

## residential barometer

Fourth Quarter 2022

# Province of Quebec

# **By Property Category**



**Total Residential** 







Sales

**-27**% 10,871

**↓ -38**% 4,029

**-44**% 1,562

Median Price

\$390,000

**1**% \$350,000

**-12**% \$450,000

Active Listing

**49%** 18,357

**1 35**% 8,257

**20**% 4,594

Average Selling Time (days) 49

2

**68** 

Sales

**-32**%

16,512



Listings

41%

31,589

Variation



# Sociodemographic Profile

Population in 2021

8,501,833

Variation change between 2016 and 2021

4.1%

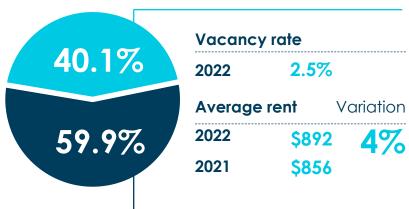
Population density per square kilometer

6.5

Number of households in 2021

4,050,164

## **Proportion of renters**



**Proportion of owners** 



## Mortgage Rates

1-year term		Variation
Q4 2022	6.09%	3.30
Q4 2021	2.79%	0.00
5-year term		Variation
Q4 2022	6.37%	1.58
Q4 2021	4.79%	



Overall

## **Consumer Confidence Level**

Overan		Variation
Q4 2022	89	-36
Q4 2021 125		00
Is right now a go make a major pu		Variation
Q4 2022	8%	-9
Q4 2022 Q4 2021	8% 18%	-9



## **Labour Market**

Employment (i	Variation	
Q4 2022	4,452.9	92,5
Q4 2021	4,360.4	7 _ 7,0
Unemploymen	nt rate	Variation
Q4 2022	4.0 %	-0.9



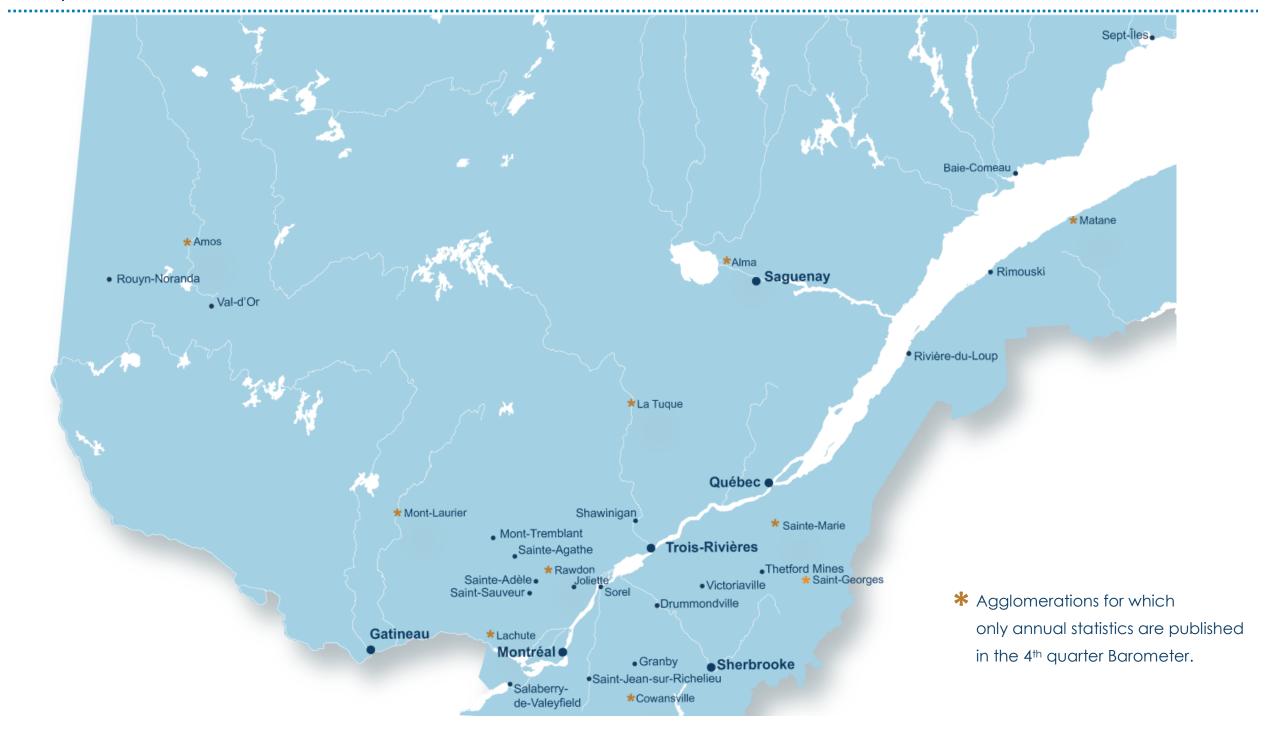
## **Housing Starts**

	Total	Variation
	<b>Q4 2022</b> 10,656	-22%
	<b>Q4 2021</b> 13,727	
	Single-Family	Variation
	<b>Q4 2022</b> 2,071	-28%
10 656	<b>Q4 2021</b> 2,890	
	Condominium	Variation
	<b>Q4 2022</b> 915	8%
	<b>Q4 2021</b> 850	• • • • • • • • • • • • • • • • • • • •
	Rental	Variation
	<b>Q4 2022</b> 7,670	-23%

Sources: Statistics Canada and Conference Board of Canada \*Proportion of people who responded "yes" to this question.

Sources: Statistics Canada and CMHC ++Variation greater than 100%

# Map of Urban Centres in the Province of Quebec



	CENSUS METROPOLITAN AREAS
ļ	Province
,	Gatineau
1	Montreal
	Quebec City
	Saguenay
	Sherbrooke

Trois-Rivières

4GG	LOM	1ER/	ATIC	ONS

AGGLOMERATIONS	
Alma	Rivière-du-Loup
Amos	Rouyn-Noranda
Baie Comeau	Saint-Georges
Cowansville	Saint-Hyacinthe
Drummondville	Saint-Sauveur
Granby	Sainte-Adèle
Joliette	Sainte-Agathe-des-Monts
Lachute	Sainte-Marie
La Tuque	Salaberry-de-Valleyfield
Matane	Sept-Îles
Mont-Laurier	Shawinigan
Mont-Tremblant	Sorel-Tracy
Rawdon	Thetford Mines
Rimouski	Val-d'Or



Table 1 - Summary of Centris Activity

Total Residential					
Fourth Quarter 2022					
Sales	16,512	•	-32 %		
New Listings	24,840	≒	0 %		
Active Listings	31,589	•	41 %		
Volume (in thousands \$)	7,318,931	•	-33 %		

Last 1	2 Months		
Sales	87,204	•	-20 %
New Listings	126,896	<b>†</b>	1 %
Active Listings	26,340	<b>†</b>	5 %
Volume (in thousands \$)	40,507,703	•	-13 %



Table 2 - Detailed Centris Statistics by Property Category

Single-Family								
Fourth Quarter 2022 Last 12 Months								5 years
Sales	10,871	•	-27 %	55,360	•	-18 %		
Active Listings	18,357	•	49 %	15,039	<b>1</b>	9 %		
Median Price	\$390,000	≒	0 %	\$415,500	<b>1</b>	14 %	<b>1</b>	71 %
Average Price	\$450,408	•	-1 %	\$473,597	<b>1</b>	10 %	<b>1</b>	65 %
Average Selling Tlme (days)	49	<b>1</b>	4	41	•	-10		

Condominium								
Fourth Quarter 2022 Last 12 Months								
Sales	4,029	•	-38 %	22,785	•	-22 %		
Active Listings	8,257	<b>1</b>	35 %	6,946	•	-1 %		
Median Price	\$350,000	<b>1</b>	1 %	\$366,000	•	12 %	<b>1</b>	59 %
Average Price	\$406,288	<b>1</b>	2 %	\$415,386	•	11 %	<b>1</b>	51 %
Average Selling Tlme (days)	52	•	2	44	•	-8		

Plex								
Fourth Quarter 2022 Last 12 Months							Past	5 years
Sales	1,562	•	-44 %	8,722	•	-27 %		
Active Listings	4,594	•	20 %	4,069	•	-1 %		
Median Price	\$450,000	•	-12 %	\$505,000	<b>1</b>	10 %	<b>1</b>	33 %
Average Price	\$506,268	•	-7 %	\$551,765	<b>1</b>	8 %	<b>1</b>	39 %
Average Selling Tlme (days)	68	≒	0	61	•	-6		



Table 1 - Summary of Centris Activity

Total Re	sidential		
Fourth Qu	ıarter 2022		
Sales	858	•	-32 %
New Listings	1,267	•	4 %
Active Listings	1,186	•	82 %
Volume (in thousands \$)	371,935	•	-32 %

Last 12	Months		
Sales	4,773	•	-21 %
New Listings	7,068	•	4 %
Active Listings	1,015	•	28 %
Volume (in thousands \$)	2,207,963	•	-8 %

Table 3 - Market Conditions by Price Range

		Single-Famil	у							
Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions						
	(1)	(V)	(I)/(V)							
230 and less	32	13	2.5	Seller						
230 to 340	81	42	1.9	Seller						
340 to 560	330	163	2.0	Seller						
560 to 680	104	38	2.7	Seller						
more than 680	173	36	4.8	Seller						



Table 2 - Detailed Centris Statistics by Property Category

Single-Family									
	Fourth Qu	022	Last 12	Past	5 years				
Sales	645	•	-27 %	3,488	•	-17 %			
Active Listings	876	•	100 %	719	•	40 %			
Median Price	\$415,000	≒	0 %	\$450,000	•	13 %	<b>1</b>	86 %	
Average Price	\$452,380	≒	0 %	\$483,119	•	12 %	<b>1</b>	83 %	
Average Selling Tlme (days)	38	•	8	27	≒	0			

Condominium									
	Fourth Quarter 2022 Last 12 Months							5 years	
Sales	136	•	-39 %	809	•	-32 %			
Active Listings	165	<b>1</b>	91 %	154	<b>†</b>	16 %			
Median Price	\$285,000	<b>1</b>	6 %	\$300,900	<b>1</b>	20 %	<b>1</b>	90 %	
Average Price	\$309,254	<b>1</b>	9 %	\$318,294	<b>1</b>	22 %	<b>1</b>	81 %	
Average Selling Tlme (days)	45	•	17	29	•	-1			

