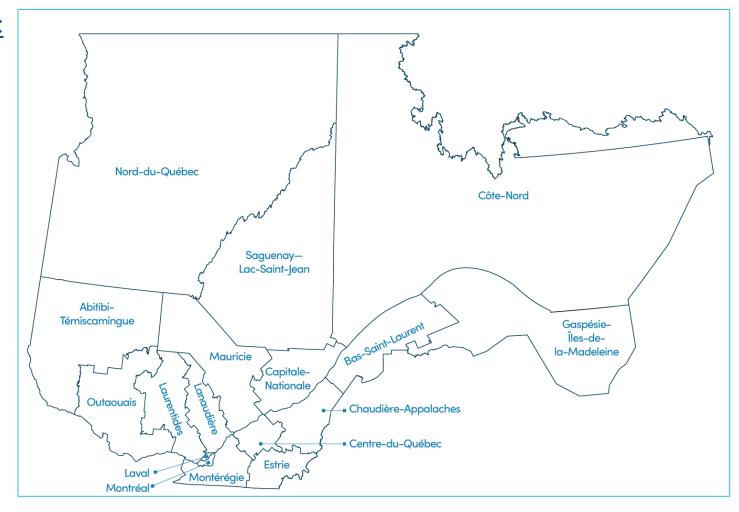
**March 2023** 

### **PROVINCE OF QUEBEC**

**MONTREAL CMA** 

**QUEBEC CITY CMA** 





### Province of Québec

March 2023

**Residential: Summary of Centris Activity** 

		March			Y	/ear-to-date		
	2023	2022	٧	ariation	2023	2022	Va	riation
Total sales	8,112	10,745	•	-25%	18,374	25,680	•	-28%
Active listings	32,729	21,921	•	49%	31,313	21,299	•	47%
New listings	12,206	13,213	•	-8%	30,734	33,355	•	-8%
Sales volume	\$3,661,048,620	\$5,079,109,986	•	-28%	\$8,064,133,963	\$11,858,178,977	•	-32%

		March			Year-to-date			
Single-family home	2023	2022	V	ariation	2023	2022	Va	ariation
Sales	5,288	6,548	+	-19%	11,965	15,732		-24%
Active listings	19,132	12,125	•	58%	18,334	11,755	•	56%
Median price	\$420,000	\$430,000		-2%	\$400,000	\$415,000	•	-4%
Average selling time (days)	58	39	•	19	61	46	•	15
Condominium	2023	2022	V	ariation	2023	2022	Va	ariation
Sales	2,177	3,044		-28%	4,920	7,172	•	-31%
Active listings	8,734	5,958	•	47%	8,376	5,830	•	44%
Median price	\$354,500	\$375,000		-5%	\$349,000	\$365,000	•	-4%
Average selling time (days)	59	44	•	15	62	49	•	13
Plex (2-5 units)	2023	2022	V	ariation	2023	2022	Va	ariation
Sales	612	1,114		-45%	1,415	2,677		-47%
Active listings	4,455	3,632	•	23%	4,236	3,509	•	21%
Median price	\$500,000	\$530,000		-6%	\$450,000	\$520,000	•	-13%
Average selling time (days)	85	68	•	17	82	69	•	13





