | \$165,000  | ↑ 3%   |
| Average days     | **        |   | ** | 123        | ↑ 19   |

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