Plex									
Fourth Quarter 2022 Last 12 Months									
Sales	76	•	-51 %	465	•	-28 %			
Active Listings	138	•	16 %	136	•	-6 %			
Median Price	\$456,943	•	-1 %	\$517,000	•	25 %	<b>1</b>	88 %	
Average Price	\$518,351	•	-1 %	\$566,340	•	24 %	<b>1</b>	91 %	
Average Selling Tlme (days)	52	•	-1	41	•	-6			

## **Evolution of Market Conditions by Property Category\***

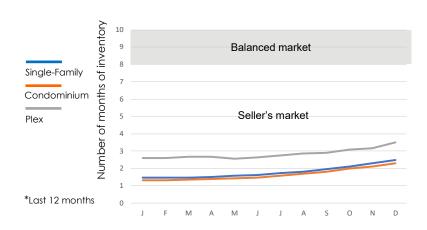




Table 1 - Summary of Centris Activity

Total Residential								
Fourth Qu	ıarter 2022							
Sales	7,692	•	-37 %					
New Listings	12,523	•	-2 %					
Active Listings	15,543	•	60 %					
Volume (in thousands \$)	4,272,998	•	-39 %					

Last 1	2 Months		
Sales	42,530	•	-22 %
New Listings	65,777	•	2 %
Active Listings	12,500	•	18 %
Volume (in thousands \$)	24,730,608	•	-15 %

Table 3 - Market Conditions by Price Range

		Single-Famil	у							
	Last 12 Months									
Price Range (\$ thousands)	Inventory (average of the 12 months)	Months of Inventory	Market Conditions							
	<b>(I)</b>	(V)	(I)/(V)							
280 and less	116	60	1.9	Seller						
280 to 410	553	215	2.6	Seller						
410 to 690	2131	1019	2.1	Seller						
690 to 830	699	203	3.4	Seller						
more than 830	1687	284	5.9	Seller						



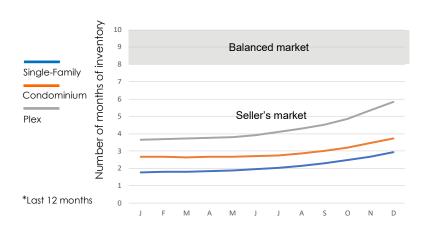
Table 2 - Detailed Centris Statistics by Property Category

Single-Family									
	Fourth Quarter 2022 Last 12 Months								
Sales	4,037	•	-32 %	21,371	•	-20 %			
Active Listings	6,704	•	86 %	5,186	•	34 %			
Median Price	\$514,028	•	-2 %	\$550,000	•	11 %	<b>1</b>	77 %	
Average Price	\$608,367	•	-4 %	\$646,379	•	8 %	<b>1</b>	70 %	
Average Selling Tlme (days)	44	•	13	31	•	-1			

Condominium									
	Fourth Quarter 2022					Last 12 Months			
Sales	2,939	•	-40 %	16,951	•	-22 %			
Active Listings	6,332	<b>1</b>	46 %	5,248	•	7 %			
Median Price	\$380,000	<b></b>	1 %	\$395,000	•	10 %	<b>1</b>	60 %	
Average Price	\$445,511	<b>1</b>	2 %	\$455,874	•	10 %	<b>1</b>	54 %	
Average Selling Tlme (days)	51	<b>1</b>	8	39	•	-4			

Plex									
Fourth Quarter 2022 Last 12 Months									
Sales	709	•	-52 %	4,170	•	-31 %			
Active Listings	2,461	•	39 %	2,030	•	13 %			
Median Price	\$700,000	•	-3 %	\$746,750	•	8 %	<b>1</b>	57 %	
Average Price	\$725,725	•	-3 %	\$776,478	•	9 %	<b>1</b>	54 %	
Average Selling Tlme (days)	59	<b>1</b>	5	51	<b>1</b>	2			

## **Evolution of Market Conditions by Property Category\***



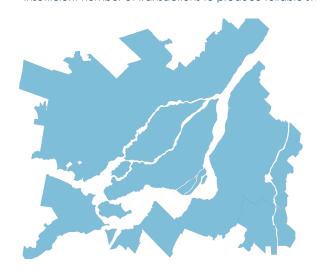


Table 1 - Summary of Centris Activity

Total Residential							
Fourth Quarter 2022							
Sales	1,775	•	-26 %				
New Listings	2,453	•	1 %				
Active Listings	3,028	•	7 %				
Volume (in thousands \$)	635,013	•	-20 %				

Last 12 Months							
Sales	8,940	•	-13 %				
New Listings	11,559	•	-1 %				
Active Listings	2,638	•	-18 %				
Volume (in thousands \$)	3,136,984	•	-6 %				

Table 3 - Market Conditions by Price Range

		Single-Famil	у						
Last 12 Months									
Price Range (\$ thousands)	•		Months of Inventory	Market Conditions					
	<b>(I)</b>	(V)	(I)/(V)						
170 and less	39	13	3.0	Seller					
170 to 260	147	71	2.1	Seller					
260 to 430	780	257	3.0	Seller					
430 to 510	174	50	3.5	Seller					
more than 510	343	70	4.9	Seller					



Table 2 - Detailed Centris Statistics by Property Category

Single-Family										
	Fourth Qu	Fourth Quarter 2022				Last 12 Months				
Sales	1,152	•	-21 %	5,526	•	-12 %				
Active Listings	1,795	•	24 %	1,485	•	-8 %				
Median Price	\$342,500	•	9 %	\$340,400	•	10 %	<b>1</b>	36 %		
Average Price	\$390,632	•	10 %	\$386,137	•	9 %	<b>1</b>	40 %		
Average Selling Tlme (days)	44	•	-6	43	•	-16				

Condominium									
	Fourth Qu	arter 2	022	Last 12	Past	5 years			
Sales	467	•	-36 %	2,658	•	-16 %			
Active Listings	825	•	-19 %	785	•	-37 %			
Median Price	\$225,750	<b>1</b>	2 %	\$230,000	•	10 %	<b>1</b>	22 %	
Average Price	\$264,904	≒	0 %	\$265,337	•	6 %	<b>1</b>	22 %	
Average Selling Tlme (days)	57	•	-34	70	•	-35			

Plex								
Fourth Quarter 2022 Last 12 Months								5 years
Sales	154	•	-25 %	750	•	-14 %		
Active Listings	397	•	14 %	361	≒	0 %		
Median Price	\$383,500	•	10 %	\$385,000	<b>1</b>	10 %	<b>1</b>	31 %
Average Price	\$399,637	<b>1</b>	5 %	\$410,265	•	8 %	<b>1</b>	34 %
Average Selling Tlme (days)	68	•	-6	63	•	-13		

#### **Evolution of Market Conditions by Property Category\***

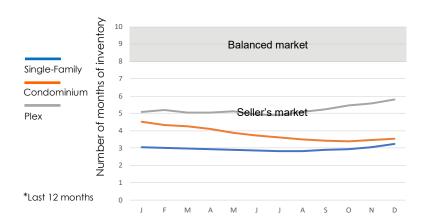




Table 1 - Summary of Centris Activity

Total Re	sidential		
Fourth Qu	uarter 2022		
Sales	212	•	-37 %
New Listings	304	•	-15 %
Active Listings	462	≒	0 %
Volume (in thousands \$)	52,478	•	-33 %

Last 12 N	lonths		
Sales	1,324	•	-17 %
New Listings	1,608	•	-8 %
Active Listings	432	•	-21 %
Volume (in thousands \$)	338,660	•	-5 %

Table 3 - Market Conditions by Price Range

	Single-Family									
Last 12 Months										
Price Range (\$ thousands)	Inventory Sales (average of the 12 months) the 12 months)		Months of Inventory	Market Conditions						
	<b>(I)</b>	(V)	(I)/(V)							
120 and less	8	3	2.4	Seller						
120 to 180	24	12	1.9	Seller						
180 to 300	135	45	3.0	Seller						
300 to 360	27	10	2.6	Seller						
		40	F 0	Seller						
more than 360	60	12	5.0	Seller						



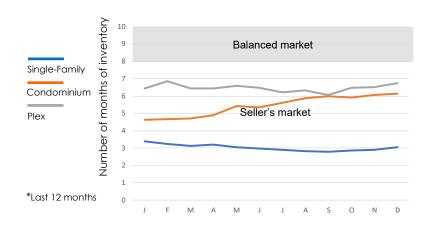
Table 2 - Detailed Centris Statistics by Property Category

Single-Family									
	Fourth Quarter 2022			Last 12 I	Past	5 years			
Sales	160	•	-38 %	995	•	-18 %			
Active Listings	281	•	-3 %	253	•	-29 %			
Median Price	\$237,324	<b>1</b>	8 %	\$242,000	•	14 %	<b>1</b>	41 %	
Average Price	\$253,836	<b>1</b>	8 %	\$266,666	•	15 %	<b>1</b>	44 %	
Average Selling Tlme (days)	45	•	-26	44	•	-43			

Condominium								
Fourth Quarter 2022				Last 12	Last 12 Months			
Sales	22		-	119	•	-15 %		
Active Listings	56	<b>1</b>	6 %	61	•	7 %		
Median Price	**		-	\$195,000	•	18 %	<b>1</b>	27 %
Average Price	**		-	\$207,179	•	16 %	<b>1</b>	24 %
Average Selling Tlme (days)	**		-	60	•	-35		

Plex								
Fourth Quarter 2022 Last 12 Months							Past	5 years
Sales	30	•	-40 %	209	•	-9 %		
Active Listings	123	•	5 %	117	•	-12 %		
Median Price	\$200,750	•	-4 %	\$225,000	<b>1</b>	15 %	<b>1</b>	27 %
Average Price	\$236,463	•	8 %	\$235,729	<b>1</b>	12 %	<b>1</b>	28 %
Average Selling Tlme (days)	92	•	-15	110	•	-21		

## **Evolution of Market Conditions by Property Category\***



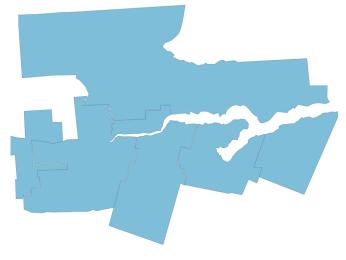


Table 1 - Summary of Centris Activity

Total Residential								
Fourth Quarter 2022								
Sales	412	•	-22 %					
New Listings	521	•	-7 %					
Active Listings	574	<b>†</b>	39 %					
Volume (in thousands \$)	170,064	•	-19 %					

Last 12	Months		
Sales	2,035	•	-17 %
New Listings	2,601	•	-2 %
Active Listings	488	•	3 %
Volume (in thousands \$)	849,094	•	-6 %