**March 2023** 

### **MONTÉAL CMA**

<u>Island of Montreal</u>

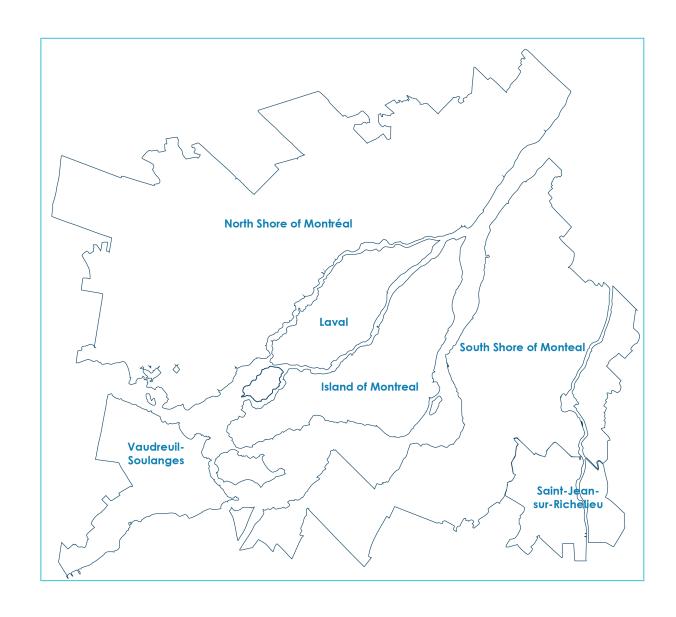
Laval

North Shore of Montreal

South Shore of Montreal

<u>Vaudreuil-Soulanges</u>

Saint-Jean-sur-Richelieu







# Montreal CMA

March 2023

**Residential: Summary of Centris Activity** 

		March			Year-to-date			
	2023	2022	Variation	2023	2022	Variation		
Total sales	3,947	5,463	<b>↓</b> -28%	8,719	12,654	<b>■</b> -31%		
Active listings	16,574	10,254	<b>1</b> 62%	15,638	9,688	<b>1</b> 61%		
New listings	6,487	7,065	<b>-</b> 8%	16,354	17,649	<b>-7</b> %		
Sales volume	\$2,174,623,138	\$3,208,538,296	<b>■</b> -32%	\$4,716,776,927	\$7,332,936,948	<b>-</b> 36%		

		March		Ye	ar-to-date	
Single-family home	2023	2022	Variation	2023	2022	Variation
Sales	2,083	2,621	<b>-21</b> %	4,552	6,054	-25%
Active listings	7,256	4,087	<b>1</b> 78%	6,865	3,794	<b>1</b> 81%
Median price	\$535,000	\$565,000	-5%	\$522,500	\$555,000	-6%
Average selling time (days)	53	27	<b>1</b> 26	56	31	<b>1</b> 25
Condominium	2023	2022	Variation	2023	2022	Variation
Sales	1,559	2,311	-33%	3,497	5,310	-34%
Active listings	6,796	4,416	<b>1</b> 54%	6,421	4,254	<b>1</b> 51%
Median price	\$381,500	\$403,000	-5%	\$380,000	\$399,000	-5%
Average selling time (days)	58	37	<b>1</b> 21	62	42	<b>1</b> 20
Plex (2-5 units)	2023	2022	Variation	2023	2022	Variation
Sales	302	525	<b>-</b> 42%	662	1,279	<b>-</b> 48%
Active listings	2,472	1,724	<b>43</b> %	2,308	1,611	<b>43</b> %
Median price	\$711,000	\$775,000	-8%	\$700,000	\$756,500	<b>-</b> 7%
Average selling time (days)	76	52	<b>1</b> 24	78	56	<b>1</b> 22



### **Island of Montreal**

March 2023

**Residential: Summary of Centris Activity** 

	March			Year-to-date		
	2023	2022	Variation	2023	2022	Variation
Total sales	1,366	2,124	<b>-</b> 36%	3,017	4,793	<b>↓</b> -37%
Active listings	8,132	5,391	<b>1</b> 51%	7,594	5,116	<b>1</b> 48%
New listings	2,665	2,973	<b>-</b> 10%	6,758	7,287	<b>↓</b> -7%
Sales volume	\$872,458,046	\$1,428,770,146	<b>-</b> 39%	\$1,910,009,806	\$3,193,087,825	<b>↓</b> -40%