Table 3 - Market Conditions by Price Range

Single-Family										
	Last 12 Months									
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions						
	<b>(I)</b>	(V)	(I)/(V)							
180 and less	6	3	2.1	Seller						
180 to 260	23	12	2.0	Seller						
260 to 440	105	65	1.6	Seller						
440 to 530	30	12	2.5	Seller						
more than 530	119	24	5.1	Seller						



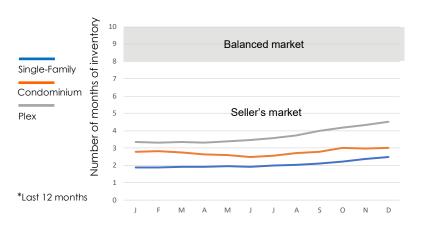
Table 2 - Detailed Centris Statistics by Property Category

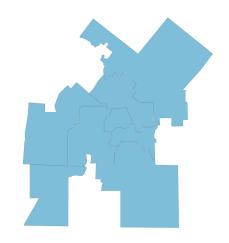
Single-Family									
Fourth Quarter 2022 Last 12 Months									
Sales	272	•	-21 %	1,382	•	-15 %			
Active Listings	344	•	53 %	284	•	11 %			
Median Price	\$350,000	•	9 %	\$351,000	•	15 %	<b>1</b>	71 %	
Average Price	\$439,519	•	1 %	\$445,858	•	12 %	<b>1</b>	75 %	
Average Selling Tlme (days)	40	•	4	34	•	-8			

Condominium								
	Last 12 Months			Past 5 years				
Sales	80	•	-20 %	361	•	-16 %		
Active Listings	108	•	13 %	91	•	-7 %		
Median Price	\$265,900	•	11 %	\$266,000	•	19 %	<b>1</b>	68 %
Average Price	\$338,581	•	18 %	\$309,660	•	19 %	<b>1</b>	70 %
Average Selling Tlme (days)	47	•	-17	50	•	-3		

Plex									
	Fourth Quarter 2022 Last 12 Months								
Sales	60	•	-24 %	287	•	-29 %			
Active Listings	114	<b>1</b>	28 %	108	•	-6 %			
Median Price	\$382,500	•	20 %	\$372,000	<b></b>	24 %	<b>1</b>	77 %	
Average Price	\$396,872	•	-2 %	\$406,692	•	14 %	<b>1</b>	70 %	
Average Selling Tlme (days)	69	<b>1</b>	2	55	•	-19			

## **Evolution of Market Conditions by Property Category\***





## Table 1 - Summary of Centris Activity

Total Residential							
Third Quarter 2022							
Sales	314	≒	0 %				
New Listings	423	•	22 %				
Active Listings	290	•	10 %				
Volume (in thousands \$)	94,334	<b>1</b>	27 %				

Last 12 Months							
Sales	1,523	•	-2 %				
New Listings	1,802	•	6 %				
Active Listings	263	•	-13 %				
Volume (in thousands \$)	439,937	•	26 %				

Table 3 - Market Conditions by Price Range

Single-Family											
	L	ast 12 Months	s								
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions							
	(1)	(V)	(I)/(V)								
300 and less	77	49	1.6	Seller							
300 to 374	22	17	1.3	Seller							
375 to 449	19	8	2.4	Seller							
450 to 524	8	4	1.9	Seller							
525 to 599	7	2	3.4	Seller							
more than 600	18	3	6.1	Seller							

Source: QPAREB by the Centris system



Table 2 - Detailed Centris Statistics by Property Category

Single-Family									
Third Quarter 2022 Last 12 Months Pa									
Sales	202	<b>†</b>	12 %	991	•	1 %			
Active Listings	169	<b>1</b>	33 %	151	•	-4 %			
Median Price	\$299,000	<b>1</b>	36 %	\$275,000	•	31 %	<b>1</b>	85 %	
Average Price	\$311,821	<b>1</b>	23 %	\$300,530	•	26 %	<b>1</b>	86 %	
Average Selling Tlme (days)	39	<b>†</b>	8	29	•	-15			

Condominium								
	Third Quarter 2022						Past	5 years
Sales	42	•	-14 %	196	•	-3 %		
Active Listings	37	•	25 %	34	<b>1</b>	2 %		
Median Price	\$227,500	•	42 %	\$223,000	<b></b>	35 %	<b>1</b>	72 %
Average Price	\$235,843	•	27 %	\$236,574	<b>1</b>	27 %	<b>1</b>	61 %
Average Selling Tlme (days)	33	•	7	34	•	-6		

Plex								
	Third Quarter 2022 Last 12 Months							
Sales	68	•	-21 %	328	•	-10 %		
Active Listings	79	•	-22 %	74	•	-31 %		
Median Price	\$292,250	<b>†</b>	43 %	\$250,000	<b>1</b>	26 %	<b>1</b>	72 %
Average Price	\$307,081	<b>†</b>	33 %	\$275,898	<b>1</b>	29 %	<b>1</b>	70 %
Average Selling Tlme (days)	43	•	-27	50	•	-21		

## **Evolution of Market Conditions by Property Category\***

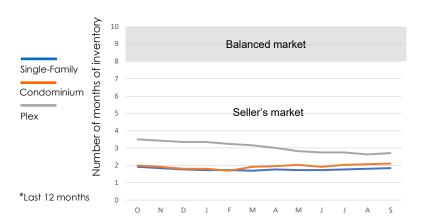




Table 1 - Summary of Centris Activity

Total Res	sidential		
Fourth Qua	arter 2022		
Sales	55	•	-8 %
New Listings	61	•	24 %
Active Listings	54	•	-7 %
Volume (in thousands \$)	10,139	<b>1</b>	11 %

Last 12 Months			
Sales	239	•	-10 %
New Listings	269	≒	0 %
Active Listings	53	•	-34 %
Volume (in thousands \$)	39,831	•	-2 %

Table 3 - Market Conditions by Price Range

Single-Family												
	Last 12 Months											
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions								
	(1)	(V)	(I)/(V)									
70 and less	2	1	2.4	Seller								
70 to 110	8	3	2.4	Seller								
110 to 180	20	9	2.3	Seller								
180 to 220	5	3	1.6	Seller								
more than 220	11	3	3.8	Seller								



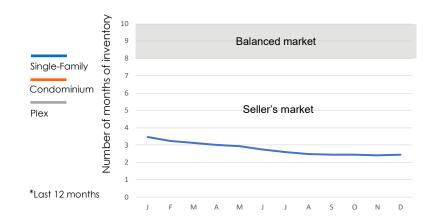
Table 2 - Detailed Centris Statistics by Property Category

Single-Family										
	Fourth Qu	Fourth Quarter 2022				Last 12 Months				
Sales	52	•	-13 %	227	•	-11 %				
Active Listings	47	•	-12 %	46	•	-41 %				
Median Price	\$174,900	•	18 %	\$160,000	•	3 %	•	23 %		
Average Price	\$191,302	•	16 %	\$173,191	•	6 %	<b>1</b>	24 %		
Average Selling Tlme (days)	40	•	-37	60	•	-37				

Condominium									
	Fourth Quarter 20	22	Last 12 Months		Past 5 years				
Sales	0	-	1	-					
Active Listings	1	-	1	-					
Median Price	**	-	**	-					
Average Price	**	-	**	-					
Average Selling Tlme (days)	**	-	**	-					

Plex									
	Fourth Quarter 2	2022	Last 12 Month	ıs	Past 5 years				
Sales	3	-	11	-					
Active Listings	6	-	7	-					
Median Price	**	-	**	-					
Average Price	**	-	**	-					
Average Selling Tlme (days)	**	-	**	-					

#### **Evolution of Market Conditions by Property Category\***



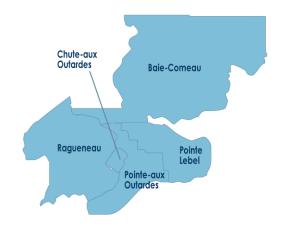


Table 1 - Summary of Centris Activity

Total Resi	dential		
Fourth Quai	rter 2022		
Sales	155	•	-21 %
New Listings	235	•	10 %
Active Listings	321	•	39 %
Volume (in thousands \$)	52,637	•	-11 %

Last 12 Months						
Sales	813	•	2 %			
New Listings	1,124	• •	22 %			
Active Listings	266	•	28 %			
Volume (in thousands \$)	280,088	•	21 %			

Table 3 - Market Conditions by Price Range

Last 12 Months											
Price Range (\$ thousands)	Inventory (average of the 12 months)	(average of		Market Conditions							
	<b>(I)</b>	(V)	(I)/(V)								
160 and less	6	2	2.5	Seller							
160 to 240	17	8	2.0	Seller							
240 to 390	92	30	3.1	Seller							
240 to 390 390 to 470	92 28	30 6	3.1 4.5	Seller Seller							



Table 2 - Detailed Centris Statistics by Property Category

Single-Family										
	Fourth Qu	Fourth Quarter 2022				Last 12 Months				
Sales	135	•	-9 %	656	<b>1</b>	3 %				
Active Listings	247	<b>1</b>	64 %	203	<b>1</b>	38 %				
Median Price	\$310,625	<b>1</b>	15 %	\$317,600	<b>1</b>	19 %	<b>1</b>	91 %		
Average Price	\$344,818	•	16 %	\$348,307	•	21 %	<b>1</b>	94 %		
Average Selling Tlme (days)	61	•	4	57	≒	0				

Condominium										
	Fourth Quarter	Last 12	Past 5 years							
Sales	4	-	34	<b>1</b>	31 %					
Active Listings	13	-	10		-					
Median Price	**	-	\$217,500	•	-3 %	<b>1</b>	26 %			
Average Price	**	-	\$229,809	<b>1</b>	1 %	<b>1</b>	22 %			
Average Selling Tlme (days)	**	-	65	•	-35					

Plex										
	Fourth Qu	arter 2	022	Last 12	Month	S	Past	5 years		
Sales	14		-	111	•	-15 %				
Active Listings	49	•	-3 %	41	<b>1</b>	2 %				
Median Price	**		-	\$330,000	<b>1</b>	25 %	<b>1</b>	76 %		
Average Price	**		-	\$365,746	<b>1</b>	21 %	<b>1</b>	77 %		
Average Selling Tlme (days)	**		-	70	•	-16				

#### **Evolution of Market Conditions by Property Category\***

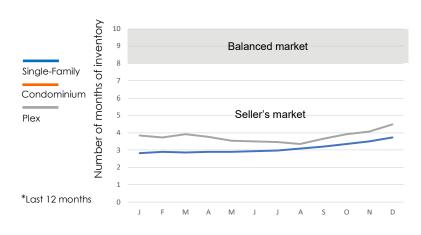






Table 1 - Summary of Centris Activity

Total Residential								
Fourth Quarter 2022								
Sales	224	•	-32 %					
New Listings	327	•	4 %					
Active Listings	349	<b>†</b>	53 %					
Volume (in thousands \$)	91,208	•	-25 %					

Last 12	Months		
Sales	1,062	•	-21 %
New Listings	1,450	≒	0 %
Active Listings	273	•	9 %
Volume (in thousands \$)	453,192	•	-8 %

Table 3 - Market Conditions by Price Range

	Sin	gle-Family								
Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Months of Inventory	Market Conditions							
	(1)	(V)	(I)/(V)							
190 and less	6	3	1.9	Seller						
190 to 290	15	8	2.0	Seller						
290 to 480	66	30	2.2	Seller						
480 to 580	21	7	3.2	Seller						
more than 580	62	11	5.5	Seller						



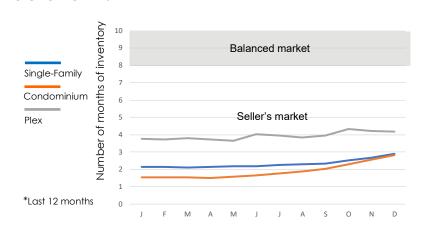
Table 2 - Detailed Centris Statistics by Property Category

Single-Family								
Fourth Quarter 2022 Last 12 Months								
Sales	138	•	-37 %	704	•	-19 %		
Active Listings	226	•	44 %	170	•	8 %		
Median Price	\$374,769	•	11 %	\$387,817	•	19 %	<b>1</b>	80 %
Average Price	\$448,645	•	11 %	\$454,101	•	11 %	<b>1</b>	80 %
Average Selling Tlme (days)	50	•	7	43	≒	0		

Condominium								
Fourth Quarter 2022 Last 12 Months Pa								
Sales	60	•	-22 %	230	•	-23 %		
Active Listings	77	•	177 %	54	•	33 %		
Median Price	\$265,900	•	6 %	\$300,000	•	26 %	<b>1</b>	58 %
Average Price	\$355,845	•	16 %	\$367,884	•	30 %	<b>1</b>	76 %
Average Selling Tlme (days)	52	<b>1</b>	5	34	•	-6		

Plex								
	Fourth Qu	arter 20	)22	Last 12	Month	S	Past	5 years
Sales	26		-	124	•	-25 %		
Active Listings	40	≒	0 %	43	•	-13 %		
Median Price	**		-	\$343,250	<b>1</b>	9 %	<b>1</b>	46 %
Average Price	**		-	\$398,031	<b>1</b>	20 %	<b>1</b>	59 %
Average Selling Tlme (days)	**		-	53	•	-24		

## **Evolution of Market Conditions by Property Category\***



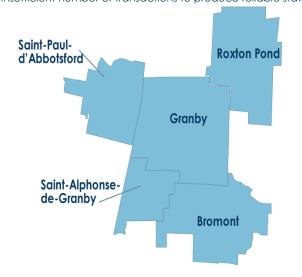


Table 1 - Summary of Centris Activity

Total Residential								
Fourth Quarter 2022								
Sales	80	•	-32 %					
New Listings	159	•	28 %					
Active Listings	132	•	<b>56</b> %					
Volume (in thousands \$)	29,903	•	-32 %					

Last 12 Months								
Sales	478	•	-14 %					
New Listings	639	≒	0 %					
Active Listings	100	•	1 %					
Volume (in thousands \$)	185,930	•	-3 %					

Table 3 - Market Conditions by Price Range

Single-Family  Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions						
	(1)	(V)	(I)/(V)							
190 and less	1	1	1.9	Seller						
190 to 280	5	3	1.8	Seller						
280 to 470	33	20	1.7	Seller						
470 to 570	10	3	3.3	Seller						



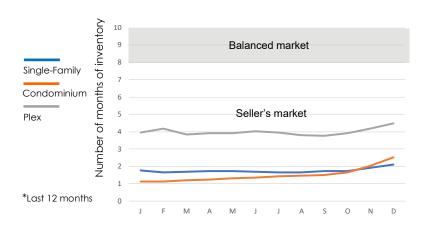
Table 2 - Detailed Centris Statistics by Property Category

Single-Family								
Fourth Quarter 2022 Last 12 Months Past 5 ye								
Sales	59	•	-23 %	352	•	-12 %		
Active Listings	84	<b>1</b>	68 %	61	•	5 %		
Median Price	\$370,000	<b>1</b>	3 %	\$379,900	•	20 %	<b>1</b>	86 %
Average Price	\$389,613	•	-2 %	\$398,162	•	15 %	<b>1</b>	83 %
Average Selling Tlme (days)	32	•	-3	28	•	-6		

Condominium								
Fourth Quarter 2022 Last 12 Months								
Sales	11	-	50	•	-11 %			
Active Listings	18	-	10		-			
Median Price	**	-	\$283,000	•	16 %	<b>1</b>	76 %	
Average Price	**	-	\$288,438	•	20 %	<b>1</b>	75 %	
Average Selling Tlme (days)	**	-	20	•	-4			

Plex								
	Fourth Qu	arter 20	)22	Last 12	Month	S	Past	5 years
Sales	10		-	73	•	-27 %		
Active Listings	30	<b>†</b>	6 %	27	•	-18 %		
Median Price	**		-	\$389,000	<b>1</b>	13 %	<b>1</b>	69 %
Average Price	**		-	\$412,110	<b>1</b>	10 %	<b>1</b>	64 %
Average Selling Tlme (days)	**		-	50	•	-2		

#### **Evolution of Market Conditions by Property Category\***



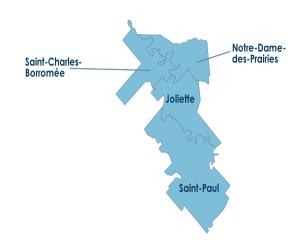


Table 1 - Summary of Centris Activity

Total Res	idential		
Fourth Qua	rter 2022		
Sales	102	•	-44 %
New Listings	169	•	15 %
Active Listings	317	•	29 %
Volume (in thousands \$)	65,326	•	-41 %

Last 12 N	lonths		
Sales	503	•	-44 %
New Listings	777	•	-17 %
Active Listings	264	•	-13 %
Volume (in thousands \$)	319,285	•	-33 %

Table 3 - Market Conditions by Price Range

Condominium											
Last 12 Months											
Price Range (\$ thousands)	Inventory (average of the 12 months)	(average of		Market Conditions							
	(1)	(V)	(I)/(V)								
210 and less	43	6	7.4	C-II							
	43	О	7.4	Seller							
210 to 310	23	2	7. <del>4</del> 10.7	Seller Buyer							
210 to 310 310 to 510		_									
	23	2	10.7	Buyer							



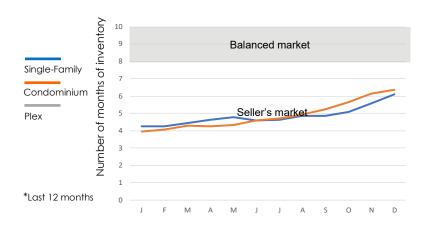
Table 2 - Detailed Centris Statistics by Property Category

		Sing	gle-Family					
	Fourth Quarter 2022 Last 12 Months							5 years
Sales	41	•	-49 %	193	•	-39 %		
Active Listings	117	<b>1</b>	19 %	98	•	-16 %		
Median Price	\$490,000	<b>1</b>	18 %	\$491,200	<b>1</b>	21 %	<b>1</b>	100 %
Average Price	\$746,875	•	-7 %	\$744,262	•	11 %	<b>1</b>	127 %
Average Selling Tlme (days)	89	•	-24	77	•	-24		

Condominium								
	Fourth Qu	arter 2	022	Last 12	Month	S	Past	5 years
Sales	59	•	-37 %	292	•	-47 %		
Active Listings	185	<b>1</b>	34 %	155	•	-12 %		
Median Price	\$410,000	<b>1</b>	31 %	\$458,000	<b>1</b>	39 %	•	101 %
Average Price	\$584,035	<b>1</b>	21 %	\$568,977	<b>1</b>	24 %	<b>1</b>	110 %
Average Selling Tlme (days)	104	<b>1</b>	11	111	•	-7		

		Plex				
	Fourth Quarter 2	2022	Last 12 Mon	ths	Past	5 years
Sales	2	-	18	-		
Active Listings	13	-	11	-		
Median Price	**	-	**	-	<b>1</b>	140 %
Average Price	**	-	**	-	<b>1</b>	187 %
Average Selling Tlme (days)	**	-	**	-		

## **Evolution of Market Conditions by Property Category\***



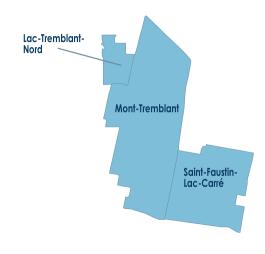


Table 1 - Summary of Centris Activity

Total Resi	dential					
Fourth Quarter 2022						
Sales	105	•	1 %			
New Listings	90	•	-13 %			
Active Listings	123	•	14 %			
Volume (in thousands \$)	30,498	•	10 %			

Last 12 Months							
Sales	418	•	-23 %				
New Listings	486	•	-11 %				
Active Listings	109	•	-18 %				
Volume (in thousands \$)	120,882	•	-10 %				

Table 3 - Market Conditions by Price Range

Single-Family  Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions						
	(1)	(V)	(I)/(V)							
140 and less	6	2	2.6	Seller						
140 to 210	9	4	2.4	Seller						
210 to 350	32	15	2.1	Seller						
	11	3	3.3	Seller						
350 to 420	' ' '	J	0.0							



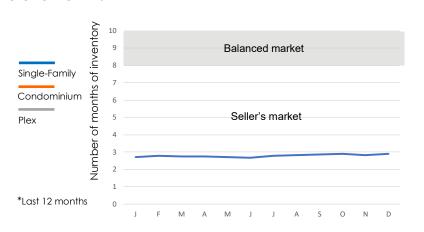
Table 2 - Detailed Centris Statistics by Property Category

Single-Family									
	Last 12	Month	S	Past	5 years				
Sales	83	<b>1</b>	6 %	332	•	-22 %			
Active Listings	90	<b>1</b>	11 %	80	•	-18 %			
Median Price	\$289,000	<b>1</b>	9 %	\$280,000	•	17 %	<b>1</b>	57 %	
Average Price	\$300,230	<b>1</b>	6 %	\$298,494	•	18 %	<b>1</b>	60 %	
Average Selling Tlme (days)	50	•	-11	52	•	-16			