		March			Year-to-date	
Single-family home	2023	2022	Variation	2023	2022	Variation
Sales	370	505	<b>↓</b> -27%	805	1,100	<b>↓</b> -27%
Active listings	2,001	1,120	<b>1</b> 79%	1,836	1,007	<b>1</b> 82%
Median price	\$702,500	\$755,000	<b>↓</b> -7%	\$688,750	\$725,000	-5%
Average selling time (days)	61	31	<b>1</b> 30	68	39	<b>1</b> 29
Condominium	2023	2022	Variation	2023	2022	Variation
Sales	802	1,288	-38%	1,784	2,900	-38%
Active listings	4,583	3,132	<b>1</b> 46%	4,288	3,036	<b>1</b> 41%
Median price	\$430,000	\$456,000	<b>-</b> 6%	\$430,000	\$445,000	-3%
Average selling time (days)	63	44	<b>1</b> 9	69	51	<b>1</b> 8
Plex (2-5 units)	2023	2022	Variation	2023	2022	Variation
Sales	194	331	<b>↓</b> -41%	428	793	<b>-</b> 46%
Active listings	1,548	1,139	<b>1</b> 36%	1,469	1,073	<b>1</b> 37%
Median price	\$761,500	\$805,000	<b>-</b> 5%	\$755,000	\$805,000	-6%
Average selling time (days)	78	56	<b>1</b> 22	80	57	<b>1</b> 23



### Laval

March 2023

**Residential: Summary of Centris Activity** 

		March		Yea	r-to-date	
	2023	2022	Variation	2023	2022	Variation
Total sales	389	469	<b>-</b> 17%	858	1,171	<b>↓</b> -27%
Active listings	1,329	836	<b>1</b> 59%	1,277	792	<b>1</b> 61%
New listings	563	607	<b>-</b> 7%	1,408	1,571	<b>-10</b> %
Sales volume	\$202,824,196	\$260,561,571	<b>-</b> 22%	\$439,225,763	\$649,820,499	<b>-32</b> %

		March			Year-to-date	
Single-family home	2023	2022	Variation	2023	2022	Variation
Sales	249	279	<b>↓</b> -11%	532	689	<b>↓</b> -23%
Active listings	691	460	<b>1</b> 50%	687	448	<b>1</b> 53%
Median price	\$514,500	\$560,000	-8%	\$516,750	\$558,149	<b>↓</b> -7%
Average selling time (days)	54	33	<b>1</b> 21	56	33	<b>1</b> 23
Condominium	2023	2022	Variation	2023	2022	Variation
Sales	119	162	<b>↓</b> -27%	292	412	-29%
Active listings	447	265	<b>1</b> 69%	418	247	<b>1</b> 69%
Median price	\$398,500	\$399,750	<b>⇒</b> 0%	\$380,000	\$392,615	-3%
Average selling time (days)	62	38	<b>1</b> 24	58	42	<b>1</b> 6
Plex (2-5 units)	2023	2022	Variation	2023	2022	Variation
Sales	20	28	-	33	70	-53%
Active listings	190	110	<b>1</b> 73%	170	97	<b>1</b> 76%
Median price	**	**	-	\$633,500	\$792,000	<b>-20</b> %
Average selling time (days)	**	**	-	64	67	<b>♣</b> -3





### North Shore of Montreal

March 2023

**Residential: Summary of Centris Activity** 

		March		Y	ear-to-date	
	2023	2022	Variation	2023	2022	Variation
Total sales	973	1,250	<b>-</b> -22%	2,136	2,892	<b>-</b> -26%
Active listings	2,792	1,661	<b>1</b> 68%	2,703	1,569	<b>1</b> 72%
New listings	1,320	1,482	<b>■</b> -11%	3,385	3,743	<b>-</b> 10%
Sales volume	\$470,180,756	\$625,293,131	<b>-</b> 25%	\$1,000,738,595	\$1,432,387,159	-30%