Condominium								
	Fourth Quarter	2022	Last 12	Past 5 years				
Sales	11	-	45	•	-26 %			
Active Listings	7	-	7		-			
Median Price	**	-	\$235,000	<b>1</b>	30 %	<b>1</b>	56 %	
Average Price	**	-	\$236,700	<b>1</b>	14 %	<b>1</b>	36 %	
Average Selling Tlme (days)	**	-	36	•	-56			

		Plex					
	Fourth Quarter 2	2022	Last 12	<b>Month</b>	S	Past	5 years
Sales	11	-	41	•	-25 %		
Active Listings	25	-	22	<b>1</b>	5 %		
Median Price	**	-	\$275,000	<b>1</b>	28 %	<b>1</b>	33 %
Average Price	**	-	\$291,734	<b>1</b>	22 %	<b>1</b>	42 %
Average Selling Tlme (days)	**	-	84	<b>1</b>	11		

## **Evolution of Market Conditions by Property Category\***



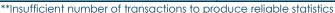




Table 1 - Summary of Centris Activity

Total Residential								
Fourth Quarter 2022								
Sales	51	•	-34 %					
New Listings	58	•	-33 %					
Active Listings	85	•	-15 %					
Volume (in thousands \$)	13,194	•	-31 %					

Last 12 M	ontns		
Sales	292	•	-17 %
New Listings	359	•	-9 %
Active Listings	84	•	-24 %
Volume (in thousands \$)	80,516	•	<b>-7</b> %
•	80,516	•	-7 %

Table 3 - Market Conditions by Price Range

Single-Family  Last 12 Months											
Price Range (\$ thousands)	3		Months of Inventory	Market Conditions							
	<b>(I)</b>	(V)	(I)/(V)								
130 and less	3	1	2.3	Seller							
130 to 200	8	3	2.7	Seller							
130 to 200 200 to 330	8 33	3 12	2.7 2.8	Seller Seller							
	_	_	=								



Table 2 - Detailed Centris Statistics by Property Category

Single-Family									
	Fourth Qu	Fourth Quarter 2022			Last 12 Months				
Sales	44	•	-35 %	243	•	-19 %			
Active Listings	71	•	-18 %	69	•	-24 %			
Median Price	\$235,500	•	-4 %	\$262,954	<b>1</b>	10 %	<b>1</b>	50 %	
Average Price	\$257,149	≒	0 %	\$281,787	<b>1</b>	12 %	<b>1</b>	54 %	
Average Selling Tlme (days)	57	<b>1</b>	1	72		-13			

Condominium									
	Fourth Quarter 2	2022	Last 12 Months	3	Past	5 years			
Sales	3	-	24	-					
Active Listings	4	-	4	-					
Median Price	**	-	**	-	<b>1</b>	50 %			
Average Price	**	-	**	-	<b>1</b>	40 %			
Average Selling Tlme (days)	**	-	**	-					

		Plex				
	Fourth Quarter	2022	Last 12 Month	s	Past :	5 years
Sales	4	-	24	-		
Active Listings	10	-	10	-		
Median Price	**	-	**	-	<b>1</b>	35 %
Average Price	**	-	**	-	<b>1</b>	34 %
Average Selling Tlme (days)	**	-	**	-		

## **Evolution of Market Conditions by Property Category\***

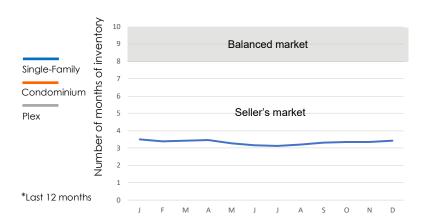




Table 1 - Summary of Centris Activity

Total Residential						
Fourth Quarter 2022						
Sales	81	•	16 %			
New Listings	86	•	6 %			
Active Listings	119	•	49 %			
Volume (in thousands \$)	24,042	•	17 %			

Last 12 Mo	onths		
Sales	363	•	-1 %
New Listings	455	•	12 %
Active Listings	102	•	23 %
Volume (in thousands \$)	112,188	•	15 %

Table 3 - Market Conditions by Price Range

Single-Family  Last 12 Months											
Price Range (\$ thousands)			Months of Inventory	Market Conditions							
	<b>(I)</b>	(V)	(I)/(V)								
150 and less	7	2	2.9	Seller							
150 to 220	6	3	2.0	Seller							
220 to 370	33	11	2.9	Seller							
370 to 450	12	4	3.0	Seller							



Table 2 - Detailed Centris Statistics by Property Category

Single-Family									
	Fourth Qu	Fourth Quarter 2022			Last 12 Months				
Sales	65	•	20 %	276	•	-7 %			
Active Listings	80	•	26 %	72	<b>1</b>	8 %			
Median Price	\$293,000	•	6 %	\$302,500	<b>1</b>	14 %	<b>1</b>	48 %	
Average Price	\$292,666	•	4 %	\$306,196	<b>1</b>	14 %	<b>1</b>	44 %	
Average Selling Tlme (days)	62	<b>1</b>	1	53	•	-8			

Condominium									
	Fourth Quarter 2	2022	Last 12 Month	S	Past	5 years			
Sales	6	-	24	-					
Active Listings	5	-	5	-					
Median Price	**	-	**	-	<b>1</b>	36 %			
Average Price	**	-	**	-	<b>1</b>	39 %			
Average Selling Tlme (days)	**	-	**	-					

			Plex					
	Fourth Qu	arter 2	022	Last 12	Month	S	Past	5 years
Sales	10		-	63	<b></b>	26 %		
Active Listings	35	•	154 %	25	<b>1</b>	86 %		
Median Price	**		-	\$336,000	<b>1</b>	18 %	<b>1</b>	46 %
Average Price	**		-	\$350,344	<b>1</b>	20 %	<b>1</b>	51 %
Average Selling Tlme (days)	**		-	51	≒	0		

## **Evolution of Market Conditions by Property Category\***

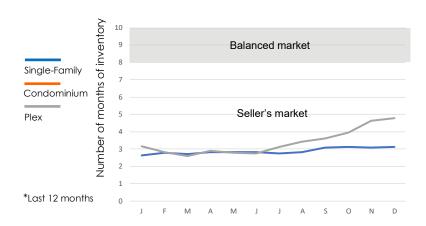




Table 1 - Summary of Centris Activity

Total Residential							
Fourth Qu	arter 2022						
Sales	118	•	-39 %				
New Listings	202	•	12 %				
Active Listings	286	•	46 %				
Volume (in thousands \$)	53,113	•	-31 %				

Last 12 N	lonths		
Sales	584	•	-27 %
New Listings	958	•	1 %
Active Listings	220	•	1 %
Volume (in thousands \$)	278,256	•	-13 %

Table 3 - Market Conditions by Price Range

	Single-Family										
Last 12 Months											
Price Range (\$ thousands)	nds) (average of (average of the 12 months) the 12 months)		Months of Inventory	Market Conditions							
	(1)	(V)	(I)/(V)								
220 and less	13	4	3.0	Seller							
220 to 320	13	5	2.5	Seller							
320 to 540	44	15	2.9	Seller							
540 to 650	19	4	4.4	Seller							
			7.3	Seller							



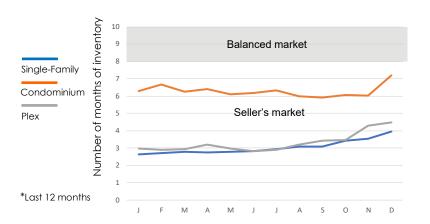
Table 2 - Detailed Centris Statistics by Property Category

		Sing	le-Family					
	Fourth Qua	arter 2	022	Last 12	Month	S	Past	5 years
Sales	92	•	-37 %	441	•	-26 %		
Active Listings	190	•	60 %	145	<b>1</b>	11 %		
Median Price	\$400,000	•	3 %	\$434,950	<b>1</b>	16 %	<b>1</b>	95 %
Average Price	\$473,898	•	5 %	\$523,803	<b>1</b>	17 %	<b>1</b>	97 %
Average Selling Tlme (days)	47	•	-7	45	•	-13		

Condominium								
	Fourth Qua	rter 20	)22	Last 12	Month	S	Past	5 years
Sales	17		-	90	•	-30 %		
Active Listings	71	•	4 %	54	•	-18 %		
Median Price	**		-	\$301,000	•	28 %	<b>1</b>	97 %
Average Price	**		-	\$300,002	•	21 %	<b>1</b>	89 %
Average Selling Tlme (days)	**		-	61	•	-22		

		Plex					
	Fourth Quarter 2	2022	Last 12	Month	S	Past	5 years
Sales	9	-	53	•	-32 %		
Active Listings	24	-	20	•	-3 %		
Median Price	**	-	\$390,000	<b>1</b>	32 %	<b>1</b>	117 %
Average Price	**	-	\$417,866	<b>1</b>	29 %	<b>1</b>	127 %
Average Selling Tlme (days)	**	-	41	•	-24		

## **Evolution of Market Conditions by Property Category\***



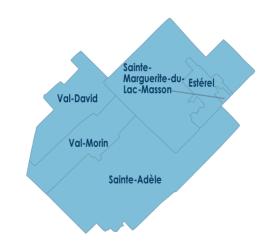


Table 1 - Summary of Centris Activity

Total Resid	lential		
Fourth Quart	ter 2022		
Sales	95	•	-2 %
New Listings	133	•	33 %
Active Listings	162	•	<b>76</b> %
Volume (in thousands \$)	47,332	<b>1</b>	12 %

Last 12 Mo	onths		
Sales	368	•	-19 %
New Listings	570	•	10 %
Active Listings	124	•	12 %
Volume (in thousands \$)	179,829	≒	0 %

Table 3 - Market Conditions by Price Range

Single-Family  Last 12 Months											
Price Range (\$ thousands)	,		Months of Inventory	Market Conditions							
	(1)	(V)	(I)/(V)								
200 and less	4	2	2.0	Seller							
200 to 300	13	4	3.5	Seller							
300 to 500	35	10	3.5	Seller							
500 to 600	12	3	4.1	Seller							
300 10 000											



Table 2 - Detailed Centris Statistics by Property Category

Single-Family								
	Fourth Qu	arter 20	022	Last 12 I	Month	S	Past	5 years
Sales	84	•	6 %	296	•	-16 %		
Active Listings	138	•	97 %	102	•	25 %		
Median Price	\$384,000	•	4 %	\$400,500	•	20 %	<b>1</b>	93 %
Average Price	\$533,241	•	15 %	\$527,633	•	26 %	<b>1</b>	113 %
Average Selling Tlme (days)	70	<b>1</b>	21	52	•	-6		

Condominium								
	Fourth Quarter	2022	Last 12 Months	<b>S</b>	Past	5 years		
Sales	5	-	24	-				
Active Listings	9	-	8	-				
Median Price	**	-	**	-	<b>1</b>	40 %		
Average Price	**	-	**	-	<b>1</b>	44 %		
Average Selling Tlme (days)	**	-	**	-				

		Plex					
	Fourth Quarter	2022	Last 12	Month	s	Past	5 years
Sales	6	-	48	•	-26 %		
Active Listings	15	-	14	•	-41 %		
Median Price	**	-	\$301,500	•	14 %	<b>1</b>	63 %
Average Price	**	-	\$331,508	•	19 %	<b>1</b>	66 %
Average Selling Tlme (days)	**	-	57	•	-35		

## **Evolution of Market Conditions by Property Category\***

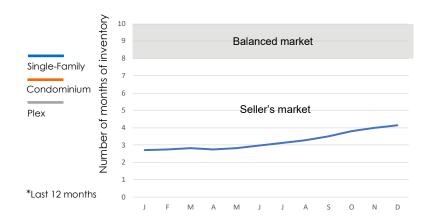




Table 1 - Summary of Centris Activity

Total Res	idential							
Fourth Qua	Fourth Quarter 2022							
Sales	105	•	-38 %					
New Listings	137	•	-18 %					
Active Listings	113	•	13 %					
Volume (in thousands \$)	36,985	•	-38 %					

Last 1	2 Months		
Sales	611	•	-14 %
New Listings	769	•	-6 %
Active Listings	101	•	-6 %
Volume (in thousands \$)	249,476	•	3 %

Table 3 - Market Conditions by Price Range

Single-Family  Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions						
	(1)	(V)	(I)/(V)							
210 and less	2	1	2.0	Seller						
210 to 320	8	3	2.6	Seller						
320 to 530	31	23	1.4	Seller						
530 to 630	7	4	2.0	Seller						
more than 630	7	2	3.2	Seller						



Table 2 - Detailed Centris Statistics by Property Category

Single-Family									
	<b>Months</b>	5	Past	5 years					
Sales	67	•	-28 %	388	•	-8 %			
Active Listings	61	<b>1</b>	37 %	54	<b>1</b>	4 %			
Median Price	\$381,000	<b>1</b>	6 %	\$420,000	<b></b>	23 %	•	87 %	
Average Price	\$365,890	•	-6 %	\$432,258	•	20 %	<b>1</b>	84 %	
Average Selling Tlme (days)	32	<b>1</b>	6	26	•	3			

Condominium									
	Fourth Quarter 2022				Last 12 Months				
Sales	19	-	117	•	-15 %				
Active Listings	15	-	11		-				
Median Price	**	-	\$282,000	•	19 %	<b>1</b>	68 %		
Average Price	**	-	\$293,880	<b>1</b>	19 %	<b>1</b>	62 %		
Average Selling Tlme (days)	**	-	20	•	-2				

			Plex					
	Fourth Qu	arter 20	022	Last 12	Month	s	Past	5 years
Sales	19		-	104	•	-31 %		
Active Listings	37	•	-3 %	35	•	-13 %		
Median Price	**		-	\$400,000	•	13 %	<b>1</b>	50 %
Average Price	**		-	\$444,377	•	18 %	<b>1</b>	71 %
Average Selling Tlme (days)	**		-	54	•	11		

## **Evolution of Market Conditions by Property Category\***

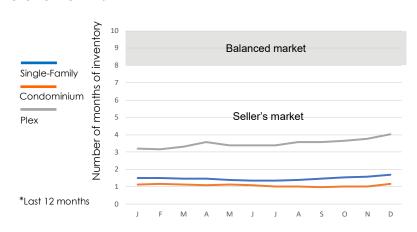




Table 1 - Summary of Centris Activity

Total Residential								
Fourth Quarter 2022								
Sales	208	•	-25 %					
New Listings	314	•	38 %					
Active Listings	391	<b>†</b>	78 %					
Volume (in thousands \$)	110,560	•	-22 %					

Last 12	Months		
Sales	883	•	-27 %
New Listings	1,454	•	8 %
Active Listings	293	<b>†</b>	16 %
Volume (in thousands \$)	485,260	•	-19 %

Table 3 - Market Conditions by Price Range

Single-Family  Last 12 Months										
Price Range (\$ thousands)	thousands) (average of (avera the 12 months) the 12 m		Months of Inventory	Market Conditions						
	<b>(I)</b>	(V)	(I)/(V)							
260 and less	14	5	2.9	Seller						
260 to 390	20	10	2.1	Seller						
390 to 660	94	29	3.2	Seller						
660 to 790	35	6	5.8	Seller						
000 10 .00										



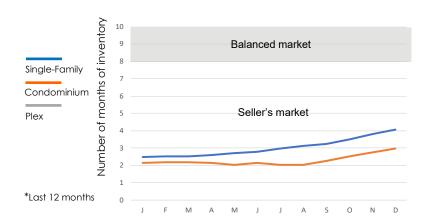
Table 2 - Detailed Centris Statistics by Property Category

		Sing	le-Family					
	Fourth Qua	arter 2	022	Last 12	<b>Month</b>	S	Past	5 years
Sales	172	•	-25 %	719	•	-28 %		
Active Listings	324	•	79 %	244	<b>1</b>	20 %		
Median Price	\$505,000	•	4 %	\$527,500	<b>1</b>	15 %	<b>1</b>	108 %
Average Price	\$563,184	•	2 %	\$580,485	<b>1</b>	9 %	<b>1</b>	106 %
Average Selling Tlme (days)	56	<b>1</b>	11	42	•	-14		

Condominium								
Fourth Quarter 2022 Last 12 Montl						Past 5 years		
Sales	28	-	129	•	-25 %			
Active Listings	41	<b>120 %</b>	32	•	-1 %			
Median Price	**	-	\$380,000	<b>1</b>	23 %	<b>★</b> 88 %		
Average Price	**	-	\$414,971	<b>1</b>	32 %	<b>1</b> 109 %		
Average Selling Tlme (days)	**	-	39	•	-13			

		Plex					
	Fourth Quarter	2022	Last 12	Months	5	Past	5 years
Sales	7	-	34	•	-3 %		
Active Listings	24	-	16	•	5 %		
Median Price	**	-	\$471,750	•	15 %	<b>1</b>	114 %
Average Price	**	-	\$513,553	•	33 %	<b>1</b>	126 %
Average Selling Tlme (days)	**	-	64	•	9		

## **Evolution of Market Conditions by Property Category\***



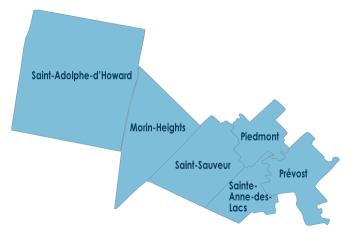


Table 1 - Summary of Centris Activity

Total Residential								
Fourth Quarter 2022								
Sales	99	•	-37 %					
New Listings	141	•	-13 %					
Active Listings	160	•	14 %					
Volume (in thousands \$)	36,954	•	-35 %					

Last 12 Months							
Sales	536	•	-30 %				
New Listings	702	•	-21 %				
Active Listings	141	•	-3 %				
Volume (in thousands \$)	210,147	•	-17 %				

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months									
, , ,		Sales (average of the 12 months)	Months of Inventory	Market Conditions					
	(1)	(V)	(I)/(V)						
190 and less	2	1	1.6	Seller					
190 to 280	11	4	2.6	Seller					
280 to 470	50	19	2.6	Seller					
470 to 570	14	4	3.6	Seller					



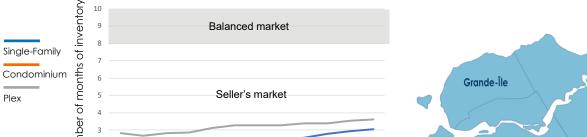
Table 2 - Detailed Centris Statistics by Property Category

Single-Family								
	Fourth Quarter 2022 Last 12 Mg						Past	5 years
Sales	73	•	-30 %	381	•	-26 %		
Active Listings	119	•	46 %	97	•	14 %		
Median Price	\$365,000	•	10 %	\$377,325	•	25 %	<b>1</b>	110 %
Average Price	\$365,092	•	3 %	\$398,348	•	22 %	<b>1</b>	108 %
Average Selling Tlme (days)	46	•	21	39	•	10		

Condominium									
Fourth Quarter 2022 Last 12 Months									
Sales	1	-	29	-					
Active Listings	7	-	6	-					
Median Price	**	-	**	-	<b>1</b>	106 %			
Average Price	**	-	**	-	<b>1</b>	92 %			
Average Selling Tlme (days)	**	-	**	-					

Plex								
	Fourth Qu	arter 2	022	Last 12	Month	S	Past	5 years
Sales	25		-	125	•	-37 %		
Active Listings	34	•	-22 %	38	•	-21 %		
Median Price	**		-	\$370,000	•	17 %	<b>1</b>	90 %
Average Price	**		-	\$390,611	<b>1</b>	11 %	<b>1</b>	90 %
Average Selling Tlme (days)	**		-	61	<b>1</b>	5		

## **Evolution of Market Conditions by Property Category\***



Saint-Timothée Salaberry-de-Valleyfield

\*\*Insufficient number of transactions to produce reliable statistics

Plex

\*Last 12 months

Table 1 - Summary of Centris Activity

Total Residential								
Fourth Quarter 2022								
Sales	68	•	1 %					
New Listings	50	•	-22 %					
Active Listings	67	•	-32 %					
Volume (in thousands \$)	15,431	•	4 %					

Last 12 Month	IS		
Sales	262	•	-9 %
New Listings	272	•	-15 %
Active Listings	79	•	-30 %
Volume (in thousands \$)	58,520	•	-1 %

Table 3 - Market Conditions by Price Range

Single-Family  Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Months of Inventory	Market Conditions							
	<b>(I)</b>	(V)	(I)/(V)							
100 and less	2	1	1.6	Seller						
100 to 160	13	5	2.9	Seller						
160 to 260	33	9	3.6	Seller						
260 to 310	10	3	3.2	Seller						
more than 310	14	3	4.3	Seller						