		March			Year-to-date			
Single-family home	2023	2022	Variation	2023	2022	Variation		
Sales	687	858	<b>-</b> 20%	1,486	1,979	<b>-</b> -25%		
Active listings	1,815	1,063	<b>1</b> 71%	1,764	1,025	<b>1</b> 72%		
Median price	\$486,000	\$500,000	-3%	\$477,300	\$491,500	-3%		
Average selling time (days)	49	25	<b>1</b> 24	50	29	<b>1</b> 21		
Condominium	2023	2022	Variation	2023	2022	Variation		
Sales	243	326	<b>-25</b> %	557	727	-23%		
Active listings	612	382	<b>1</b> 60%	616	341	<b>1</b> 80%		
Median price	\$329,900	\$336,059	<b>-</b> 2%	\$320,000	\$330,020	-3%		
Average selling time (days)	52	26	<b>1</b> 26	49	27	<b>1</b> 22		
Plex (2-5 units)	2023	2022	Variation	2023	2022	Variation		
Sales	42	63	-33%	90	179	-50%		
Active listings	336	203	<b>1</b> 66%	300	187	<b>1</b> 61%		
Median price	\$520,000	\$600,000	<b>■</b> -13%	\$505,000	\$585,000	<b>-</b> 14%		
Average selling time (days)	82	36	<b>1</b> 46	83	50	<b>1</b> 33		



## South Shore of Montreal

March 2023

**Residential: Summary of Centris Activity** 

		March			Year-to-date		
	2023	2022	Variation	2023	2022	Variation	
Total sales	894	1,248	<b>-</b> -28%	2,044	2,917	<b>-30</b> %	
Active listings	3,253	1,707	<b>1</b> 91%	3,032	1,619	<b>1</b> 87%	
New listings	1,477	1,489	<b>-</b> 1%	3,633	3,838	-5%	
Sales volume	\$460,093,663	\$693,603,864	<b>-</b> 34%	\$1,037,605,076	\$1,585,418,154	-35%	

		March			Year-to-date	
Single-family home	2023	2022	Variation	2023	2022	Variation
Sales	536	709	<b>↓</b> -24%	1,238	1,655	-25%
Active listings	2,026	1,021	<b>1</b> 98%	1,875	923	<b>1</b> 03%
Median price	\$535,000	\$575,000	<b>↓</b> -7%	\$520,000	\$560,000	<b>-7</b> %
Average selling time (days)	50	25	<b>1</b> 25	55	29	<b>1</b> 26
Condominium	2023	2022	Variation	2023	2022	Variation
Sales	324	450	<b>-28</b> %	721	1,064	-32%
Active listings	916	491	<b>1</b> 87%	867	501	<b>1</b> 73%
Median price	\$357,250	\$372,550	<b>-</b> 4%	\$349,900	\$366,000	<b>-</b> 4%
Average selling time (days)	49	25	<b>1</b> 24	56	29	<b>1</b> 27
Plex (2-5 units)	2023	2022	Variation	2023	2022	Variation
Sales	34	88	<b>-</b> 61%	83	197	-58%
Active listings	303	185	<b>1</b> 64%	283	187	<b>1</b> 52%
Median price	\$629,250	\$735,250	<b>-14</b> %	\$620,000	\$720,000	<b>-</b> 14%
Average selling time (days)	57	47	<b>1</b> 0	66	56	<b>1</b> 0





### Vaudreuil-Soulanges

March 2023

**Residential: Summary of Centris Activity** 

	March			Year-to-date		
	2023	2022	Variation	2023	2022	Variation
Total sales	202	252	<b>-20</b> %	403	560	<b>-</b> -28%
Active listings	670	416	<b>1</b> 61%	652	371	<b>1</b> 76%
New listings	291	332	<b>-</b> 12%	728	773	<b>-</b> 6%
Sales volume	\$112,249,174	\$141,016,534	<b>-20</b> %	\$211,291,944	\$316,198,631	-33%

	March			Year-to-date		
Single-family home	2023	2022	Variation	2023	2022	Variation
Sales	149	184	<b>-</b> 19%	297	400	<b>-</b> -26%
Active listings	469	276	<b>1</b> 70%	455	251	<b>1</b> 81%
Median price	\$547,250	\$560,000	<b>-</b> 2%	\$534,000	\$575,000	<b>-</b> 7%
Average selling time (days)	57	21	<b>1</b> 36	57	28	<b>1</b> 29
Condominium	2023	2022	Variation	2023	2022	Variation
Sales	48	62	<b>-23</b> %	99	147	<b>-</b> 33%
Active listings	165	107	<b>1</b> 54%	165	93	<b>1</b> 78%
Median price	\$353,250	\$360,250	<b>-</b> 2%	\$345,000	\$360,000	<b>-</b> 4%
Average selling time (days)	57	21	<b>1</b> 36	84	37	<b>1</b> 47
Plex (2-5 units)	2023	2022	Variation	2023	2022	Variation
Sales	4	4	-	6	10	-
Active listings	25	30	-	23	23	-
Median price	**	**	-	**	**	-
Average selling time (days)	**	**	-	**	**	-



### Saint-Jean-sur-Richelieu

March 2023

**Residential: Summary of Centris Activity** 

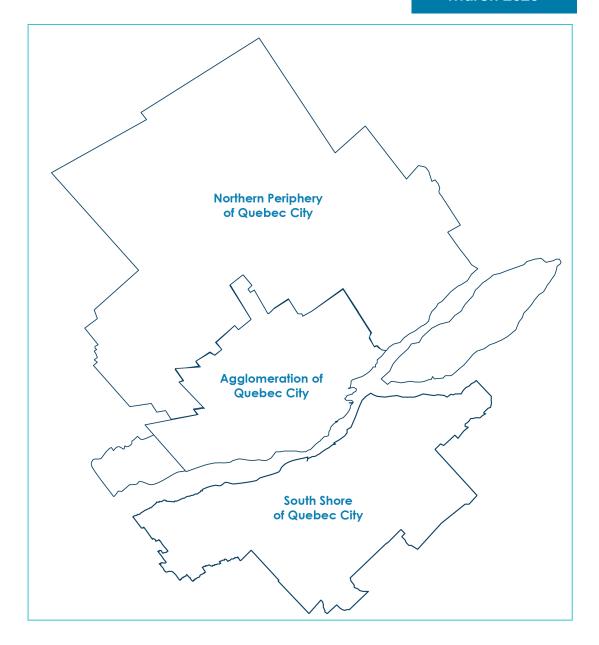
	March			Year-to-date		
	2023	2022 V	ariation	2023	2022	Variation
Total sales	123	120 🛊	2%	261	321	<b>-</b> 19%
Active listings	398	243 🛊	64%	380	222	<b>1</b> 71%
New listings	171	182 👢	-6%	442	437	<b>1</b> %
Sales volume	\$56,817,303	\$59,293,050	-4%	\$117,905,743	\$156,024,680	<b>-24</b> %

	March				Year-to-date	
Single-family home	2023	2022	Variation	2023	2022	Variation
Sales	92	86	<b>1</b> 7%	194	231	<b>-</b> 16%
Active listings	254	147	<b>↑</b> 73%	248	140	<b>↑</b> 77%
Median price	\$485,000	\$495,500	<b>-</b> 2%	\$468,000	\$496,000	-6%
Average selling time (days)	55	25	<b>1</b> 30	52	33	<b>1</b> 9
Condominium	2023	2022	Variation	2023	2022	Variation
Sales	23	23	-	44	60	<b>↓</b> -27%
Active listings	73	39	<b>1</b> 87%	68	37	<b>1</b> 85%
Median price	**	**	-	\$329,250	\$327,500	<b>1</b> %
Average selling time (days)	**	**	-	40	20	<b>1</b> 20
Plex (2-5 units)	2023	2022	Variation	2023	2022	Variation
Sales	8	11	-	22	30	-
Active listings	70	57	<b>1</b> 23%	63	45	<b>1</b> 39%
Median price	**	**	-	**	\$432,500	-
Average selling time (days)	**	**	-	**	60	-

**March 2023** 

### **QUEBEC CITY CMA**

Agglomeration of Quebec City Northern Periphery of Québec City South Shore of Québec City