Table 2 - Detailed Centris Statistics by Property Category

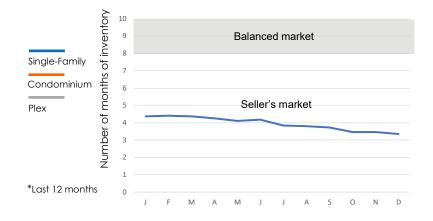
Single-Family									
Fourth Quarter 2022 Last 12 Months						S	Past	5 years	
Sales	67	•	5 %	256	•	-7 %			
Active Listings	61	•	-32 %	72	•	-31 %			
Median Price	\$230,000	≒	0 %	\$230,000	•	10 %	<b>1</b>	21 %	
Average Price	\$244,782	•	6 %	\$243,697	•	12 %	<b>1</b>	25 %	
Average Selling Tlme (days)	72	•	-16	75	•	-43			

Condominium								
	Fourth Quarter 2022 Last 12 Months							
Sales	0	-	1	-				
Active Listings	3	-	2	-				
Median Price	**	-	**	-				
Average Price	**	-	**	-				
Average Selling Tlme (days)	**	-	**	-				

Plex								
	Fourth Quarter	2022	Last 12 Mont	hs	Past 5 years			
Sales	1	-	5	-				
Active Listings	3	-	6	-				
Median Price	**	-	**	-				
Average Price	**	-	**	-				
Average Selling Tlme (days)	**	-	**	-				

## **Evolution of Market Conditions by Property Category\***





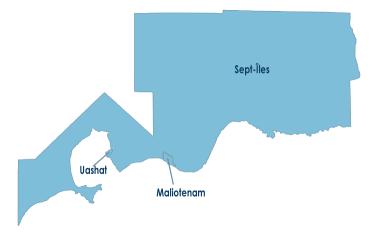


Table 1 - Summary of Centris Activity

Total Residential							
Fourth Quarter 2022							
Sales	138	•	-18 %				
New Listings	149	•	-19 %				
Active Listings	161	•	7 %				
Volume (in thousands \$)	31,039	•	<b>-5</b> %				

Last 12 N	<b>lonths</b>		
Sales	681	•	-15 %
New Listings	826	•	-8 %
Active Listings	163	•	-15 %
Volume (in thousands \$)	155,913	•	6 %

Table 3 - Market Conditions by Price Range

Single-Family										
Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions						
	(1)	(V)	(I)/(V)							
110 and less	4	2	1.9	Seller						
110 and less 110 to 160	4 11	2 6	1.9 2.0	Seller Seller						
	•	_								
110 to 160	11	6	2.0	Seller						



Table 2 - Detailed Centris Statistics by Property Category

Single-Family									
	Fourth Quarter 2022 Last 12 Months								
Sales	89	•	-19 %	441	•	-15 %			
Active Listings	95	<b>1</b>	28 %	91	•	-3 %			
Median Price	\$205,500	<b>1</b>	13 %	\$215,000	•	24 %	<b>1</b>	79 %	
Average Price	\$238,254	<b>1</b>	13 %	\$248,014	•	22 %	<b>1</b>	90 %	
Average Selling Tlme (days)	37	•	1	36	•	-10			

Condominium									
	Fourth Quarter 2	2022	Last 12 Mont	hs	Past	5 years			
Sales	5	-	17	-					
Active Listings	6	-	6	-					
Median Price	**	-	**	-	<b>1</b>	83 %			
Average Price	**	-	**	-	<b>1</b>	95 %			
Average Selling Tlme (days)	**	-	**	_					

			Plex					
	Fourth Qu	arter 2	022	Last 12	Month	S	Past	5 years
Sales	44	•	-23 %	221	•	-16 %		
Active Listings	60	•	-16 %	65	•	-30 %		
Median Price	\$180,000	•	20 %	\$180,000	•	29 %	<b>1</b>	78 %
Average Price	\$191,318	•	21 %	\$186,069	•	25 %	<b>1</b>	69 %
Average Selling Tlme (days)	53	•	-26	51	•	-21		

#### **Evolution of Market Conditions by Property Category\***

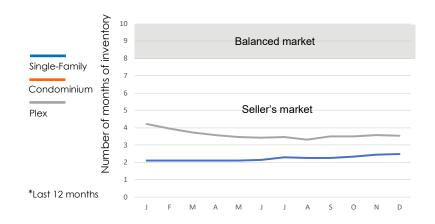




Table 1 - Summary of Centris Activity

Total Residential							
Fourth Quarter 2022							
Sales	122	•	-21 %				
New Listings	147	•	1 %				
Active Listings	169	•	33 %				
Volume (in thousands \$)	37,224	•	-16 %				

Last 12 Months			
Sales	537	•	-24 %
New Listings	704	•	-4 %
Active Listings	140	•	-8 %
Volume (in thousands \$)	4,961	•	-11 %

Table 3 - Market Conditions by Price Range

Single-Family  Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions						
	(1)	(V)	(I)/(V)							
150 and less	2	1	1.3	Seller						
150 to 230	18	6	3.0	Seller						
230 to 380	44	20	2.2	Seller						
380 to 450	12	5	2.5	Seller						
000 10 100										



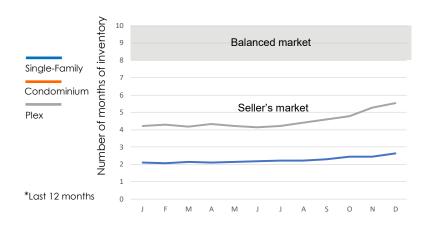
Table 2 - Detailed Centris Statistics by Property Category

Single-Family									
Fourth Quarter 2022 Last 12 Months								5 years	
Sales	104	•	-9 %	421	•	-19 %			
Active Listings	116	•	46 %	92	<b>1</b>	4 %			
Median Price	\$289,950	•	20 %	\$301,000	•	25 %	<b>1</b>	98 %	
Average Price	\$311,282	•	8 %	\$318,648	<b>1</b>	17 %	<b>1</b>	93 %	
Average Selling Tlme (days)	44	•	4	38	•	-17			

Condominium								
	Fourth Quarter	2022	Last 12 Months		Past	5 years		
Sales	3	-	19	-				
Active Listings	6	-	4	-				
Median Price	**	-	**	-	<b>1</b>	50 %		
Average Price	**	-	**	-	<b>1</b>	20 %		
Average Selling Tlme (days)	**	-	**	-				

Plex								
	Fourth Qu	arter 2	022	Last 12	Month	S	Past	5 years
Sales	15		-	94	•	-39 %		
Active Listings	47	•	15 %	43	•	-20 %		
Median Price	**		-	\$230,000	•	19 %	<b>1</b>	60 %
Average Price	**		-	\$264,823	<b>1</b>	21 %	<b>1</b>	56 %
Average Selling Tlme (days)	**		-	78	•	-33		

## **Evolution of Market Conditions by Property Category\***



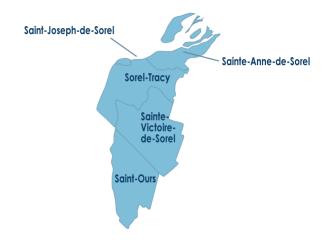


Table 1 - Summary of Centris Activity

Total R	esidential		
	uarter 2022		
Sales	80	•	-10 %
New Listings	84	•	25 %
Active Listings	77	•	2 %
Volume (in thousands \$)	12,921	•	-22 %

Last 12 Month	S		
Sales	302	•	-22 %
New Listings	366	•	-9 %
Active Listings	68	•	-25 %
Volume (in thousands \$)	51,639	•	-18 %

Table 3 - Market Conditions by Price Range

	Sin	gle-Family											
	Last 12 Months												
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions									
	(1)	(V)	(I)/(V)										
80 and less	2	1	1.6	Seller									
80 to 130	8	4	1.9	Seller									
130 to 210	15	8	1.8	Seller									
210 to 250	6	3	2.3	Seller									
more than 250	14	4	4.0	Seller									



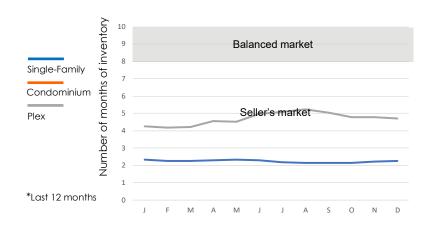
Table 2 - Detailed Centris Statistics by Property Category

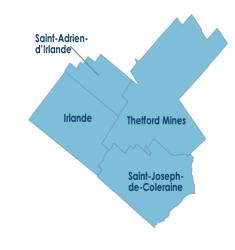
Single-Family									
	Fourth Qu	arter 2	022	Last 12	Month	S	Past	5 years	
Sales	56	•	-7 %	242	•	-18 %			
Active Listings	53	<b>1</b>	16 %	46	•	-23 %			
Median Price	\$180,000	<b>1</b>	13 %	\$169,000	<b>1</b>	19 %	<b>1</b>	69 %	
Average Price	\$170,178	•	-18 %	\$179,304	<b>1</b>	5 %	<b>1</b>	55 %	
Average Selling Tlme (days)	41		-8	38	•	-19			

Condominium								
	Fourth Quarter	2022	Last 12 Mont	ths	Past	5 years		
Sales	1	-	9	-				
Active Listings	2	-	2	-				
Median Price	**	-	**	-	<b>1</b>	12 %		
Average Price	**	-	**	-	<b>1</b>	19 %		
Average Selling Tlme (days)	**	-	**	_				

Plex								
	Fourth Quarter	2022	Last 12	Month	S	Past	5 years	
Sales	23	-	51	•	-34 %			
Active Listings	21	-	20	•	-19 %			
Median Price	**	-	\$140,000	<b>1</b>	14 %	<b>1</b>	90 %	
Average Price	**	-	\$138,869	≒	0 %	<b>1</b>	56 %	
Average Selling Tlme (days)	**	-	77	•	-7			

## **Evolution of Market Conditions by Property Category\***





## Table 1 - Summary of Centris Activity

Total Resi	dential		
Fourth Quai	rter 2022		
Sales	63	•	-24 %
New Listings	75	•	4 %
Active Listings	128	•	45 %
Volume (in thousands \$)	20,308	•	-16 %

Last 12 M	onths		
Sales	306	•	-21 %
New Listings	394	•	<b>-5</b> %
Active Listings	112	•	9 %
Volume (in thousands \$)	98,811	•	-13 %

Table 3 - Market Conditions by Price Range

Single-Family												
Last 12 Months												
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions								
	<b>(I)</b>	(V)	(I)/(V)									
160 and less	4	1	6.3	Seller								
160 and less 160 to 240	4 10	1 4	6.3 2.6	Seller Seller								
	-	•										
160 to 240	10	4	2.6	Seller								