### Quebec City CMA

March 2023

**Residential: Summary of Centris Activity** 

	March			Year-to-date		
	2023	2022	Variation	2023	2022	Variation
Total sales	915	1,134	<b>-</b> 19%	2,165	2,884	<b>-25</b> %
Active listings	3,201	2,433	<b>1</b> 32%	3,095	2,476	<b>1</b> 25%
New listings	1,202	1,291	<b>-</b> 7%	3,041	3,322	<b>-</b> 8%
Sales volume	\$327,780,675	\$394,176,860	<b>-</b> 17%	\$753,898,484	\$985,852,601	<b>-24</b> %

	March			Year-to-date		
Single-family home	2023	2022	Variatio	n 2023	2022	Variation
Sales	568	667	<b>↓</b> -15%	1,324	1,705	<b>↓</b> -22%
Active listings	1,971	1,328	<b>1</b> 48%	1,872	1,293	<b>1</b> 45%
Median price	\$350,000	\$345,000	<b>1</b> %	\$339,000	\$336,000	<b>1</b> %
Average selling time (days)	47	46	<b>1</b>	53	56	<b>♣</b> -3
Condominium	2023	2022	Variatio	n 2023	2022	Variation
Sales	280	363	<b>↓</b> -23%	686	955	<b>↓</b> -28%
Active listings	869	782	<b>1</b> 1%	870	854	<b>1</b> 2%
Median price	\$240,000	\$230,000	<b>1</b> 4%	\$235,000	\$223,000	<b>1</b> 5%
Average selling time (days)	58	78	<b>♣</b> -20	60	86	<b>♣</b> -26
Plex (2-5 units)	2023	2022	Variatio	n 2023	2022	Variation
Sales	66	102	-35%	152	222	<b>↓</b> -32%
Active listings	350	318	<b>1</b> 0%	343	324	<b>1</b> 6%
Median price	\$405,000	\$391,356	<b>1</b> 3%	\$386,500	\$390,000	<b>↓</b> -1%
Average selling time (days)	74	80	<b>-</b> 6	75	73	<b>1</b> 2



### Agglomeration of Quebec City

March 2023

**Residential: Summary of Centris Activity** 

		March			Year-to-date		
	2023	2022	Variation	2023	2022	Variation	
Total sales	618	738	<b>-</b> 16%	1,516	1,960	<b>-23</b> %	
Active listings	1,869	1,541	<b>1</b> 21%	1,820	1,600	<b>1</b> 4%	
New listings	780	842	<b>-</b> 7%	2,012	2,201	-9%	
Sales volume	\$219,330,570	\$250,057,761	<b>-</b> 12%	\$523,816,997	\$657,802,469	<b>-20</b> %	

	March			,	Year-to-date			
Single-family home	2023	2022	Va	riation	2023	2022	Va	ariation
Sales	329	355	+	-7%	793	967		-18%
Active listings	855	633	•	35%	808	620	•	30%
Median price	\$350,500	\$345,000	•	2%	\$340,250	\$335,000	<b>1</b>	2%
Average selling time (days)	37	36	•	1	48	50	•	-2
Condominium	2023	2022	Va	riation	2023	2022	Va	ariation
Sales	237	309	+	-23%	606	822		-26%
Active listings	755	676	•	12%	761	742	•	3%
Median price	\$248,500	\$239,900	•	4%	\$240,000	\$230,000	•	4%
Average selling time (days)	56	83	•	-27	60	85	•	-25
Plex (2-5 units)	2023	2022	Va	riation	2023	2022	Va	ariation
Sales	52	74	+	-30%	117	171	+	-32%
Active listings	258	232	•	11%	250	238	•	5%
Median price	\$414,000	\$411,000	•	1%	\$401,000	\$415,000		-3%
Average selling time (days)	62	78	•	-16	68	74		-6



### Northern Periphery of Québec City

March 2023

**Residential: Summary of Centris Activity** 

		March	Year-to-date		
	2023	2022 Variation	on 2023	2022	Variation
Total sales	100	<b>135 ♣</b> -269	<b>221</b>	345	<b>-</b> 36%
Active listings	637	<b>332 1</b> 92%	589	317	<b>1</b> 86%
New listings	175	<b>180 →</b> -3%	413	452	<b>↓</b> -9%
Sales volume	\$42,746,586	<b>\$54,804,001 -</b> 22%	<b>\$88,174,541</b>	\$137,467,434	<b>-</b> 36%