Source: QPAREB by the Centris system



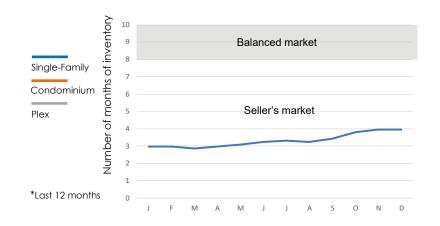
Table 2 - Detailed Centris Statistics by Property Category

Single-Family									
	Last 12 I	Past	5 years						
Sales	50	•	-24 %	256	•	-14 %			
Active Listings	94	•	41 %	84	•	19 %			
Median Price	\$302,500	•	8 %	\$314,500	•	14 %	<b>1</b>	43 %	
Average Price	\$327,380	•	10 %	\$328,905	•	13 %	<b>1</b>	40 %	
Average Selling Tlme (days)	92	•	19	69	•	-2			

Condominium								
	Fourth Quarter	2022	Last 12 Month	าร	Past	5 years		
Sales	6	-	12	-				
Active Listings	4	-	4	-				
Median Price	**	-	**	-	<b>1</b>	26 %		
Average Price	**	-	**	-	<b>1</b>	30 %		
Average Selling Tlme (days)	**	-	**	-				

Plex								
	Fourth Qu	arter 2	022	Last 12	Month	s	Past	5 years
Sales	7		-	38	•	-45 %		
Active Listings	30	<b>1</b>	78 %	24	•	9 %		
Median Price	**		-	\$327,500	•	6 %	<b>1</b>	56 %
Average Price	**		-	\$310,623	≒	0 %	<b>1</b>	41 %
Average Selling Tlme (days)	**		-	59	•	-22		

### **Evolution of Market Conditions by Property Category\***



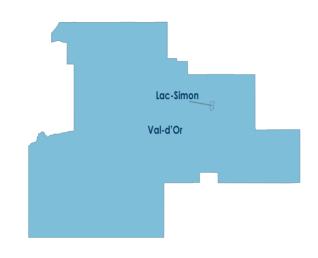


Table 1 - Summary of Centris Activity

Total Residential									
Fourth Quarter 2022									
Sales	80	•	-12 %						
New Listings	110	•	-3 %						
Active Listings	140	•	42 %						
Volume (in thousands \$)	24,351	•	<b>-5</b> %						

Last 12 Months										
Sales	422	•	-17 %							
New Listings	553	•	6 %							
Active Listings	130	•	22 %							
Volume (in thousands \$)	122,021	•	<b>-5</b> %							

Table 3 - Market Conditions by Price Range

	Sin	gle-Family	Single-Family												
	Last	t 12 Months													
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions											
	(1)	(V)	(I)/(V)												
140 and less	3	1	3.3	Seller											
140 to 200	6	3	2.1	Seller											
200 to 340	40	19	2.1	Seller											
340 to 410	14	3	4.9	Seller											
more than 410			8.1	Balanced											



Table 2 - Detailed Centris Statistics by Property Category

Single-Family											
	Fourth Q	uarter 2	022	Last 12	Past	5 years					
Sales	75	≒	0 %	347	•	-15 %					
Active Listings	106	<b>1</b>	69 %	93	<b>1</b>	31 %					
Median Price	\$280,000	<b>1</b>	12 %	\$270,000	<b>1</b>	18 %	<b>1</b>	78 %			
Average Price	\$307,012	<b>1</b>	5 %	\$295,682	<b>1</b>	15 %	<b>1</b>	74 %			
Average Selling Tlme (days)	52	•	-23	38	•	-25					

Condominium											
	Fourth Quarter 202	22	Last 12 Months		Past	5 years					
Sales	4	-	23	-							
Active Listings	7	-	6	-							
Median Price	**	-	**	-	<b>1</b>	62 %					
Average Price	**	-	**	-	<b>1</b>	65 %					
Average Selling Tlme (days)	**	-	**	-							

Plex											
	Fourth Quarter	Last 12	S	Past 5 years							
Sales	1	-	46	•	-32 %						
Active Listings	23	-	27	•	-6 %						
Median Price	**	-	\$243,500	<b>†</b>	9 %	<b>1</b>	43 %				
Average Price	**	-	\$277,177	<b>1</b>	7 %	<b>1</b>	53 %				
Average Selling Tlme (days)	**	-	102	•	42						

## **Evolution of Market Conditions by Property Category\***





# Other agglomerations



#### Alma

(Alma, Delisle,		Total	residential		Single Family			
Saint-Henri-de-Taillon, Saint-Nazaire)	Sales	Variation*	Active Listings	Variation*	Average Price	Variation*	Median Price	Variation*
2022	179	-26 %	72	-24 %	238,276 \$	19 %	217,500 \$	26 %

#### Matane

(Matane, Saint-Ulric,		Total	residential		Single Family			
Sainte-Félicité, Saint-René-de-Matane)	Sales	Variation*	Active Listings	Variation*	Average Price	Variation*	Median Price	Variation*
2022	188	-15 %	91	-19 %	182,726 \$	13 %	165,000 \$	11 %

#### **Amos**

		Total	residential		Single Family			
(Amos)	Sales	Variation*	Active Listings	Variation*	Average Price	Variation*	Median Price	Variation*
2022	124	-9 %	42	-14 %	277,897 \$	17 %	250,000 \$	7 %

#### **Mont-Laurier**

		Total	residential		Single Family			
(Mont-Laurier)	Sales	Variation*	Active Listings	Variation*	Average Price	Variation*	Median Price	Variation*
2022	129	-19 %	45	-11 %	276,252 \$	17 %	259,500 \$	17 %

#### Cowansville

, a		Total	residential		Single Family			
(Cowans ville)	Sales	Variation*	Active Listings	Variation*	Average Price	Variation*	Median Price	Variation*
2022	152	-26 %	55	37 %	398,360 \$	24 %	367,500 \$	22 %

#### Rawdon

		Total	residential		Single Family			
(Rawdon)	Sales	Variation*	Active Listings	Variation*	Average Price	Variation*	Median Price	Variation*
2022	214	-25 %	53	0 %	356,948 \$	20 %	330,000 \$	30 %

#### Lachute

(Lachute)	Total residential				Single Family			
	Sales	Variation*	Active Listings	Variation*	Average Price	Variation*	Median Price	Variation*
2022	193	-26 %	69	2 %	343,785 \$	25 %	320,000 \$	20 %

#### Saint-Georges

(Saint-Georges)	Total residential				Single Family			
	Sales	Variation*	Active Listings	Variation*	Average Price	Variation*	Median Price	Variation*
2022	265	0 %	83	-3 %	244,536 \$	14 %	229,750 \$	15 %

#### La Tuque

(Coucoucache, La Bostonnais, La Tuque, Obedjiwan, Wenmotaci)	Total residential				Single Family			
	Sales	Variation*	Active Listings	Variation*	Average Price	Variation*	Median Price	Variation*
2022	139	-27 %	39	-19 %	189,197 \$	17 %	170,000 \$	14 %

#### Sainte-Marie

(Sainte-Marie)	Total residential				Single Family			
	Sales	Variation*	Active Listings	Variation*	Average Price	Variation*	Median Price	Variation*
2022	76	-25 %	19	-35 %	298,503 \$	12 %	266,500 \$	12 %

Source: QPAREB par Centris system



# Definitions and Explanatory Notes

#### **Centris System**

The Centris system is the most extensive and current computerized database of real estate transactions. It is governed by very specific rules that all real estate brokers in Québec must adhere to. Only real estate brokers who are members of QPAREB or a real estate board have access to it.

#### **Residential**

Includes the following property categories: single-family homes, condominiums, plexes (revenue properties with 2 to 5 dwellings), and hobby farms.

#### **New Listings**

The total number of listings that have an "active" status on the last day of the month. Quarterly and annual data correspond to the average monthly data for the targeted period.

#### **Active Listings**

The total number of listings that have an "active" status on the last day of the month. Quarterly and annual data correspond to the average monthly data for the targeted period.

#### **Number of Sales**

Total number of sales concluded during the targeted period. The sale date is the date on which the promise to purchase is accepted, which takes effect once all conditions are met.

#### Volume of sales

Amount of all sales concluded during the targeted period, in dollars (\$).

#### **Average Selling Time**

Average number of days between the date the brokerage contract was signed and the date of sale.

#### **Variation**

Due to the seasonal nature of real estate indicators, quarterly variations are calculated in relation to the same quarter of the previous year.

#### **Average Sale Price**

Average value of sales concluded during the targeted period. Some transactions may be excluded from the calculation in order to obtain a more significant average price.

#### **Median Sale Price**

Median value of sales concluded during the targeted period. The median price divides all transactions into two equal parts: 50 per cent of transactions were at a lower price than the median price and the other 50 per cent were at a higher price. Some transactions may be excluded from the calculation in order to obtain a more significant median price.

#### Caution

The average and median property prices indicated in this brochure are based on transactions concluded via the Centris system during the targeted period. They do not necessarily reflect the average or median value of all properties in a sector. Similarly, the evolution of average prices or median prices between two periods does not necessarily reflect the evolution of the value of all properties in a sector. As a result, caution is required when using these statistics, particularly when the number of transactions is low.

#### **Inventory**

Corresponds to the average number of active listings in the past 12 months.

### **Number of Months of Inventory**

The number of months needed to sell the entire inventory of properties for sale, calculated according to the pace of sales of the past 12 months. It is obtained by dividing the inventory by the average number of sales in the past 12 months. This calculation eliminates fluctuations due to the seasonal nature of listings and sales.

For example, if the number of months of inventory is six, this means that it would take six months to sell the entire inventory of properties for sale. We can also say that the inventory corresponds to six months of sales. It is important to note that this measure is different than the average selling time.

#### **Market Conditions**

Market conditions are based on the number of months of inventory. Due to the way the number of months of inventory is calculated (see above), market conditions reflect the situation of the past 12 months.

If the number of months of inventory is between 8 and 10, the market is considered balanced, meaning that it does not favour buyers or sellers. In such a context, price growth is generally moderate.

If the number of months of inventory is less than 8, the market favours sellers (seller's market). In such a context, price growth is generally high.

If the number of months of inventory is greater than 10, the market favours buyers (buyer's market). In such a context, price growth is generally low and may even be negative.

#### **About the QPAREB**

The Quebec Professional Association of Real Estate Brokers (QPAREB) is a non-profit association that brings together more than 14,000 real estate brokers and agencies. Among other things, it is responsible for the analysis and publication of Quebec's residential real estate market statistics.

#### Information

This publication is produced by the Market Analysis Department of the QPAREB.

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