	March				Year-to-date	
Single-family home	2023	2022	Variation	2023	2022	Variation
Sales	89	113	<b>-</b> 21%	195	293	-33%
Active listings	575	277	<b>1</b> 08%	531	261	<b>1</b> 04%
Median price	\$355,000	\$410,000	<b>-</b> 13%	\$351,641	\$403,250	<b>-</b> 13%
Average selling time (days)	61	44	<b>1</b> 17	60	54	<b>1</b> 6
Condominium	2023	2022	Variation	2023	2022	Variation
Sales	9	16	-	21	40	-
Active listings	40	40	<b>≒</b> 0%	37	41	<b>-</b> 10%
Median price	**	**	=	**	\$187,750	-
Average selling time (days)	**	**	-	**	85	-
Plex (2-5 units)	2023	2022	Variation	2023	2022	Variation
Sales	2	6	-	5	12	-
Active listings	17	13	-	16	14	-
Median price	**	**	-	**	**	-
Average selling time (days)	**	**	-	**	**	-



# South Shore of Quebec City

March 2023

**Residential: Summary of Centris Activity** 

	N	larch	Year-to-date		
	2023	2022 Variation	2023	2022 Variation	
Total sales	197	<b>261                                    </b>	428	<b>579                                    </b>	
Active listings	695	<b>560 1</b> 24%	686	<b>559 1</b> 23%	
New listings	247	<b>269                                    </b>	616	<b>669                                   </b>	
Sales volume	\$65,703,519	<b>\$89,315,098 -</b> 26%	\$141,906,946	<b>\$190,582,698</b> • -26%	

	March				Year-to-date	
Single-family home	2023	2022	Variation	2023	2022	Variation
Sales	150	199	<b>-</b> -25%	336	445	<b>-24</b> %
Active listings	541	418	<b>1</b> 29%	533	412	<b>1</b> 29%
Median price	\$340,000	\$324,500	<b>1</b> 5%	\$320,000	\$311,019	<b>1</b> 3%
Average selling time (days)	62	65	<b>♣</b> -3	61	69	<b>♣</b> -8
Condominium	2023	2022	Variation	2023	2022	Variation
Sales	34	38	<b>-</b> 11%	59	93	<b>↓</b> -37%
Active listings	74	66	<b>12</b> %	72	71	<b>1</b> %
Median price	\$227,350	\$209,000	<b>1</b> 9%	\$217,000	\$204,000	<b>1</b> 6%
Average selling time (days)	47	62	<b>♣</b> -15	51	92	<b>♣</b> -41
Plex (2-5 units)	2023	2022	Variation	2023	2022	Variation
Sales	12	22	-	30	39	<b>₽</b> -23%
Active listings	75	73	<b>1</b> 3%	77	72	<b>↑</b> 7%
Median price	**	**	-	\$335,000	\$320,000	<b>1</b> 5%
Average selling time (days)	**	**	-	106	72	<b>1</b> 34



#### About the Quebec Professional Association of Real Estate Brokers

The Quebec Professional Association of Real Estate Brokers (QPAREB) is a non-profit association that brings together more than 14,000 real estate brokers and agencies. It is responsible for promoting and defending their interests while taking into account the issues facing the profession and the various professional and regional realities of its members. The QPAREB is also an important player in many real estate dossiers, including the implementation of measures that promote homeownership. The Association reports on Quebec's residential real estate market statistics, provides training, tools and services relating to real estate, and facilitates the collection, dissemination and exchange of information. The QPAREB is headquartered in Quebec City, has its administrative offices in Montreal and a regional office in Ville de Saguenay. It has two subsidiaries: Centris Inc. and the Collège de l'immobilier du Québec. Follow its activities at gpareb.ca or via its social media pages: Facebook, LinkedIn, Twitter and Instagram.

#### Information

This publication is produced by the Market Analysis Department of the QPAREB.

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